

Contact ACS Webinars <sup>®</sup> at acswebinars@acs.org



Contact ACS Webinars <sup>®</sup> at acswebinars@acs.org

#### **Check out the Archive!** An ACS member exclusive benefit



Hundreds of presentations from the best and brightest minds that chemistry has to offer are available to you on-demand. The Archive is divided into 6 different sections to help you more easily find what you are searching.

Professional Development	Technology & Innovation	Drug Design and Delivery
► View the Collection	► View the Collection	View the Collection
Learn how to write better abstracts, deliver more engaging presentations, and network to your next dream job. Brush up on your soft skills and set a new career path by mastering what can not be taught in the lab.	From renewable fuels to creating the materials for the technology of tomorrow, chemistry plays a pivotal role in advancing our world. Meet the chemists that are building a better world and see how their science is making it happen.	The Drug Design Delivery Series has built a collection of the top minds in the field to explain the mechanics of drug discovery. Discover the latest research, receive an overview on different fields of study, and gain insight on how to possibily overcome your own med chem roadblocks.
Culinary Chemistry	Popular Chemistry	Business & Entrepreneurship
► View the Collection	View the Collection	► View the Collection
Why does food taste better when it is grilled or what molecular compounds make a great wine? Discover the delectable science of your favorite food and drink and don't forget to come back for a second	Feeling burdened by all that molecular weight? Listen to experts expound on the amazing side of current hot science topics. Discover the chemistry of rockets, how viruses have affected human history, or the molecular breakdown of a hangover.	How do ideas make it from the lab to the real world? Discover the ins and outs of the chemical industry whether you are looking to start a business or desire a priceless industry-wide perspective.

ACS Webinars CLICK · WATCH · LEARN · DISCUSS

**Learn from the best and brightest minds in chemistry!** Hundreds of webinars on diverse topics presented by experts in the chemical sciences and enterprise.

**Edited Recordings** are an exclusive ACS member benefit and are made available to registrants via an email invitation once the recording has been edited and posted.

**Live Broadcasts** of ACS Webinars<sup>®</sup> continue to be available to the general public on Tuesdays, Wednesdays, and Thursdays from 2-3pm ET!

A **collection of the best recordings** from the ACS Webinars Archive will be broadcast on Mondays and Fridays from 2-3pm ET!

#### What is ACS on Campus?



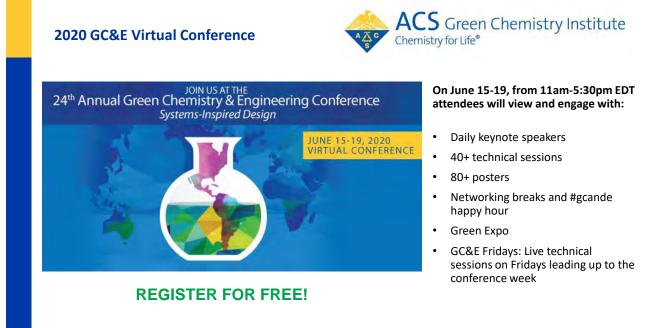
ACS visits campuses across the world offering FREE seminars on how to be published, find a job, network and use essential tools like SciFinder. ACS on Campus presents seminars and workshops focused on how to:



- Publish in top journals
- Find a job
- Effectively use research tools like SciFinder<sup>®</sup> and ACS ChemWorx
- Communicate your science

- Write grant proposals
- Build industry partnerships
- Prepare for a changing employment landscape

http://acsoncampus.acs.org



https://www.gcande.org/register

## An individual development planning tool for you!





https://chemidp.acs.org

## **From ACS Industry Member Programs**

## Industry Matters Newsletter

Exclusive interviews with industry leaders and insights to advance your career

Preview & Subscribe: acs.org/indnews



Connect, collaborate, and stay informed about the trends leading chemical innovation

Join: bit.ly/ACSinnovationhub

#### **ACS Career Resources**



Managing Your Career

ACS Career Pathways"

Résumé & Cover Letter Tips

Career Events

rofessional Development & Education

#### ACS Career Consultant Virtual Office Hours (Reserved exclusively for ACS members)

#### Every Thursday 12:00 PM - 1:15 PM ET



These moderated weekly group chats, led by certified ACS Career Consultants, will provide you the opportunity to:

- Ask questions about resume writing, video interviewing, optimizing your LinkedIn profile and more
- Network with fellow ACS Members
- Share experiences about your employment journey
- · Learn about additional career resources available to ACS Members

http://www.acs.org/careerconsulting

#### Free ACS Webinars Every Weekday! Upcoming Broadcasts

https://www.acs.org/content/acs/en/careers/developin

g-growing-in-your-career.html



Wednesday, June 3, 2020 at 2-3pm ET Speaker: Mary Beth Mulcahy, ACS Chemicol Health & Safety Moderator: Kali Miller, American Chemical Society

What You Will Learn

- Strategies to prepare a well-organized, carefully crafted manuscript
- Tips on making compelling graphical elements, selecting a strong title and writing an impactful cover letter
- The chance to have an ACS Editor answer your questions about the publishing process

Co-produced with: ACS on Campus



Thursday, June 4, 2020 at 2-3pm ET Speakers: Julis Energoyen, Juliversity of Texos, El Paso / Peter Domout, Kansas State University / Davita Camp, Speliman College Moderator: Will Hertwig, American Chemical Society



- The impact of COVID-19 on researchers
- What the process of restarting research will look like
   What funding agencies and policymakers can do to ease the transition
- Co-produced with: ACS External Affairs and Communications

\* Webinar participants are encouraged to email questions ahead of the webinar to policy@acs.org

www.acs.org/acswebinars





Friday, June 5, 2020 at 2-3pm ET Speaker: Paul Hodges, International Echem Moderator: Bill Carroll, Carroll Applied Science

What You Will Learn



- How developing patterns of consumption, deflation, changes in behavior will
   affect the market
- Applying Elisabeth Kübler Ross' Paradigm of Loss model in relation to the COVID-19 pandemic and ensuing economic crisis
- Six key questions to determine if your company will survive and prosper

Co-produced with: ACS Industry Member Programs



THIS ACS WEBINAR WILL BEGIN SHORTLY...





Maximizing your Opportunities: LinkedIn Networking and Job Search



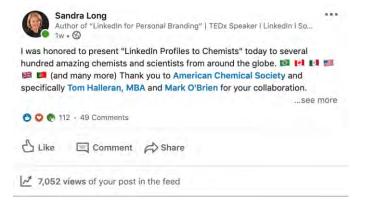


Presentation slides are available now! Edited recordings are an exclusive ACS member benefit.
<u>www.acs.org/acswebinars</u>
This ACS Webinar is co-produced with the ACS Career Navigator.



Starting with an ACS **"Thank You"** 

- \* Messages
- \* Invites
- \* Comments
- \* Ideas









# Modern Hiring Manager

- O Digital
- o Mobile
- Connected
- Time Sensitive
- Relationships Matter





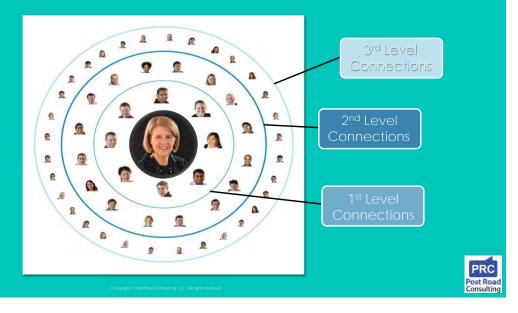
# Job Seeker Opportunities

Found	Be found	
Attract	Attract - Impress	
Visible	Be visible	
Connect	Find people, jobs, organizations	
Engage	Engage and Get Referred	

PRC Post Road Consulting Best Practices for Job Seekers



## LINKEDIN ECOSYSTEM



PRC Post Roa

# #1 Path Networking and Employee Referrals

## Audience Challenge Question-

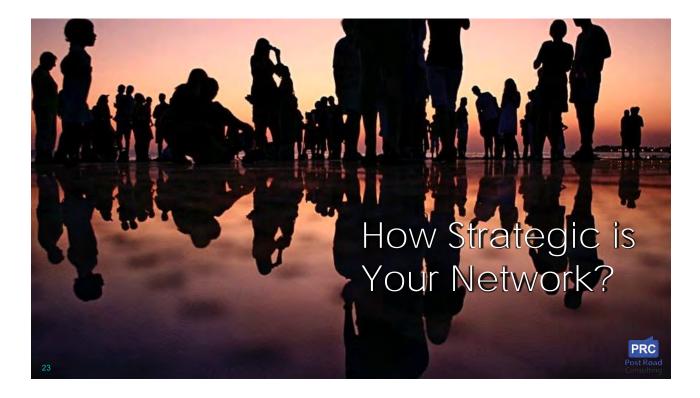
ANSWER THE QUESTION ON BLUE SCREEN IN ONE MOMENT

#### How do you currently "connect" on LinkedIn?

- Mostly respond to invitations to connect from others
- Mostly send invitations to connect out to others
- Equal amount of sending and responding to invitations
- I haven't done this yet



\* If your answer differs greatly from the choices above tell us in the chat!

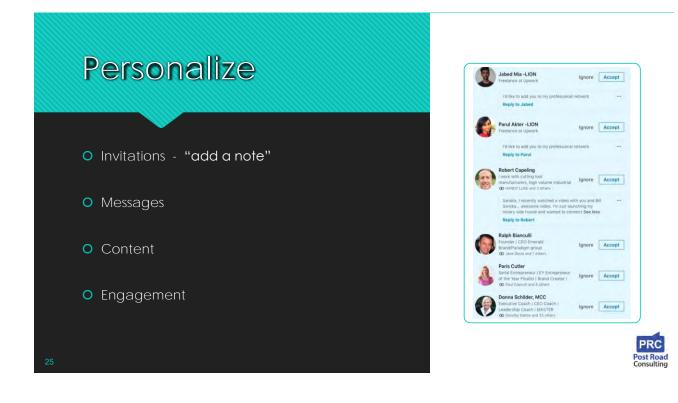




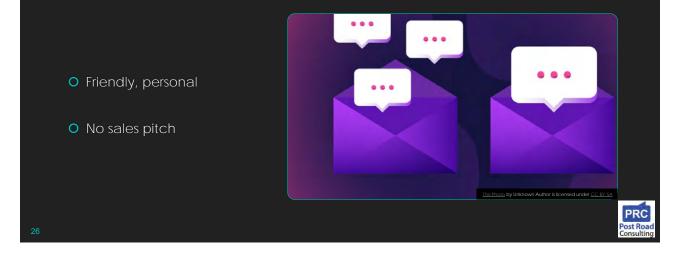
## Know and Trust

- Colleagues: Current/Past
- O Alumni
- O Clients: Current / Past
- Industry / Associations
- Personal
- Volunteering /Community



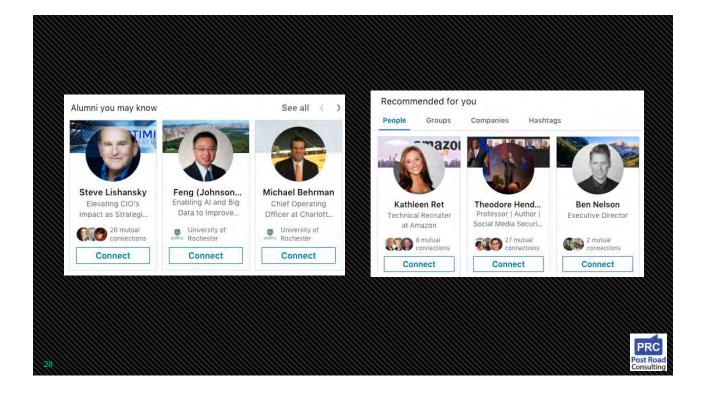


## Best Practices for Invitations and Messages



# Audio and Video Messages



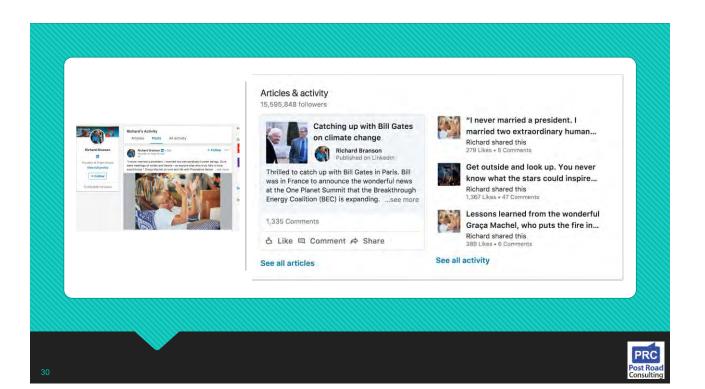


## Profile Research

- Experience & Education
- O Geography
- O Groups, Interests & Volunteering
- Mutual Connections
- Recommendations
- O Content
- Brand insights







	Linke	dIn Co	ontent				
	Fin				<u>dı.</u>		
	Posts	Articles	Videos	Documents	Polls	Stories	
31							PRC ost Road Consulting

# Use LinkedIn Research to Personalize Interactions & Interviews

PRC Post Ros

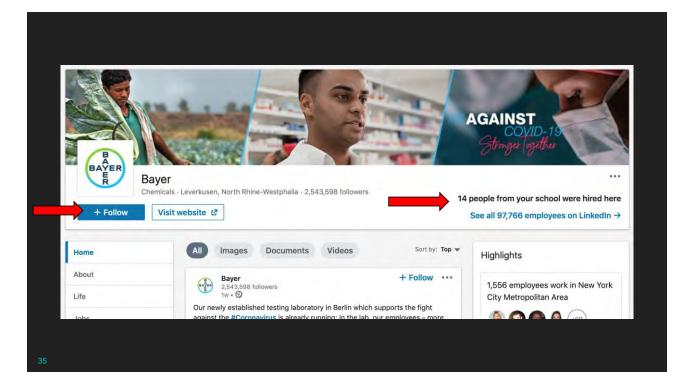
# LinkedIn Company Pages

# Co Page Research

- About Us
- Employees
- Senior leaders
- Posted Content & News
- Posted Jobs
- Your Connections

PRC

ost Ro





#### Why Bayer?

Because we're a pioneer in the fields of human, animal, and plant health. Because we invent solutions that will create a sustainable future for our planet. Because a career with Bayer means you can put your passion into practice and make an impact.

No matter what your professional interests are or which stage of your career you're currently in, Bayer offers an exciting range of careers at the forefront of innovation. Explore how you can impact our mission: Science For A Better Life.

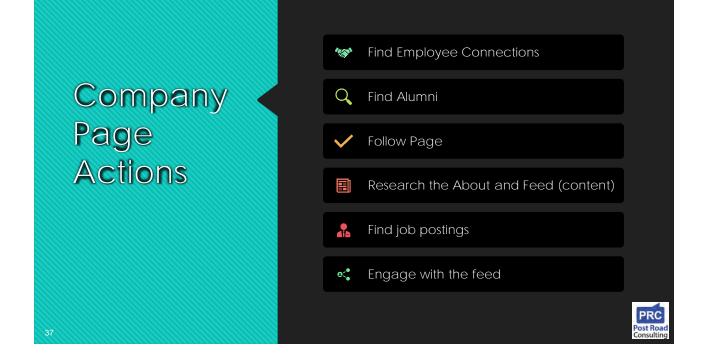
#### Career Opportunities in the U.S.

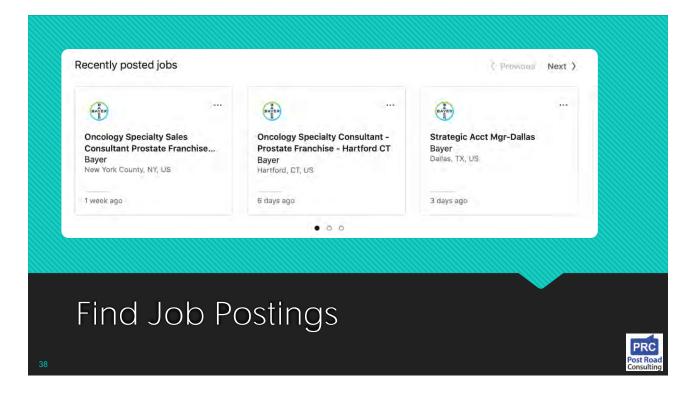
## Inclusion & Diversity is not a program at Bayer, it's the way we do business and make life better for all.

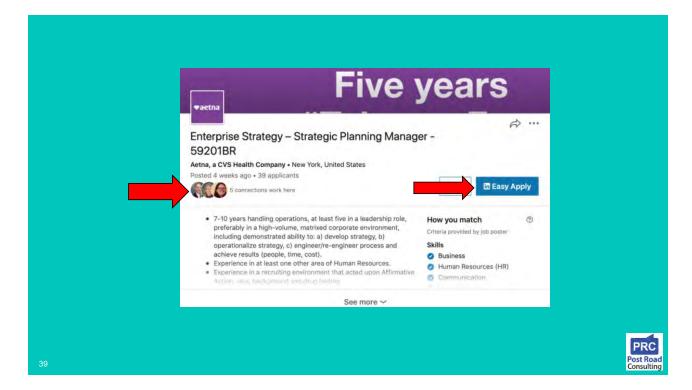
To sustain and grow our business, we require diverse business perspectives and the flexibility to work with a variety of people wherever we do business.

Our employees proudly reflect the society in which we live by

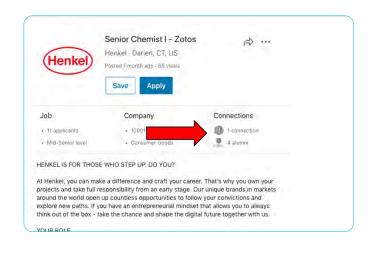




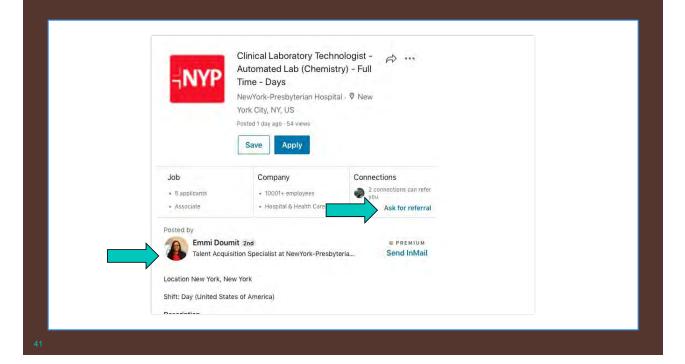




Find multiple paths







## Audience Challenge Question-

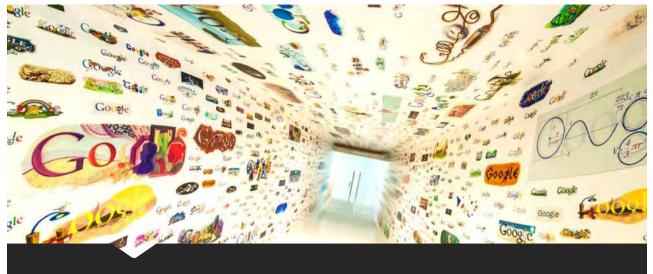
ANSWER THE QUESTION ON BLUE SCREEN IN ONE MOMENT

#### I use "LinkedIn Advanced Search" currently to find:

- People
- Companies and Groups
- Jobs
- All of the above
- I haven't used this feature yet



\* If your answer differs greatly from the choices above tell us in the chat!



# Search Engine for Jobs

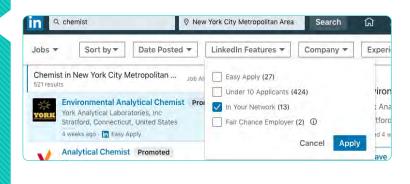
# **Job Filters**

jobs filters			Cancel Apply
Date-Posted	Satury	Linkedin Features	Job Type
Pant 24 hours (17)     Pant Week (70)     Past-Month (400)     Any Time (521)	<ul> <li>140.000+ (251)</li> <li>180.000+ (164)</li> <li>180.000+ (39)</li> <li>1100.000+ (19)</li> <li>1120.000+ (9)</li> </ul>	Easy Aboly (27)     Uniter 10 Applicants (425)     In Your Network (15)     Felr Chance Employer (2)	Failitime (455) Parritime (35) Commet (16) Temponiari (12) Internatio (1)
Location, Person, HJ (12) Edison, HJ (14) Hew Yan, HJ (15) Hew With, HJ (13) Hew With, HJ (13)	Company. Add a company. Property Varsity Turiors (185) C2 Education (15) Mu/doBHelloencom (26) Jobs Intervening Nov. (18)	Add an industry.  Add an industry.  Biostechnology (62) Horostal & Health Ticke (266) Premacouncil (81) Hinnotal Services (225) Esducation Manugement (231)	Jub Function Add a Job Junction Other (2051) Interactin (1960) Interaction Technology (1933) Analysit (1961) Cebucation (566)
Experience Level Internship (3) Entry lovel (282)	Title.	Commutes	Senefits

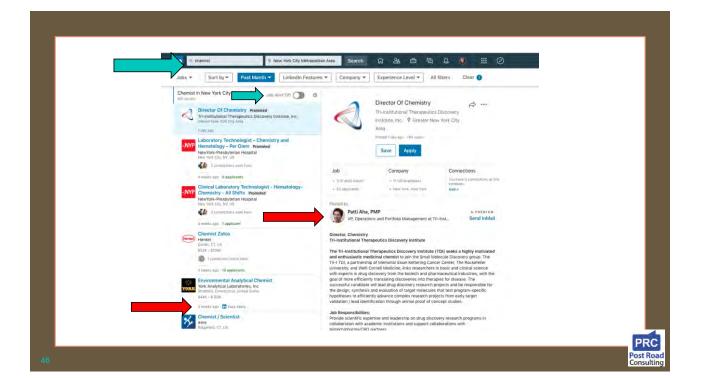


PRC Post Roa Consultin

# Find jobs in your network







Track	Your	Jobs
11 31 31 3		3353

Q Search			
Jobs Tracker	Saved	Applied	-

	All people filters	Connections of Add connection of	Loations Add a countrylingion United States Creater New York City Area Unida Unida Unida San Practiceo Bay Area	Great Cancel	Apply
People Search	Current companies Add a current company Lineedin Current Gaves Coogle Profile language English French Spanish Portuguese German	Past companies Add a previous company IBM BM BM Comp Souse Add a schod Dehi University DEHI UN	Industries Add an industry  Add an industry  Professional Training & Cosch- ing Information Technology & Ber- Vices Contact Interests Contact Interests Denote consulting and volum- teering Joining a nonprofit board		
48	Services Add a service category Consulting Cosciling & Mentoring Marketing Ladership Development Executive Coaching	First name Last name Company School			PRC Post Road Consulting

in	Search	Q	f Home	<mark>گھ</mark> My Netwo
Rec	en People Jobs	s Content Companies	Schools Grou	ps
				PRC Post Road Consulting

# University Network

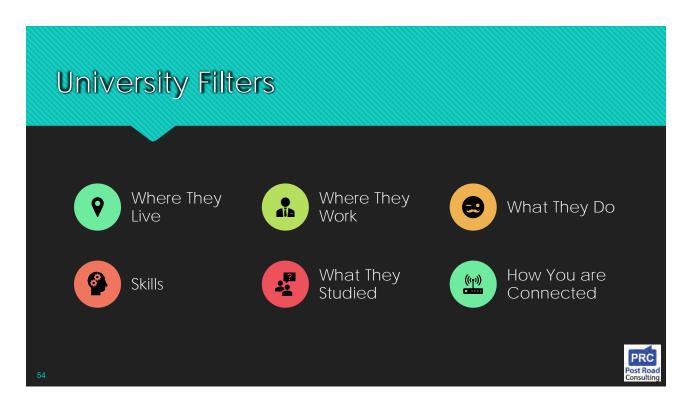
- Classmates
- Professors
- O Staff
- O Alumni
- O Groups



denter and the second second		Martin States			
Constant -					- Set
	The state of the state of the			5	
	A will be made - an after supporter		and the second		
	sity of Rochester				
Rochester,	ny · 62,292+ alumni · 88,402 followers	688	Phil & 11 ot	ther connection	s work here
+ Follow Visit	website 🖸		See all 9,53	5 employees on	LinkedIn →
			E		
me	2,806 recently posted jobs		Affiliated	pages	
	Director, Experiential Lear Rochester, NY, US	Executive Director of Car Rochester, NY, US	0	iversity of chester	+ Follow
but	RECIENTING ROCHESTER, NT, US	NARTHABILIK,	REX POSITIR		
s	+2,804 more jobs	PARKING CONTRACTOR	Hos	spital & Health 253 followers	
		RANSIN, CONTRACTOR OF CONTRACTOR	Hos 19,3	spital & Health	

University of Rochester Higher Education - Rochester,	ny · 88,402 followers	+ Follow Visit website L2
Home	Where they live + Add	Where they work + Add
About	57,651 United States	2,834   University of Rochester
Jobs	12,920 Rochester, New York Area	950   University of Rochester Medical Center
Alumni	9,796   Greater New York City Area	183   Google
Insights PREMIUM		
Ads	4,055   Greater Boston Area	182   Rochester Institute of Technology
	2,910   Washington D.C. Metro Area	126   Microsoft
	2,520   San Francisco Bay Area	122   Amazon
	1,455   Greater Philadelphia Area	120   Apple
	1,056   Greater Los Angeles Area	112 LIBM

University of Rochester Higher Education - Rochester	, ny · 88,402 followers	+ Follow	Visit website 🖒
Home			11 m
About	What they do	What they studied	+ Add
Jobs	9,723   Business Development	6,040   Economics	
Alumni	9,358   Education	5,211   Psychology	
Insights PREMIUM	5,860   Healthcare Services	3,959   Political Science and Governme	nt
Ads	5,607   Research	2,767   Computer Science	_
	5,607 Research	2,707   Computer Science	-
	5,065   Engineering	2,658   Biology, General	
	4,378   Operations	2,421   Mathematics	
	3,465   Information Technology	2,407   Finance, General	
	2,918   Community and Social Services	2,405   History	



# Alumni Search Filters NY & Physics



## ACS Networking

Career Consultants

ACS Staff

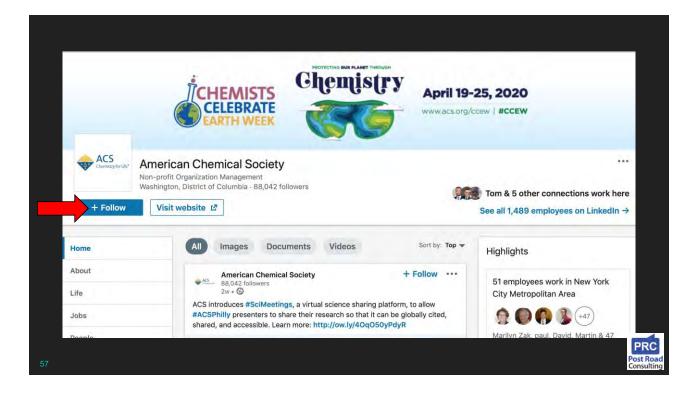
ACS Local

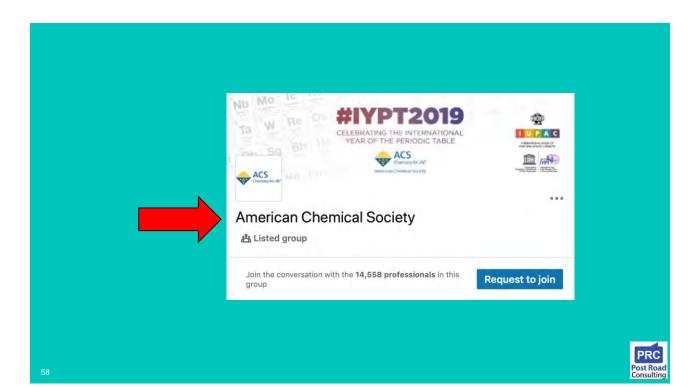
ACS Conference – attendees, exhibitors, speakers, vendors, and employers

ACS Events - all participants

ACS Groups and online search – LinkedIn and other

PRC Post Road Consulting









"Can you give me insights into Jane Jones?"

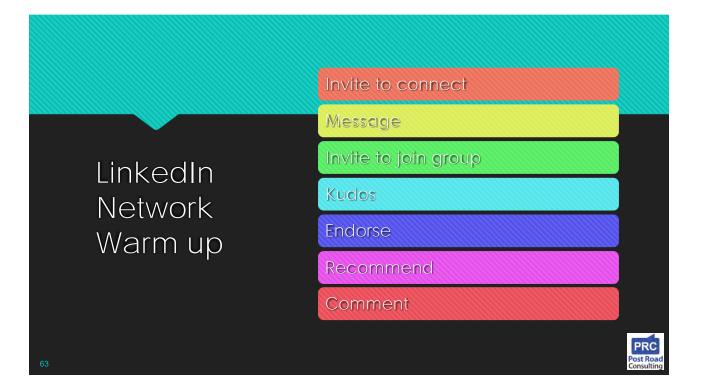




(Mention School or ACS).....I am interested in learning more about .... can you share some insights with me over the phone?



## INTRODUCE YOURSELF



## Audience Challenge Question-

ANSWER THE QUESTION ON BLUE SCREEN IN ONE MOMENT

#### My best opportunities for introductions and referrals are with:

- University connections
- Industry and organization contacts
- Coworkers and past coworkers
- All of the above
- None of the above



\* If your answer differs greatly from the choices above tell us in the chat!

# More Tools and Capabilities

LinkedIn - continuous enhancements!

Job Seeker Tools and Features

- 戸 LinkedIn Premium
- Notification Settings
- Company and University Pages
- 🗟 Skills Testing
- Interview Practice
- 岛 Job Postings and Apply for Jobs
- 😥 LinkedIn Learning
- 🔓 LinkedIn Salary

PRC Post Roa

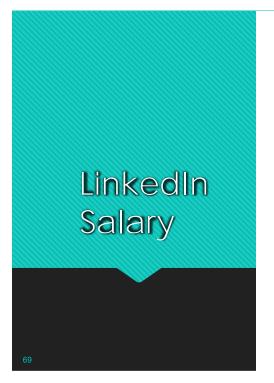
ost Ro

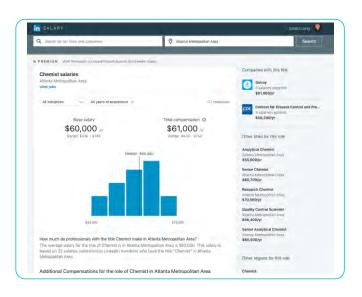
	LinkedIn F	Premium Car	eer	
	Get d	ouble the attention How upgrading can he		areer
	100	@		
	Applicant Insights	Who's Viewed Your Profile	On-Demand Learning	Monthly InMail
67	>	~	~	PRC Post Ro Consult

# Interview Practice

Common Questions Categories	Tell me about yourself.
Tell me about yourself.	Practice and get feedback 1,854,109 people viewed this question
What is your greatest strength?	Physically request feedback from your connections after practicing this question. Laurn more
What is your greatest weakness?	Overview A lot of jobs require someone who can think on their feet or present ideas with ortspness and clarity. This question provides employers with an early preview of your core skills, your personality and your ability to
Why should we hire you?	respond to an unstructured question.
Why do you want to work here?	Answer framework
Tell me about a time you showed leadership.	How to approach this question By Jenny Foss, Career Strategist- Jenny - 928 Art verses







in SAL				
Comp	any salaries for Chemist in Atlanta Met	tropolitan Area		
	Company	Median base salary	Range min - mext	
٩	Solvay 5 salaries reported	\$61,900 /yr	\$43K - \$90K	
CDC	Centers for Disease Control and Prevention 6 salares reported	\$56,300./vr	\$43K - \$75K	
Top p	aying locations for Chemist			
	Location	Median base seary	Range (min - min.)	
1	San Francisco Bay Area 64 salaries reported	\$66,800/yr	\$44K - \$121K	
2	Greater Phoenix Area 20 salaries reported	\$62,200/y/	\$45K - \$99K	
3	Greater Minneapolis-St. Paul Area 28 salaries reported.	\$62,200 /VT	\$49K - \$80K	
4	Atlanta Metropolitan Area 32 salarias reported.	\$60,000/yr	\$43K - \$74K	
5	Greater St. Louis 29 salaries reported	\$60,000 <sub>/yr</sub>	\$44K - \$79K	
6	New York City Metropolitan Area 187 salaries reported	\$59,000/yr	\$41K - \$76K	
7	Greater Houston	\$57,000 /yr	\$39K - \$86K	P

# Video Introduction

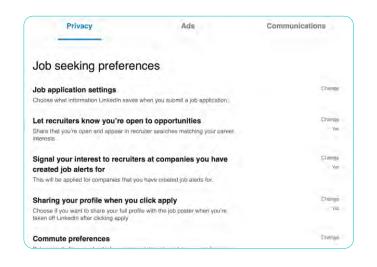
- O Apply for job
- Recruiter asks up to 2 questions



# Manage your Alerts

Job alerts		X
Saved job alerts		
social media (24 new)	0	8
Fairfield County, Connecticut, United States - Part-time - Contract and 2 more ③ Daily via email and notification		
sales trainer (5 new)	0	
Connecticut, United States - Part-time - Contract and 2 more © Daily via email and notification		
"social selling" OR "linkedin"	0	R
Connecticut, United States - Part-time - Contract and 1 more @ Daily via email and notification		I
"social selling" OR "linkedin" (60 new)	0	
United States Part-time - Contract and 1 more. O Daily via email and notification		

# Preferences





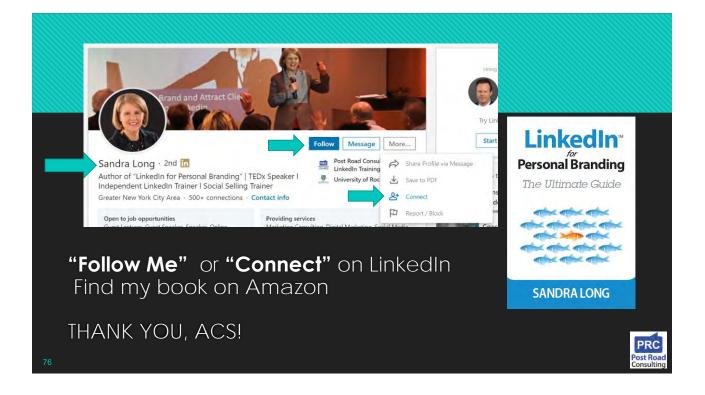
Your Commute

Where will you begin your commute?	_
191 Post Rd W, Westport, Connecticut 06880	
We will use this info to calculate your commute time to improve your job recommendations. Learn more	jobs and
How do you prefer to commute to work?	
O Driving	
O Public transit	
O Walking	
How long are you willing to commute?	
Minutes	
30 minutes or less	
When do you normally start your commute?	
8:00 AM	- 24

PRC Post Road Consulting Best Practices for Job Seekers

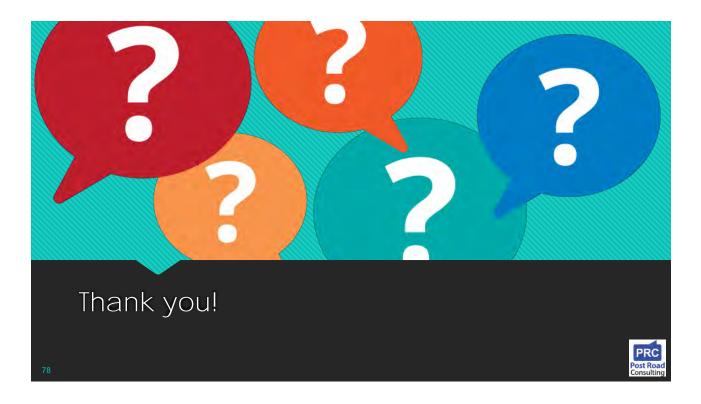






PRC Post Roa

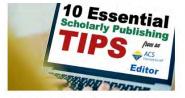




## Free ACS Webinars Every Weekday!

Upcoming Broadcasts





Wednesday, June 3, 2020 at 2-3pm ET Speaker: Mary Beth Mulcahy, ACS Chemicol Health & Safety Moderator: Kall Miller, American Chemical Society

#### What You Will Learn

Managing Your Career

Strategies to prepare a well-organized, carefully crafted manuscript

Register for Free!

- Tips on making compelling graphical elements, selecting a strong title and writing an impactful cover letter
- The chance to have an ACS Editor answer your questions about the publishing process

Co-produced with: ACS on Campus



Thursday, June 4, 2020 at 2-3pm ET Speakers: Julis Echegojen, University of Teixos, El Paso / Peter Domour, Nansiss State University / Davida Camp, Speiman College Moderator, Will Harving, American Chemical Society

Register for Freel

#### What You Will Learn

- The impact of COVID-19 on researchers
   What the process of restarting research will look like
   What funding agencies and policymakers can do to ease the transition
- Whet running agencies and paistymaters can do to ease the transition Co-produced with: ACS External Affairs and Communications

\* Webinar participants are encouraged to entail questions alread of the webinar to policy@acs.org

www.acs.org/acswebinars



Friday, June 5, 2020 at 2-3pm ET Speaker: Paul Hodges, International Echem Moderator: Bill Carroll, Carroll Applied Science



- How developing patterns of consumption, deflation, changes in behavior will affect the market
- Applying Elisabeth Kübler Ross' Paradigm of Loss model in relation to the COVID-19 pandemic and ensuing economic crisis
- Six key questions to determine if your company will survive and prosper
- Co-produced with: ACS Industry Member Programs

#### **ACS Career Resources**



### ACS Career Consultant Virtual Office Hours

(Reserved exclusively for ACS members)



Add to Calendar

These moderated weekly group chats, led by certified ACS Career Consultants, will provide you the opportunity to:

- Ask questions about resume writing, video interviewing, optimizing your LinkedIn profile and more
- · Network with fellow ACS Members
- · Share experiences about your employment journey
- · Learn about additional career resources available to ACS Members

http://www.acs.org/careerconsulting

ACS Career Pathways™ Personal Career Consulting



https://www.acs.org/content/acs/en/careers/developin g-growing-in-your-career.html

80





#### Maximizing your Opportunities: LinkedIn Networking and Job Search



Presentation slides are available now! Edited recordings are an exclusive ACS member benefit.
<u>WWW.acs.org/acswebinars</u>
This ACS Webinar is co-produced with the ACS Career Navigator.



**Learn from the best and brightest minds in chemistry!** Hundreds of webinars on diverse topics presented by experts in the chemical sciences and enterprise.

**Edited Recordings** are an exclusive ACS member benefit and are made available to registrants via an email invitation once the recording has been edited and posted.

**Live Broadcasts** of ACS Webinars<sup>®</sup> continue to be available to the general public on Tuesdays, Wednesdays, and Thursdays from 2-3pm ET!

A **collection of the best recordings** from the ACS Webinars Archive will be broadcast on Mondays and Fridays from 2-3pm ET!



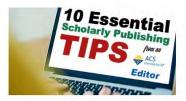


ACS Webinars<sup>®</sup> does not endorse any products or services. The views expressed in this presentation are those of the presenter and do not necessarily reflect the views or policies of the American Chemical Society.



#### Contact ACS Webinars<sup>®</sup> at acswebinars@acs.org

#### Free ACS Webinars Every Weekday! Upcoming Broadcasts



Wednesday, June 3, 2020 at 2-3pm ET Speaker: Mary Beth Mulcahy, ACS Chemicol Health & Safety Moderator: Kall Miller, American Chemical Society

What You Will Learn

- Strategies to prepare a well-organized, carefully crafted manuscript
- Tips on making compelling graphical elements, selecting a strong title and writing an impactful cover letter
- The chance to have an ACS Editor answer your questions about the publishing process

Co-produced with: ACS on Campus



Thursday, June 4, 2020 at 2-3pm ET Speakers: Liuis Echegojen, University of Texas, El Paso / Peter Domout, Xansos State University / Davita Camp, Spelman College Moderator: Will Hartwig, American Chemical Society



· The impact of COVID-19 on researchers

- What the process of restarting research will look like
   What funding agencies and policymakers can do to ease the transition
- Co-produced with: ACS External Affairs and Communications

Webinar participants are encouraged to email questions ahead of the webinar to policy@acs.org

www.acs.org/acswebinars



83



Friday, June 5, 2020 at 2-3pm ET Speaker: Paul Hodges, International Echem Moderator: Bill Carroll, Carroll Applied Science



- How developing patterns of consumption, deflation, changes in behavior will affect the market
- Applying Elisabeth Kübler Ross' Paradigm of Loss model in relation to the COVID-19 pandemic and ensuing economic crisis
- Six key questions to determine if your company will survive and prosper

Co-produced with: ACS Industry Member Programs