





Join a global community of over 150,000 chemistry professionals



Find the many benefits of ACS membership!

http://bit.ly/ACSmembership





Benefits of ACS Membership



Chemical & Engineering News (C&EN)

The preeminent weekly digital and print news source.



NEW! ACS SciFinder

ACS Members receive 25 complimentary SciFinder® research activities per year.



NEW! ACS Career Navigator

Your source for leadership development, professional education, career services, and much more.

http://bit.ly/ACSmembership















@AmerChemSociety

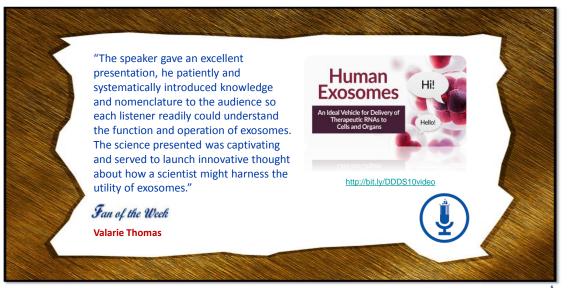


https://www.linkedin.com/company/american-chemical-society

Contact ACS Webinars ® at acswebinars@acs.org

How has ACS Webinars' benefited you?





Be a featured fan on an upcoming webinar! Write to us @ acswebinars@acs.org



Learn from the best and brightest minds in chemistry! Hundreds of webinars on diverse topics presented by experts in the chemical sciences and enterprise.

Recordings are an exclusive ACS member benefit and are made available to registrants via an email invitation once the recording has been edited and posted.

Live Broadcasts of ACS Webinars[®] continue to be available to the general public on Thursdays from 2-3pm ET!

www.acs.org/acswebinars

What is ACS on Campus?



ACS visits campuses across the world offering FREE seminars on how to be published, find a job, network and use essential tools like SciFinder. ACS on Campus presents seminars and workshops focused on how to:



- Publish in top journals
- Find a job
- Effectively use research tools like SciFinder® and ACS ChemWorx
- Communicate your science

- Write grant proposals
- Build industry partnerships
- Prepare for a changing employment landscape

http://acsoncampus.acs.org

#HeroesofChemistryACS Heroes of Chemistry Award



Inspiring Hero Stories



Heroes of Chemistry winner BMS: Carl Decicco presenting the story behind Daklinzarili and Sunvepra^{nce}

View All Past Recipients >>

The ACS Heroes of Chemistry Award is the Annual award sponsored by the American Chemical Society that recognizes talented industrial chemical scientists whose work has led to the development of successful commercialized products ingrained with chemistry for the benefit of humankind.

Deadline: Friday, Feb. 1, 2019

2018 Winners:







SeattleGenetics®

www.acs.org/heroes

An individual development planning tool for you!





https://chemidp.acs.org

Upcoming ACS Webinars

www.acs.org/acswebinars





Thursday, February 7, 2019 @ 2-3pm ET
Startups 101: From Lab Scientist to Entrepreneur

Co-produced with ACS Graduate & Postdoctoral Scholars Office

Experts







Thursday, February 14, 2019 @ 2-3pm ET

The Chemistry of Chocolate and Desire
Co-produced with ACS Division of Agricultural & Food Chemistry



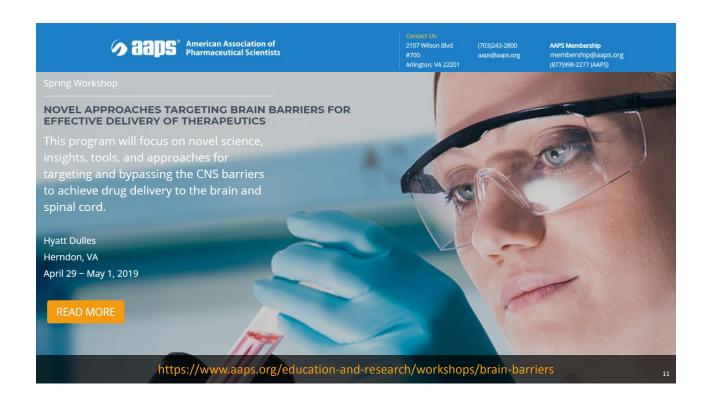
Michael Tunick Drexel University



Brian Guthrie Cargill

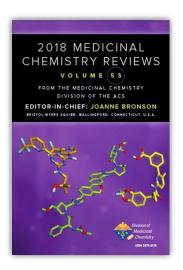
Experts

Contact ACS Webinars® at acswebinars@acs.org



Join the Division Today!





For \$25 (\$10 for students), You Will Receive:

- A free digital copy of our annual medicinal chemistry review volume (over 680 pages, \$160 retail price)
- Abstracts of MEDI programming at national meetings
- Access to student travel grants and fellowships

Find out more about the ACS MEDI Division! www.acsmedchem.org

Celebrating 5 years & 50 Drug Discovery Webinars!

http://bit.ly/acsDrugDiscoveryArchive









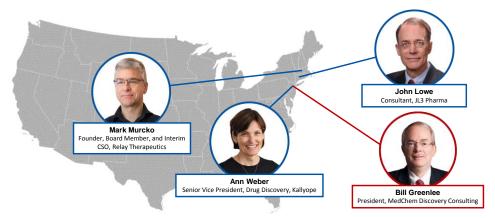


THIS ACS WEBINAR WILL BEGIN SHORTLY...





How to Succeed in Drug Discovery: Insight from Medicinal Chemists



Slides available now! Recordings are an exclusive ACS member benefit.

www.acs.org/acswebinars

This ACS Webinar is co-produced with the ACS Division of Medicinal Chemistry and the American Association of Pharmaceutical Scientists



Bill Greenlee

15

President

MedChem Discovery Consulting, LLC

Today's Focus – How to Succeed in Medicinal Chemistry

- What skills are required
- What behaviors and characteristics are important
- What are the best ways to acquire these skills and characteristics
- Advice from our speakers, based on their successful careers





MedChem Discovery Consulting, LLC

17

Moderator Background







- B.S. - Ohio State;

M.S./Ph.D. - Harvard;

Postdoc – Columbia

- Merck in Rahway, NJ (cardiovascular, metabolic, ID, inflammation) Sr. Director
- Schering-Plough, Kenilworth, NJ (cardiovascular, CNS, high-throughput synthesis, external collaborations) Sr. Director/VP of Chemistry
- Merck, post-merger; Kenilworth, Rahway





- Consulting since 2011



MedChem Discovery Consulting, LLC

Other Involvement in Medicinal Chemistry

Member of ACS since 1972



- Division of Medicinal Chemistry (MEDI), Program Chair, Division Chair, Councilor (2000 present)
- Perspectives Editor for Journal of Medicinal Chemistry (2006-2017)

Medicinal Chemistry

Co-organizer, Drew University Residential School on Medicinal Chemistry and Biology in Drug Discovery (2002 – present)





MedChem Discovery Consulting, LLC

19

How to Become a Great Medicinal Chemist?







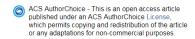
pubs.acs.org/jmc

What Makes a Great Medicinal Chemist? A Personal Perspective Miniperspective

Mark A. Murcko*®

Relay Therapeutics Inc., 215 First Street, Cambridge, Massachusetts 02142-1213, United States

https://pubs.acs.org/doi/abs/10.1021/acs.jmedchem.7b01445





MedChem Discovery Consulting, LLC

Important Roles of Medicinal Chemists in Drug Discovery

- Help set the objectives for a drug discovery program and define the target candidate profile
- Select the very best hit structures to begin a medicinal chemistry program
- Design and synthesize new drug-like molecules to develop structure-activity relationships (SAR) for the program
- Deliver a survivable drug candidate, with optimized properties, for development
- Serve as a project champion/problem solver for the program





MedChem Discovery Consulting, LLC

2

Medicinal Chemists – Skills/Characteristics for Success



A deep and critical understanding of medicinal chemistry — including a sense of what is a drug-like molecule, and an intuition for what compound to make next in a program. A long-term commitment to medicinal chemistry is required to acquire these skills.

- Read relevant medicinal chemistry papers from the top journals
- Follow the patent literature for your project (and related projects)
- Attend (and present at) medicinal chemistry meetings (ACS National Meetings, Medicinal Chemistry Gordon Conference, ACS National Medicinal Chemistry Symposium, Frontiers in Medicinal Chemistry)
- Attend seminars at your organization and outside
- Publish your work (if possible)



PLOS

Ten Simple Rules for Developing Good Reading Habits During Graduate School and Beyond, M. Menendez, *PLOS Computational Biology* 2018.

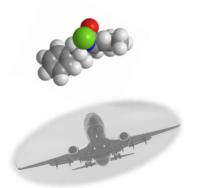
 $\underline{\text{https://journals.plos.org/ploscompbiol/article?id=10.1371/journal.pcbi.1006467}}$

MedChem Discovery Consulting, LLC

Medicinal Chemists – Skills/Characteristics for Success

Experienced and innovative medicinal chemists are essential for successful drug discovery and development.

- All molecular and physical properties of a drug are determined by its structure, and are locked in when a development decision is made
- Changing a single atom in a drug molecule will affect every physical/chemical property of that molecule, along with its potency and selectivity



If we designed airplanes like we design drugs..., *J. Comput. Aided Mol. Des.*, 2012, **26**: 159-163. https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3268976/





MedChem Discovery Consulting, LLC

2

Audience Survey Question

ANSWER THE QUESTION ON BLUE SCREEN IN ONE MOMENT

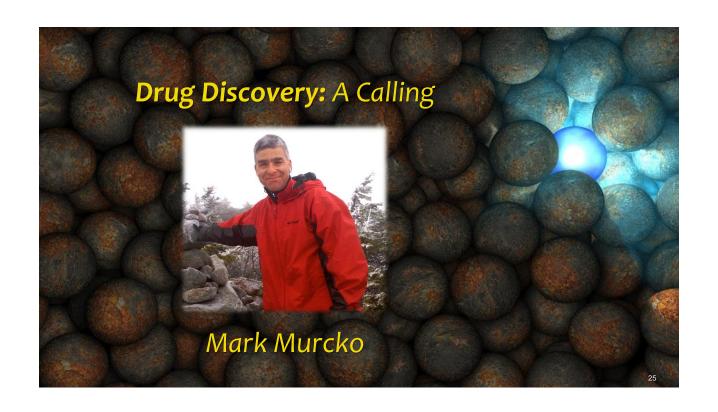


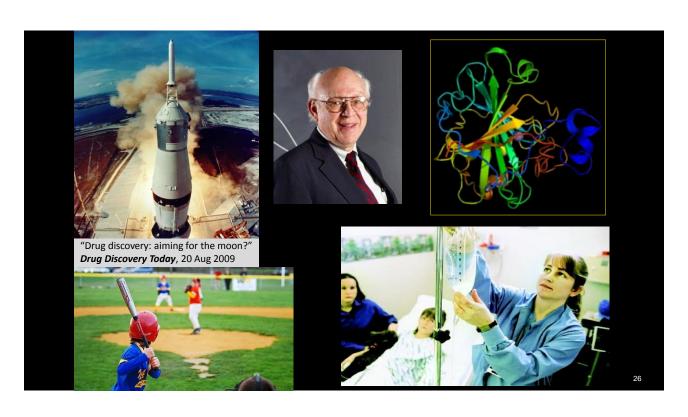
What stage are you currently in concerning medicinal chemistry career?

- I am in graduate school or preparing to enter the field
- I am new to the field (ex. two to three years into my career)
- I am in the beginning stages (ex. five years into my career)
- I am well into my career (ex. ten to fifteen years into my career)
- I could be a panelist for this webinar (ex. over twenty years into my career)

2.4

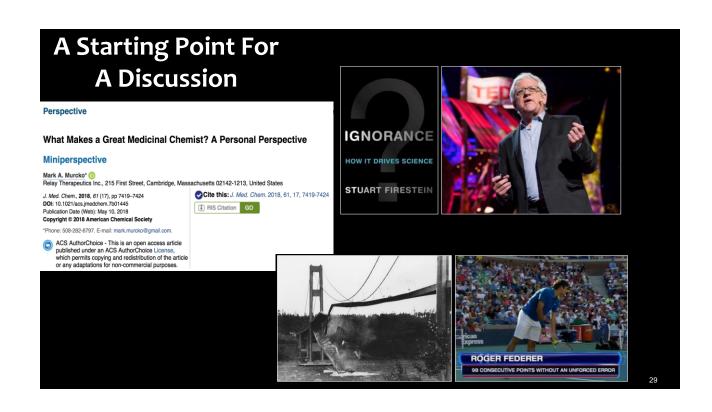
^{*} If your answer differs greatly from the choices above tell us in the chat!





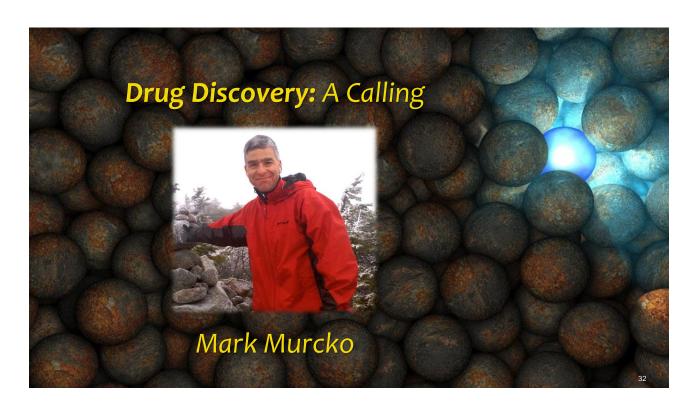












ANSWER THE QUESTION ON BLUE SCREEN IN ONE MOMENT



How many employers have you worked for during your medicinal chemistry career?

- I have never worked for an employer in the field
- I have worked for one employer
- I have worked for several employers
- I have worked for three or four employers
- I have worked for over five employers



Ann E. Weber Kallyope Inc.

KALLYOPE 34

^{*} If your answer differs greatly from the choices above tell us in the chat!

My Career Path

Education

- BS, chemistry, University of Notre Dame
- PhD, synthetic organic chemistry, Harvard



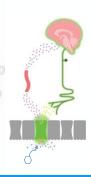


Merck

- From Sn Research Chemist in 1987
- To VP of Lead Optimization Chemistry in 2015

Life after Merck

- Ann Weber Pharma Consulting: Dec 2015
- Kallyope Inc: Oct 2016 present



KALLYOPE

25

From Bench to Bedside

• β₃ adrenergic receptor agonists for obesity – and overactive bladder

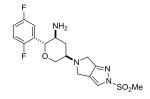


BEOVA® (vibegron)

• DPP-4 inhibitors for type 2 diabetes







MARIZEV® (omarigliptin)

KALLYOPE

How to Succeed: What's Worked for Me



- Maintaining a healthy skepticism around new data, but being open to new ideas
- Doing the key Go / No Go experiments
- Killing compounds quickly and cheaply
- Making every atom count

$$\uparrow \text{CV safety} \begin{picture}(20,20) \put(0,0){\line(1,0){150}} \put(0,0$$

Learning drug development



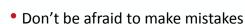
KALLYOPE

07

Lessons Learned



- Actively seek out mentors and sponsors
- Ask lots of questions



- If it isn't working, try something else (Plan B)
- Diversity matters: be the best version of yourself
- Trust your gut



KALLYOPE 38

Audience Survey Question

ANSWER THE QUESTION ON BLUE SCREEN IN ONE MOMENT



Do you work currently in teams as a medicinal chemist?

(Select all possible answers that apply.)

- · I do not work on a team
- I work in a small interdepartmental team (ex. less than five people)
- I work in a large interdepartmental team (ex. more than twenty people)
- I work across multiple departments within my organization
- I work across multiple external organizational teams for my employer



John Lowe

Consultant JL3Pharma LLC 40

^{*} If your answer differ greatly from the choices above tell us in the chat!

Background and Career Path



 Trained with Mike Jung at UCLA as a synthetic chemist

Medicinal chemistry lab supervisor at Pfizer for 30 years



• Transitioned to consulting 10 years ago





JL3Pharma llc

4

Reading the Literature

Discipline journals



ACS Medicinal Chemistry Letters
https://pubs.acs.org/journal/amclct

· Read more broadly

nature

https://www.nature.com/

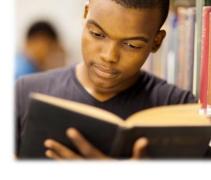








- History of science
- Biographies of scientists





JL3Pharma LLC

Working in a Team



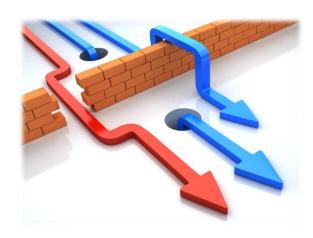
- Listening to others' ideas
- Respect your team members' needs and requests, so they will respect yours
- Learning from colleagues in other disciplines

JL3Pharma LLC

4

Backup Plans

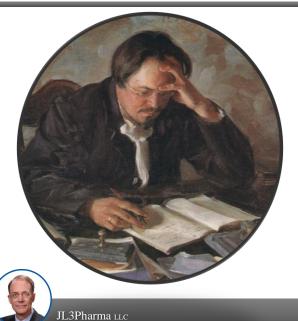
- Unanticipated failures are common
- You can never have too many backup options
- Don't be afraid to try something new





JL3Pharma LLC

Writing Well

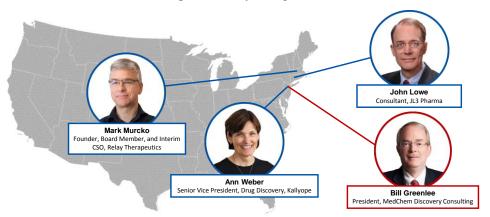


- What do you know now that you wish you knew earlier in your career?
- I do not write well many of my publications were spoiled because they were poorly written
- Taking a writing course would have helped me immensely





How to Succeed in Drug Discovery: Insight from Medicinal Chemists



Slides available now! Recordings are an exclusive ACS member benefit.

www.acs.org/acswebinars

This ACS Webinar is co-produced with the ACS Division of Medicinal Chemistry and the American Association of Pharmaceutical Scientists

Celebrating 5 years & 50 Drug Discovery Webinars!

http://bit.ly/acsDrugDiscoveryArchive





Upcoming ACS Webinars

www.acs.org/acswebinars





Thursday, February 7, 2019 @ 2-3pm ET

Startups 101: From Lab Scientist to Entrepreneur

Co-produced with ACS Graduate & Postdoctoral Scholars Office







Corrie Kuniyoshi ACS Graduate & Postdoctoral Scholars Office



Experts

Thursday, February 14, 2019 @ 2-3pm ET

The Chemistry of Chocolate and Desire

Co-produced with ACS Division of Agricultural & Food Chemistry



Michael Tunick Drexel University



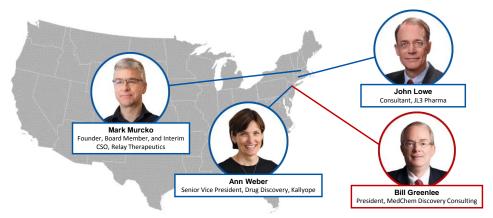
Brian Guthrie Cargill

Contact ACS Webinars ® at acswebinars@acs.org





How to Succeed in Drug Discovery: Insight from Medicinal Chemists



Slides available now! Recordings are an exclusive ACS member benefit.

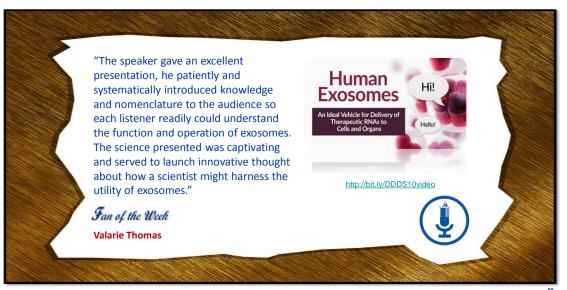
www.acs.org/acswebinars

This ACS Webinar is co-produced with the ACS Division of Medicinal Chemistry and the American Association of Pharmaceutical Scientists

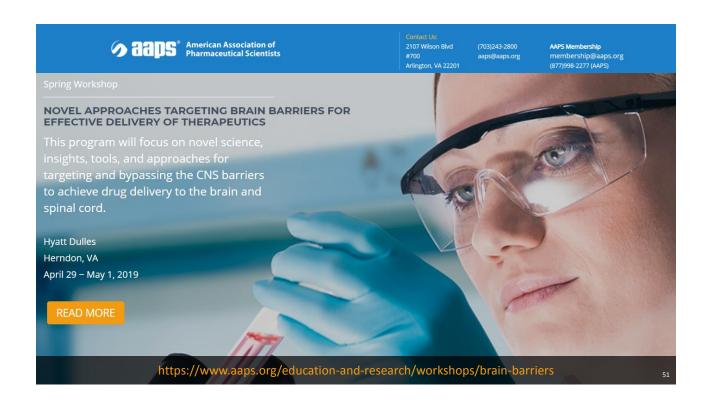
49

How has ACS Webinars' benefited you?



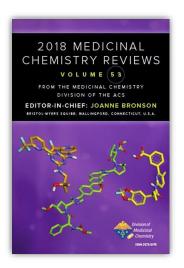


Be a featured fan on an upcoming webinar! Write to us @ acswebinars@acs.org



Join the Division Today!





For \$25 (\$10 for students), You Will Receive:

- A free digital copy of our annual medicinal chemistry review volume (over 680 pages, \$160 retail price)
- Abstracts of MEDI programming at national meetings
- Access to student travel grants and fellowships

Find out more about the ACS MEDI Division! www.acsmedchem.org











@AmericanChemicalSociety

@AmerChemSociety



https://www.linkedin.com/company/american-chemical-society

Contact ACS Webinars ® at acswebinars@acs.org

53





Benefits of ACS Membership



Chemical & Engineering News (*C&EN*)

The preeminent weekly digital and print news source.



NEW! ACS SciFinder

ACS Members receive 25 complimentary SciFinder® research activities per year.



NEW! ACS Career Navigator

Your source for leadership development, professional education, career services, and much more.

http://bit.ly/ACSmembership





ACS Webinars®does not endorse any products or services. The views expressed in this presentation are those of the presenter and do not necessarily reflect the views or policies of the American Chemical Society.



Contact ACS Webinars ® at acswebinars@acs.org

55

Upcoming ACS Webinars

www.acs.org/acswebinars





Thursday, February 7, 2019 @ 2-3pm ET
Startups 101: From Lab Scientist to Entrepreneur

Co-produced with ACS Graduate & Postdoctoral Scholars Office

Experts





Corrie Kuniyoshi ACS Graduate & Postdoctoral Scholars Office



Thursday, February 14, 2019 @ 2-3pm ET

The Chemistry of Chocolate and Desire
Co-produced with ACS Division of Agricultural & Food Chemistry

Experts





Brian Guthrie Cargill

Contact ACS Webinars ® at acswebinars@acs.org