## Salaries 2007

Analysis of the American Chemical Society's 2007 Comprehensive Salary and
Employment Status Survey

American Chemical Society
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Available from the ACS Office of Society Services

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## Acknowledgements

This report presents detailed results of the 2007 ACS Comprehensive Salary and Employment Status Survey. The ACS Committee on Economic and Professional Affairs and its Subcommittee on Surveys planned and provided general oversight of the survey and its analysis. The committee extends its heartfelt appreciation to those who agreed to participate in this survey. The committee would also like to extend its appreciation to the development team. Jeffrey Allum, research manager, and Gareth Edwards, research associate in ACS's Department of Member Research and Technology led the survey design process and produced the detailed tables. Paul Nentwig and his team at Intelliscan, Inc. implemented the survey. This report was written by Gareth Edwards. Blake Stenning of Pittny Creative designed the report. Eric Stewart provided copyediting services.

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## Summary and Comments


esults from the annual ACS Comprehensive Salary and Employment Status Survey indicate that salaries for chemists have leveled off after several years of moderate growth. In 2007, reported salaries for chemists rose at or below inflation. Unemployment dropped to 2.4 percent - the lowest reported rate since 2001. This indicates improving employment and perhaps an uptick in demand for chemists in recent years.

ALLCHEMISTS The median salary for all chemists responding to the ACS 2007 membership survey was $\$ 89,000$ in 2007. While this represents an increase of $\$ 2,500$ from 2006 salaries $(\$ 86,500)$, it barely compensates for the inflation rate of $2.8 \%$. In constant dollar terms, the salaries of all chemists only rose by $0.1 \%$ during the year. So while unemployment seems to be on the decline, the purchasing power of chemists is struggling to keep par with inflation, a fact reflected in Michael Heylin's in Chemical \& Engineering News regarding the 2007 salary data. At best, increased employment paired with stagnating wages creates a mixed message regarding the economy for chemists.

As Table 1 shows, there was almost no difference in the percentage of salary change by level of degree in 2007. Almost all degree levels saw real wage increases of about $2.6 \%$. But this only serves as a possible indicator of a trend towards wage stagnation, or possibly the resurgence of stagflation. Not every respondent indicated his or her degree. So, although wages increased by an average of 2.9 among all chemists responding to the survey, the reported salary increases among only those who reported degrees were slightly lower, averaging 2.6 for each degree category. The median doctorate salary was $\$ 98,500$ in 2007 compared to $\$ 96,000$ in the preceding year, representing a decrease of $0.2 \%$ after adjusting for inflation. Chemists at other degree levels all saw similar wage changes. Those whose highest degree is a bachelor's reported a median salary of $\$ 68,000$. This is 2.6\% higher than last year but about 0.2\% lower than inflation. Master's recipients earned \$80,000 in 2007, an increase from \$78,000.

INDUSTRIAL/PRIVATE SECTORCHEMISTS

In addition to level of education, sector of employment is a major factor determining the salaries of chemists. Those working in the private sector typically have the highest salaries.
Table 2 shows the reported median salaries of private sector chemists by degree level for 2006 and 2007. For all degree levels, salaries increased between \$2,000 and \$5,000 in the industrial sector.
Proportionate to salary, this increase had the greatest impact for master's recipients and the smallest impact for holders of bachelor's and Ph.D.s. In particular, chemists sporting master's degrees received a real wage increase of $2.7 \%$, growing from a median of $\$ 82,560$ to $\$ 87,100$.

Figure 1 introduces another factor with a bearing on salary: amount of experience. As the number of years since earning a degree increases, salary generally rises as well. The pattern is similar for all levels of degrees. Master's salaries are slightly higher than bachelor's salaries. Ph.D. salaries are substantially higher; however, 30 years after earning a Ph.D., holders of doctorate degrees appear to reach their maximum earning potential, either falling or reaching a plateau.

## ACADEMIC CHEMISTS

How do academic salaries compare with those of private sector employees? Table 3 shows the median salaries of Ph.D. chemists by faculty rank. Compared to private sector chemists, salary changes in academia were very erratic and ranged anywhere from rising $8.3 \%$ to dropping almost six percent. In particular, 9-to-ו0 month associate professors saw a wage increase of almost $8.3 \%$ from $\$ 60,000$ to $\$ 65,000$. This accounts for a real wage increase of $5.5 \%$, a relatively large increase for one year. At the same time, these salaries for 11-to-12 month associate professors continued to drop. These salaries posted the biggest salary decrease among academics: from $\$ 82,000$ in 2006 to $\$ 76,800$ in 2007 (a $6.3 \%$ drop). Assistant professors at the 9 -to-10 month level, on the other hand, experienced a wage increase from $\$ 52,045$ to $\$ 53,000$, a modest increase of $1.8 \%$, but a real wage decrease of $1.0 \%$. Meanwhile, salaries for those assistant professors at the 11-to-12 month level rose $3.2 \%$ to $\$ 65,000$ (slightly above inflation).

Chemists with full professorships had a negative change in salaries at the 11 -to-12 month employment level. While those paid by the academic year (9-to-10 months) earned more than the preceding year (\$89,000 in current dollars, $0.1 \%$ greater than the rate of inflation), those paid for the entire calendar year reported a decrease to $\$ 119,200$ in current dollars, or a decrease of $4.2 \%$. The reason for this seeming discrepancy is not clear, although it could be due to a survey sampling, or a recent trend toward part-time professorship over full-time, or some unknown factor.

OTHERFACTORS INFLUENCING SALARY

Tables 1,2 , and 3 offer an overview of salaries by degree level and employment sector. While these may be the most influential correlates of salary, a variety of other factors should also be considered.

As Figure 1 shows, years of experience is particularly important. The tables in the appendix of this report offer a detailed breakdown of the current salary ranges for chemists by amount of experience within each degree level and employment sector (See Tables 1.1. 1 to 1.1.3 in the Appendix). The appendix tables also compare salaries by the type of work performed. For instance, Table 2.3.1 shows that private sector chemists with master's degrees who worked as managers earned substantially more (\$104,664 median) when compared to those performing analytical services (\$80,000). Similar tables are available for other degree levels and employment sectors. These detailed data can be useful in evaluating one's current salary.

FIGURE 2. CHEMISTS' MEDIAN SALARIES IN CURRENT AND CONSTANT DOLLARS
(CURRENT YEAR DOLLARS)

(CONSTANT 1984 DOLLARS)


TRENDS INCHEMISTS' SALARIES The median salaries of chemists have generally increased every year in constant dollars since 1984. Figure 2 displays the amount of the increase by degree level. As shown in the top half of this figure, salaries for chemists in current dollars have more than doubled over the last two decades. Within these increases, the differences between degree levels appear to have widened.

However, the lower half of Figure 2 puts the increases into context by showing median salaries in 1984 dollars, and indicates that chemist salaries have held relatively constant with inflation since 1985. For the past six to eight years, salaries have tended to beat inflation; now they appear to be stabilizing. This graph also shows that as time passes, salaries are not becoming particularly divergent according to levels of education. The salaries of master's recipients follow a very similar pattern to that of bachelor's.

## Non-Salary Income

CONSULTING
Salary data do not provide a complete picture of the earning potential of chemists. A significant number of employers provide employees with yearly bonuses to supplement their salaries. Some chemists also seek freelance work outside of their primary employment. This section of the survey examines the additional income received by chemists in 2006.

Overall, $10.1 \%$ of chemists surveyed reported earning some income from consulting in 2006; this figure has risen since 2005 , when only $8 \%$ of chemists did consulting. This freelance work contributed a median value of $\$ 8,430$ to a worker's income. These additional funds may be particularly important to academics, many of whom do not receive paychecks during the summer. It is interesting to note that while more chemists are consulting, they are receiving less money than their 2005 counterparts (a median of \$9,000). Over one in five (20.3\%) college and university employees reported doing some consulting in 2006. The academic consultants charged a median of \$125 an hour and earned $\$ 5,000$ last year. While academia is the profession in which the greatest proportion of employees performs freelance work, it is not the sector that allows for the most profit. Private sector employees reported the largest income from contract work. Manufacturing chemists who freelanced in 2006 typically earned $\$ 8,100$ doing so. Non-manufacturing private sector chemists earned a median of $\$ 50,000$.
The hourly consulting rate appears to be determined by degree level and number of years of experience. Those whose highest degree is a bachelor's charged a median hourly rate of \$100, while Ph.D.s charged \$125; surprisingly, master's recipients charged a median of only $\$ 80$. Ph.D.s were most likely to do consulting: $12.2 \%$ reported additional income in 2006. Age also appears to be correlated with hourly rate. The $2.1 \%$ of chemists in their twenties only charged about $\$ 50$ an hour for the work performed. By comparison, those over age 60 charged $\$ 150$ an hour.

BONUSES
Not all employers offer employee bonuses every year or to every employee. Last year, just over half of chemists reported that they were eligible to receive a bonus. Of those eligible, $84.0 \%$ received a bonus with a median value of $\$ 8,000$. The amount of the bonus appears to be related to the employee's education level and amount of experience, as well as the sector of employment. Among those who earned a bonus, the typical amount for chemists with a bachelor's degree was $\$ 5,000$. Typically, master's recipients earned $\$ 6,170$, and Ph.D.s earned $\$ 10,000$. While the amount of the bonus was higher for doctorates compared to other degree levels, fewer were eligible to receive a bonus ( $46.1 \%$ of Ph.D.s compared to $55.8 \%$ of master's and $59.9 \%$ of bachelor's). This is consistent with the findings by employment sector, where college and university employees are far less likely to be eligible for ( $10.9 \%$ ) and receive ( $47.4 \%$ ) a bonus.
Ph.D.s are overwhelmingly represented in academia.

Bonuses for chemists are also less common in government. Only $37.7 \%$ of government employees said that they could receive a bonus in 2006. Of those who did receive a bonus, its typical value was only about $\$ 1,930$. In general, bonuses are utilized most often in the private sector, where employers must be competitive. Non-manufacturing industries awarded a median of \$5,000 in bonuses to their chemists. Manufacturing companies were even more generous. Almost $76 \%$ of chemists in this field were eligible for a bonus, and nearly all of these individuals ( $91.5 \%$ ) received one. The typical amount of the bonus was \$10,000. Age may be used as a proxy measure for level of experience. As age (and therefore, number of years experience) increases, so does the amount of the bonus awarded. For each 10 -year increase up to the age of 50 , the bonus amount tends to increase approximately \$3,000. Those aged 20-29 typically earned a bonus of $\$ 3,000$. Chemists in their fifties reported bonuses around $\$ 11,620$. After age 59, fewer chemists are eligible for bonuses ( $35.2 \%$ ) and the amount of the bonus typically awarded drops.

The median bonus awarded to female chemists was half the value ( $\$ 5,000$ ) of that provided to male chemists ( $\$ 10,000$ ). This is likely attributable to women's greater representation among some of the less-compensated categories (degree level, employment sector, and age).

STOCK AS PARTOF PROFESSIONALINCOME

Another method of compensating employees is to offer company stock. In the 2001 survey, ACS began asking members about stock options they received. Since then, the proportion reporting this type of remuneration has decreased subtly but consistently until this year. In 2002, 17.1\% of chemists received stock options from their employers; by 2003, the figure had dropped to $16.5 \%$, and by 2005 , it had fallen to $15.2 \%$. In 2006, however, $15.3 \%$ reported receiving stock, indicating that perhaps the decline has stabilized. Figure 3 shows the proportion of chemists who received stock options in 2006 and 2007 by a variety of characteristics. In general, stock offerings decreased for the majority of the workforce. Ph.D.s were more likely than other degree levels to receive stock as part of their overall compensation ( $16.0 \%$ compared to $13.3 \%$ for bachelor's and $14.4 \%$ for master's). As might be expected, almost all of those receiving stock worked for private companies. However, a small proportion of government (o.6\%) and academic (1.5\%) employees received this benefit. Within the private sector, stock options were most prevalent in manufacturing, where over a quarter (26.4\%) of chemists received them.

## Employment and Unemployment

## EMPLOYMENT STATUS

In 2007 87.4\% of chemists surveyed were employed in full-time positions. This is an improvement over the past couple of years, but is $3.1 \%$ lower than the proportion working full time a decade ago (90.5\% in 1997). This drop can be partially explained by the slight increase in unemployment over the past decade, and the $1.3 \%$ rise in the part-time workers over the same period. This year $3.4 \%$ worked fewer than 35 hours a week, while in 1997 only $2.1 \%$ did. In 2007 the proportion of chemists employed in temporary postdoctorate positions was $1.6 \%$, similar to the past few years. Around 4.0\% of chemists surveyed were outside of the labor force, either through retirement or by choosing not to work.

While income is one way of measuring the climate of the workforce for chemical scientists, the trend in unemployment is another important way of understanding the situation. Figure 4 shows the proportion of all chemists and chemical engineers in the workforce who were seeking employment at the time of our study. The unemployment rate among chemists dropped from $3 \%$ in 2006 to $2.4 \%$ in 2007 . However, within the most recent five years, we saw unemployment peak at $3.6 \%$ in 2004 . In 2007 the unemployment rate of chemists matched that of chemical engineers.


Historically speaking, the employment rates of chemists and chemical engineers have roughly paralleled one another. The wider disparity seen between 1997 and 2003 seems to have corrected itself. Between 2005 and 2006, unemployment among chemical engineers was falling faster than chemists, but in the following year, the situation reversed.
The chemical engineering unemployment rate has been somewhat inconsistent over the past few years: very high in 2003 (6.1\%), but only around $3 \%$ the year before and after. This may be because the ACS survey population consists mainly of chemists, making the estimates for chemical engineers somewhat less representative of their population.

## Technical Notes

THESAMPLE The target population of the 2007 ACS Comprehensive Salary and Employment Status Survey was ACS regular members under the age of 70 who have U.S. mailing addresses and have neither student, retired, nor emeritus membership status. For the 2007 survey, a general sample was drawn from a database consisting of all members meeting the above criteria. A notification postcard with the Web address of the survey was mailed to 21,000 members during the spring of 2007 . Ultimately, 7,173 usable responses were received, for a $34.1 \%$ response rate.

DEFINITIONS For the purposes of the survey analysis, the following definitions were used:
Chemist: A respondent who indicated a work specialty of chemistry or biochemistry (categories 2 through 16 of Part 1, Question 3 of the questionnaire) or, if a non-chemistry work specialty (categories 17 through 20 of the same question), a degree field of chemistry or biochemistry.

Chemical Engineer: A respondent who indicated a work specialty of chemical engineering (category 1 of Part 1 , Question 3 of the questionnaire).

Nonchemist: A respondent whose work specialty category is other than chemistry or chemical engineering, or if non-chemistry work specialty, no degree field of chemistry or biochemistry.

Academic: Pertaining to a Ph.D. working in a college or university, i.e., a private or public institution that awards a degree of associate or higher.

Unemployed: A respondent who was not employed and was seeking employment (category 4 of Part 1, Question 4 of the questionnaire). The unemployment rate, calculated to compare with the national rate, omits those "not seeking" or "fully retired" from the labor force.

Respondents indicated their employment status, base annual salaries, and ages as of March 1,2007 . The respondent's place of employment (current or most recent) determines geographic region. The listing of states by geographic regions follows this section.

DISCREPANCIESAMONGTABLES Some pairs of tables contain totals that should be identical but are not. For example, two tables that represent information about Ph.D. respondents might show different total numbers of respondents. This phenomenon is generally caused by missing response items in a survey. Not every respondent answers all questions all of the time. To illustrate, if one table groups the Ph.D.s according to specialty and another groups them according to work function, the totals will differ unless the number who did not indicate their specialty is the same number (or even the same respondents) who did not indicate their work function.

COMPARING SALARIES Questions arise frequently about salary comparisons, such as those between men and women based on their degrees. All such comparisons require caution. The salaries here represent the medians and means of ACS members. Most of the statistics in this report are descriptive in nature, not analytical. Tests of significance should be performed on any salary discrepancies to see whether the observed salary differences between groups are mere chance resulting from some peculiarity of the sample itself. The significance of a difference between subpopulations depends on multiple factors. These factors include, among other things, the magnitude of the difference within the sample and between sample groups, as well as sample size.

## List of Abbreviations <br> Used in Tables

|  | Abbreviation | Degree |
| :---: | :---: | :---: |
| degrees | B.A. | Bachelor of Arts |
|  | B.S. | Bachelor of Science or all bachelor's degrees |
|  | M.S. | Master of Sciences |
|  | Ph.D. | Doctor of Philosophy |
| FIELDS OF DEGREEAND | Chem eng | Chemical engineering |
|  | Ag chem | Agricultural/food chemistry |
|  | Analyt chem | Analytical chemistry |
|  | Biochem | Biochemistry |
|  | Biotech | Biotechnology |
|  | Chem ed | Chemical education |
|  | Clinical chem | Clinical chemistry |
|  | Environ chem | Environmental chemistry |
|  | Gen chem | General chemistry |
|  | Inorg chem | Inorganic chemistry |
|  | Material sci | Materials science |
|  | Med/pharma | Medicinal/pharmaceutical chemistry |
|  | Organic chem | Organic chemistry |
|  | Physical chem | Physical chemistry |
|  | Polymer chem | Polymer chemistry |
|  | Other chem | Other chemical sciences |
|  | Bus admin | Business administration |
|  | Computer sci | Computer science |
|  | Othr non-chem | Other non-chemistry |
|  | Abbreviation | Region |
| REGIONS | Pacific | - |
|  | Mountain | - |
|  | WN Central | West North Central |
|  | WS Central | West South Central |
|  | EN Central | East North Central |
|  | ES Central | East South Central |
|  | Mid-Atlantic | Middle Atlantic |
|  | So-Atlantic | South Atlantic |
|  | New England | - |


| EMPLOYERS | Abbreviation | Employer |
| :---: | :---: | :---: |
|  | Mfg | Manufacturing |
|  | Aero/auto | Aerospace/auto/transportation |
|  | Ag chem | Agricultural chemicals |
|  | Basic chem | Basic commodity chemicals |
|  | Biochem prods | Biochemical products |
|  | Building mats | Building materials |
|  | Coating/ink | Coatings/ink/paints |
|  | Electronics | Electronics/computers/semiconductors |
|  | Food | - |
|  | Instruments | - |
|  | Med products | Medical devices/diagnostic products |
|  | Metals | Metals/minerals |
|  | Paper | - |
|  | Personal care | - |
|  | Petroleum | Petroleum/natural gas |
|  | Pharma prods | Pharmaceutical products |
|  | Plastics | - |
|  | Rubber | - |
|  | Soaps | Soaps/detergents/surfactants |
|  | Spec chem | Specialty/fine chemicals |
|  | Textiles | - |
|  | Othr mfg | Other manufacturing |
|  | Non-mfg | Non-manufacturing |
|  | Analyt lab | Analytical service/testing laboratory |
|  | Biotech resrch | Biotech research firm |
|  | Indep research | Independent or contract research firm |
|  | Hospital lab | Hospital or clinical laboratory |
|  | Non-profit | Non-profit organization |
|  | Private utility | Private utility company |
|  | Profl services | Professional services-scientific/engineering/law |
|  | Research inst | Research institution |
|  | Science temp | Scientific temporary or personnel agency |
|  | Othr non-mfg | Other non-manufacturing |
|  | Government | - |
|  | Federal | Federal (civilian) |
|  | Military | - |
|  | State or local | - |
|  | Othr govmt | Other government |
|  | Self-employed | - |


|  | Abbreviation | Employer |
| :--- | :--- | :--- |
| Walyt svcs | Analytical services, other than forensics |  |
| Chem info | Chemical information services |  |
| Computer | Computer programming, analysis, design |  |
| Consulting | - |  |
| Forensic | Forensic analysis |  |
| Gen mgmt | General management or administration, |  |
|  | other than R\&D |  |
|  | Health/safety | Health and safety/regulatory affairs |
| Marketing | Marketing, sales, purchasing, technical service, |  |
|  | economic evaluation |  |
|  | Patents | Patents, licensing, trademarks |
| Production QC | Production, quality control |  |
| R\&D-applied | R\&D-applied research, development, design |  |
| R\&D-basic | R\&D-basic research |  |
| R\&D-mgmt | R\&D-management or administration of R\&D |  |
| Training | Training or teaching |  |
| Other | - |  |

## Geographic Regions

| Pacific | West South Central | South Atlantic <br> Alaska <br> Arkansas |
| :--- | :---: | :--- |
| California | Louisiana | Delaware |
| Hawaii | Oklahoma | Florida of Columbia |
| Oregon | Texas | Georgia |
| Washington |  | Maryland |
|  | EASt North Central | North Carolina |
| Mountain | Illinois | South Carolina |
| Arizona | Indiana | Virginia |
| Colorado | Michigan | West Virginia |
| Idaho | Ohio |  |
| Montana | Wisconsin | New England |
| Nevada |  | Connecticut |
| New Mexico | EASt South Central | Maine |
| Utah | Alabama | Massachusetts |
| Wyoming | Kentucky | New Hampshire |
|  | Mississippi | Rhode Island |
| West North Central | Tennessee | Vermont |
| lowa |  |  |
| Kansas | Middle Atlantic |  |
| Minnesota | New Jersey |  |
| Missouri | New York |  |
| Nebraska | Pennsylvania |  |
| North Dakota |  |  |
| South Dakota |  |  |

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Table 1.1.1
SALARIES of BS CHEMISTS employed FULL-TIME by EMPLOYER TYPE and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{gathered} \text { 50th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry_Mfg | Total | 683 | 77,249 | 40,177 | 55,500 | 72,000 | 90,000 |
|  | 0-1 | 20 | 47,218 | 17,246 | 39,000 | 45,000 | 53,000 |
|  | 2-4 | 55 | 48,113 | 12,204 | 37,000 | 48,230 | 55,800 |
|  | 5-9 | 91 | 63,029 | 65,158 | 47,000 | 55,000 | 65,000 |
|  | 10-14 | 90 | 67,413 | 15,232 | 56,000 | 63,468 | 78,000 |
|  | 15-19 | 82 | 74,028 | 16,749 | 60,800 | 73,000 | 85,000 |
|  | 20-24 | 90 | 84,754 | 31,167 | 61,000 | 80,500 | 101,000 |
|  | 25-29 | 77 | 93,243 | 32,357 | 73,608 | 90,000 | 101,253 |
|  | 30-34 | 96 | 93,779 | 34,714 | 73,000 | 88,507 | 106,000 |
|  | 35-39 | 61 | 88,168 | 26,478 | 72,000 | 82,000 | 103,000 |
|  | 40 or more | 21 | 100,418 | 94,050 | 63,345 | 80,000 | 100,000 |
| Industry_Non-MFG | Total | 144 | 70,275 | 59,173 | 42,000 | 62,400 | 80,000 |
|  | 2-4 | 22 | 40,796 | 14,514 | 32,500 | 35,500 | 42,937 |
|  | 5-9 | 22 | 50,646 | 16,850 | 40,000 | 47,000 | 62,400 |
|  | 10-14 | 16 | 67,628 | 21,401 | 42,500 | 67,000 | 75,000 |
|  | 15-19 | 14 | 69,278 | 11,020 | 59,000 | 70,720 | 75,000 |
|  | 20-24 | 22 | 66,369 | 20,841 | 55,000 | 60,681 | 73,000 |
|  | 25-29 | 15 | 122,904 | 155,560 | 60,000 | 82,000 | 100,000 |
|  | 30-34 | 16 | 97,413 | 47,753 | 68,600 | 84,000 | 100,000 |
| Government | Total | 97 | 71,396 | 25,157 | 52,000 | 65,400 | 85,286 |
|  | 30-34 | 18 | 87,944 | 25,182 | 63,000 | 88,000 | 100,000 |
| High School | Total | 19 | 48,230 | 11,498 | 42,500 | 50,000 | 51,600 |
| College or | Total | 40 | 69,292 | 104,640 | 36,000 | 43,680 | 63,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 1.1.2
SALARIES of MS CHEMISTS employed FULL-TIME
by EMPLOYER TYPE and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Industry_Mfg | Total | 523 | 91,444 | 32,722 | 70,500 | 88,771 | 105,000 |
|  | $5-9$ | 45 | 72,243 | 59,428 | 54,000 | 61,000 | 72,000 |
|  | $10-14$ | 67 | 76,846 | 16,876 | 67,000 | 75,000 | 84,000 |
|  | $15-19$ | 68 | 84,046 | 27,821 | 67,500 | 80,000 | 96,000 |
|  | $20-24$ | 64 | 96,884 | 26,598 | 78,000 | 92,500 | 104,000 |
|  | $25-29$ | 104 | 96,044 | 27,477 | 78,000 | 92,000 | 110,000 |
|  | $30-34$ | 85 | 100,911 | 26,423 | 89,000 | 99,000 | 114,000 |
|  | $35-39$ | 53 | 103,810 | 32,529 | 76,140 | 103,000 | 118,000 |
|  | 40 or more | 31 | 100,499 | 32,384 | 70,000 | 97,300 | 110,000 |
|  | 100 | 85,670 | 34,980 | 60,000 | 80,000 | 102,800 |  |
| Industry_Non-MFG | Total | 15 | 65,689 | 20,848 | 51,000 | 62,400 | 67,000 |
|  | $5-9$ | 25 | 102,537 | 52,323 | 53,000 | 102,800 | 130,000 |
|  | $30-34$ | 93 | 77,013 | 26,404 | 55,000 | 76,344 | 95,394 |
|  | Total | 22 | 82,934 | 21,296 | 63,814 | 82,000 | 102,000 |
|  | $25-29$ | 16 | 76,624 | 33,216 | 48,400 | 84,000 | 95,394 |
|  | $35-39$ | 58 | 58,082 | 19,846 | 44,981 | 53,000 | 70,069 |
|  | Total | 103 | 61,615 | 44,934 | 44,525 | 53,000 | 68,000 |
|  | 20 | 56,926 | 13,414 | 46,000 | 52,624 | 70,000 |  |
| High School | Total | 18 | 65,311 | 27,753 | 41,000 | 50,000 | 93,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 1.1.3
SALARIES of PhD CHEMISTS employed FULL-TIME by EMPLOYER TYPE and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | $\begin{gathered} \text { Std } \\ \text { Dev } \end{gathered}$ | $\begin{aligned} & 25 \mathrm{th} \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry_Mfg | Total | 1501 | 118,398 | 40,018 | 94,500 | 110,000 | 134,815 |
|  | 5-9 | 50 | 87,156 | 30,100 | 76,500 | 82,400 | 92,000 |
|  | 10-14 | 155 | 93,494 | 17,586 | 82,000 | 91,000 | 102,200 |
|  | 15-19 | 201 | 104,549 | 24,035 | 90,000 | 101,733 | 117,000 |
|  | 20-24 | 265 | 117,769 | 30,931 | 98,500 | 111,333 | 132,000 |
|  | 25-29 | 293 | 122,477 | 35,654 | 100,000 | 115,000 | 141,500 |
|  | 30-34 | 266 | 134,079 | 47,168 | 108,100 | 126,000 | 150,000 |
|  | 35-39 | 176 | 128,895 | 47,046 | 102,000 | 122,000 | 149,000 |
|  | 40 or more | 94 | 131,223 | 57,084 | 104,000 | 125,753 | 150,000 |
| Industry_Non-MFG | Total | 363 | 113,790 | 46,975 | 84,240 | 104,000 | 130,000 |
|  | 5-9 | 19 | 69,742 | 13,948 | 62,000 | 70,000 | 78,500 |
|  | 10-14 | 52 | 88,277 | 29,390 | 75,100 | 85,000 | 99,000 |
|  | 15-19 | 68 | 108,466 | 44,977 | 87,000 | 100,000 | 118,500 |
|  | 20-24 | 67 | 117,733 | 43,206 | 92,000 | 112,458 | 139,000 |
|  | 25-29 | 47 | 129,811 | 44,919 | 100,400 | 123,000 | 150,000 |
|  | 30-34 | 42 | 133,543 | 60,841 | 96,000 | 115,000 | 165,000 |
|  | 35-39 | 30 | 118,406 | 42,723 | 90,750 | 109,512 | 134,000 |
|  | 40 or more | 37 | 128,229 | 48,445 | 86,382 | 121,500 | 150,000 |
| Government | Total | 277 | 104,925 | 29,598 | 85,000 | 104,743 | 121,967 |
|  | 5-9 | 10 | 69,012 | 14,925 | 57,170 | 65,247 | 75,500 |
|  | 10-14 | 33 | 80,017 | 20,812 | 64,000 | 84,000 | 98,000 |
|  | 15-19 | 30 | 90,120 | 22,527 | 83,827 | 89,985 | 101,500 |
|  | 20-24 | 40 | 109,746 | 24,468 | 91,000 | 109,452 | 120,719 |
|  | 25-29 | 33 | 111,947 | 26,373 | 97,000 | 105,370 | 120,000 |
|  | 30-34 | 48 | 120,948 | 27,930 | 105,471 | 117,624 | 139,793 |
|  | 35-39 | 38 | 113,038 | 28,863 | 104,600 | 118,000 | 131,978 |
|  | 40 or more | 45 | 107,668 | 30,322 | 88,000 | 107,000 | 123,000 |
| Self-Employer | Total | 23 | 118,268 | 69,279 | 69,000 | 100,000 | 162,232 |
| High School | Total | 34 | 58,565 | 16,454 | 51,000 | 60,000 | 69,000 |
| College or University | Total | 1275 | 83,341 | 44,937 | 55,000 | 72,978 | 97,000 |
|  | 5-9 | 57 | 52,670 | 13,203 | 44,000 | 50,000 | 60,000 |
|  | 10-14 | 183 | 61,137 | 20,662 | 48,000 | 57,000 | 69,500 |
|  | 15-19 | 169 | 65,514 | 23,467 | 52,000 | 60,000 | 73,000 |
|  | 20-24 | 166 | 75,059 | 52,022 | 53,000 | 67,729 | 84,772 |
|  | 25-29 | 164 | 85,756 | 48,085 | 59,825 | 78,156 | 101,000 |
|  | 30-34 | 166 | 97,554 | 52,730 | 62,485 | 85,000 | 110,470 |
|  | 35-39 | 136 | 93,848 | 40,639 | 67,320 | 84,000 | 109,000 |
|  | 40 or more | 234 | 109,048 | 45,125 | 77,000 | 99,950 | 132,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.1.1
SALARIES of INDUSTRIAL CHEMISTS employed FULL-TIME by DEGREE and YEARS SINCE BS

2007 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 2.1.2
SALARIES of MEN CHEMISTS employed FULL-TIME in INDUSTRY
by DEGREE and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | 25th \%-ile | 50 th \%-ile | 75 th \%-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BA or | Total | 470 | 80,953 | 35,699 | 57,500 | 76,206 | 95,000 |
| BS | $2-4$ | 30 | 48,321 | 11,316 | 39,267 | 48,230 | 56,160 |
|  | $5-9$ | 43 | 56,919 | 13,791 | 47,000 | 54,000 | 65,400 |
|  | $10-14$ | 54 | 67,865 | 15,670 | 56,000 | 63,468 | 79,000 |
|  | $15-19$ | 53 | 75,688 | 16,267 | 62,000 | 76,000 | 85,848 |
|  | $20-24$ | 69 | 85,183 | 30,256 | 61,000 | 86,400 | 103,500 |
|  | $25-29$ | 64 | 97,719 | 33,222 | 82,500 | 93,065 | 104,000 |
|  | $30-34$ | 77 | 92,897 | 35,201 | 72,000 | 88,526 | 106,500 |
|  | $35-39$ | 56 | 89,883 | 26,604 | 72,000 | 82,845 | 106,400 |
|  | 40 or more | 17 | 104,883 | 104,020 | 63,345 | 80,000 | 100,000 |
|  | Total | 361 | 94,450 | 28,974 | 74,700 | 91,700 | 107,900 |
|  | $5-9$ | 25 | 64,766 | 12,919 | 58,900 | 63,500 | 71,000 |
|  | $10-14$ | 42 | 80,480 | 18,250 | 69,900 | 77,506 | 88,000 |
|  | $15-19$ | 40 | 87,162 | 31,113 | 69,000 | 82,000 | 100,400 |
|  | $20-24$ | 43 | 99,739 | 28,149 | 78,600 | 95,000 | 105,000 |
|  | $25-29$ | 74 | 100,265 | 26,807 | 80,808 | 95,000 | 111,000 |
|  | $30-34$ | 63 | 99,237 | 24,932 | 90,000 | 98,000 | 112,000 |
|  | $35-39$ | 47 | 104,554 | 32,440 | 80,000 | 104,664 | 116,000 |
|  | 40 or more | 26 | 103,243 | 33,466 | 75,190 | 98,635 | 110,000 |
| MSD | 1262 | 120,312 | 41,068 | 95,500 | 113,000 | 136,000 |  |
|  | Total | 36 | 89,316 | 34,666 | 78,000 | 82,500 | 90,000 |
|  | $5-9$ | 113 | 93,357 | 17,258 | 80,878 | 91,000 | 102,000 |
|  | $10-14$ | 158 | 105,528 | 24,810 | 90,000 | 103,000 | 116,500 |
|  | $15-19$ | 217 | 120,141 | 31,415 | 99,700 | 115,824 | 134,330 |
|  | $20-24$ | 251 | 122,252 | 35,791 | 100,320 | 115,000 | 140,000 |
|  | $25-29$ | 235 | 135,476 | 48,003 | 110,000 | 127,500 | 150,000 |
| $30-34$ | 161 | 128,872 | 47,208 | 102,000 | 122,000 | 148,000 |  |
| $35-39$ | 133,132 | 57,123 | 105,534 | 128,000 | 154,500 |  |  |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.1.3
SALARIES of WOMEN CHEMISTS employed FULL-TIME in INDUSTRY by DEGREE and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BA or | Total | 212 | 69,071 | 47,819 | 52,000 | 62,000 | 76,000 |
| BS | $2-4$ | 25 | 47,863 | 13,428 | 34,300 | 47,600 | 53,300 |
|  | $5-9$ | 48 | 68,503 | 88,854 | 46,900 | 56,000 | 65,000 |
|  | $10-14$ | 36 | 66,734 | 14,744 | 54,900 | 63,000 | 77,865 |
|  | $15-19$ | 29 | 70,993 | 17,474 | 58,000 | 70,000 | 79,500 |
|  | $20-24$ | 21 | 83,341 | 34,750 | 61,000 | 73,000 | 88,700 |
|  | $30-34$ | 19 | 97,354 | 33,340 | 73,465 | 87,000 | 104,000 |
|  | Total | 161 | 84,898 | 39,176 | 63,999 | 80,000 | 97,000 |
|  | $5-9$ | 19 | 82,727 | 90,601 | 49,000 | 57,500 | 75,000 |
|  | $10-14$ | 25 | 70,741 | 12,340 | 61,410 | 71,215 | 79,500 |
|  | $15-19$ | 28 | 79,595 | 22,079 | 66,000 | 77,660 | 89,100 |
|  | $20-24$ | 21 | 91,036 | 22,605 | 68,800 | 90,000 | 98,600 |
|  | $25-29$ | 30 | 85,632 | 26,740 | 66,666 | 85,000 | 109,000 |
|  | $30-34$ | 22 | 105,704 | 30,411 | 89,000 | 108,000 | 130,500 |
| PHD | Total | 234 | 108,356 | 32,181 | 87,200 | 102,200 | 123,000 |
|  | $10-14$ | 42 | 93,862 | 18,652 | 83,000 | 90,500 | 103,839 |
|  | $15-19$ | 43 | 100,949 | 20,810 | 85,728 | 100,100 | 117,000 |
|  | $20-24$ | 47 | 107,515 | 26,448 | 92,500 | 103,000 | 120,000 |
|  | $25-29$ | 41 | 123,102 | 35,346 | 96,000 | 114,400 | 141,500 |
|  | $30-34$ | 30 | 124,325 | 39,744 | 103,500 | 115,695 | 136,333 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.2.1
SALARIES of BS CHEMISTS employed FULL-TIME in INDUSTRY by WORK SPECIALTY and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ag/Food chemistry | Total | 30 | 79,754 | 31,303 | 59,800 | 68,000 | 98,000 |
| Analytical chemistry | Total | 247 | 67,279 | 22,319 | 51,126 | 64,000 | 80,000 |
|  | 2-4 | 22 | 45,395 | 13,288 | 34,300 | 41,000 | 52,000 |
|  | 5-9 | 39 | 53,622 | 10,240 | 47,000 | 52,500 | 58,304 |
|  | 10-14 | 39 | 63,973 | 13,416 | 55,125 | 60,500 | 75,000 |
|  | 15-19 | 31 | 73,350 | 17,962 | 60,000 | 71,297 | 78,400 |
|  | 20-24 | 32 | 66,654 | 23,468 | 51,126 | 61,000 | 78,000 |
|  | 25-29 | 25 | 79,554 | 17,911 | 60,600 | 80,900 | 94,000 |
|  | 30-34 | 30 | 79,684 | 25,229 | 69,351 | 80,000 | 93,500 |
|  | 35-39 | 16 | 93,509 | 24,344 | 75,000 | 91,666 | 110,000 |
| Biotechnology | Total | 22 | 72,604 | 20,403 | 60,700 | 66,000 | 85,100 |
| Environmental chemistry | Total | 56 | 71,700 | 32,407 | 50,000 | 67,000 | 82,000 |
| General chemistry | Total | 32 | 86,874 | 37,298 | 56,500 | 80,000 | 101,000 |
| Inorganic chemistry | Total | 15 | 68,886 | 52,511 | 50,000 | 56,000 | 63,983 |
| Materials science | Total | 29 | 87,644 | 44,846 | 57,720 | 71,000 | 101,000 |
| Medicinal-Pharmaceutical | Total | 92 | 81,208 | 68,709 | 55,000 | 68,000 | 89,100 |
|  | 5-9 | 23 | 61,141 | 13,374 | 54,000 | 60,200 | 67,700 |
| Organic chemistry | Total | 71 | 77,726 | 26,371 | 58,000 | 75,182 | 88,000 |
|  | 30-34 | 15 | 87,264 | 21,907 | 74,000 | 88,507 | 94,400 |
| Physical chemistry | Total | 10 | 69,581 | 16,707 | 53,300 | 69,000 | 80,000 |
| Polymer chemistry | Total | 98 | 83,014 | 51,270 | 56,268 | 78,000 | 100,000 |
|  | 20-24 | 16 | 91,040 | 22,418 | 64,800 | 95,000 | 106,000 |
| Other chemical science | Total | 29 | 64,980 | 19,766 | 56,000 | 63,000 | 74,200 |
| Business Administration | Total | 16 | 98,719 | 44,158 | 70,000 | 96,000 | 113,000 |
| Other nonchemistry | Total | 49 | 87,297 | 90,985 | 53,000 | 73,000 | 93,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.2.2
SALARIES of BS CHEMISTS employed FULL-TIME in INDUSTRY by WORK FUNCTION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | 25th \%-ile | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Analytical services | Total | 187 | 63,527 | 27,268 | 46,900 | 58,000 | 73,923 |
|  | 2-4 | 25 | 45,620 | 12,627 | 35,000 | 44,675 | 49,000 |
|  | 5-9 | 28 | 49,510 | 12,334 | 40,000 | 49,348 | 55,000 |
|  | 10-14 | 25 | 63,865 | 10,315 | 56,000 | 62,338 | 70,000 |
|  | 15-19 | 20 | 62,642 | 10,471 | 54,000 | 62,000 | 71,006 |
|  | 20-24 | 26 | 62,116 | 15,966 | 55,120 | 60,681 | 72,000 |
|  | 25-29 | 18 | 80,799 | 31,657 | 60,000 | 80,000 | 100,191 |
|  | 30-34 | 22 | 86,704 | 51,353 | 55,000 | 73,000 | 94,000 |
| Consulting | Total | 16 | 69,334 | 24,347 | 42,937 | 70,000 | 81,000 |
| General mgmt | Total | 55 | 104,828 | 69,794 | 67,851 | 84,500 | 119,000 |
| Health \& Safety | Total | 25 | 80,107 | 26,594 | 53,000 | 82,000 | 104,000 |
| Marketing,sales | Total | 51 | 95,923 | 85,299 | 71,000 | 85,000 | 100,000 |
| Production, QC | Total | 144 | 67,300 | 23,779 | 51,500 | 61,728 | 80,000 |
|  | 2-4 | 16 | 44,340 | 17,682 | 31,220 | 35,000 | 53,300 |
|  | 5-9 | 17 | 51,849 | 12,073 | 37,800 | 51,500 | 58,304 |
|  | 10-14 | 25 | 61,221 | 15,332 | 50,000 | 59,000 | 66,000 |
|  | 15-19 | 17 | 68,331 | 15,752 | 55,500 | 67,000 | 76,500 |
|  | 20-24 | 19 | 76,105 | 22,882 | 60,000 | 70,000 | 84,600 |
|  | 25-29 | 16 | 79,945 | 29,330 | 57,720 | 74,000 | 94,000 |
|  | 30-34 | 18 | 78,996 | 23,316 | 62,000 | 79,000 | 94,000 |
| Applied Research | Total | 178 | 75,871 | 25,378 | 56,000 | 72,000 | 88,700 |
|  | 2-4 | 16 | 50,352 | 8,378 | 45,000 | 52,000 | 55,800 |
|  | 5-9 | 34 | 62,848 | 14,787 | 52,600 | 60,000 | 73,000 |
|  | 10-14 | 19 | 67,857 | 12,713 | 54,900 | 67,600 | 78,000 |
|  | 15-19 | 22 | 73,289 | 14,775 | 60,000 | 74,000 | 85,100 |
|  | 20-24 | 24 | 94,124 | 25,665 | 80,500 | 94,000 | 106,000 |
|  | 30-34 | 23 | 94,794 | 30,398 | 71,000 | 88,526 | 106,900 |
|  | 35-39 | 17 | 81,774 | 32,007 | 52,000 | 77,000 | 88,372 |
| Basic Research R\&D mgmt Other function | Total | 41 | 61,605 | 19,793 | 44,400 | 63,000 | 70,700 |
|  | Total | 47 | 97,877 | 31,692 | 76,000 | 98,000 | 113,000 |
|  | Total | 45 | 76,705 | 33,882 | 53,500 | 77,865 | 89,500 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.2.3
SALARIES of BS CHEMISTS employed FULL-TIME in INDUSTRY by INDUSTRY and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aerospace | Total | 17 | 85,937 | 31,977 | 54,600 | 77,000 | 110,000 |
| Basic chemicals | Total | 23 | 77,989 | 29,209 | 56,000 | 73,000 | 90,000 |
| Coatings, inks, | Total | 43 | 74,412 | 31,209 | 51,000 | 67,500 | 85,000 |
| Food | Total | 39 | 74,823 | 30,084 | 54,780 | 70,000 | 88,000 |
| Instruments | Total | 15 | 78,793 | 36,259 | 51,000 | 80,000 | 95,000 |
| Medical devices | Total | 35 | 84,562 | 80,706 | 52,500 | 70,000 | 79,000 |
| Metals | Total | 19 | 73,896 | 46,165 | 52,400 | 62,400 | 75,500 |
| Personal Care | Total | 17 | 74,093 | 35,599 | 52,000 | 62,580 | 75,500 |
| Petroleum | Total | 25 | 81,187 | 28,200 | 58,223 | 86,400 | 97,227 |
| Pharmaceuticals | Total | 190 | 75,271 | 25,239 | 57,000 | 72,000 | 89,100 |
|  | 2-4 | 24 | 50,546 | 12,712 | 35,000 | 52,000 | 57,000 |
|  | 5-9 | 34 | 62,014 | 11,346 | 54,000 | 60,200 | 68,000 |
|  | 10-14 | 24 | 73,746 | 19,561 | 57,500 | 75,000 | 81,000 |
|  | 15-19 | 28 | 81,279 | 16,486 | 72,000 | 79,000 | 91,000 |
|  | 20-24 | 25 | 93,213 | 32,467 | 70,600 | 93,257 | 109,000 |
|  | 25-29 | 18 | 85,166 | 24,029 | 65,250 | 89,100 | 100,000 |
|  | 30-34 | 19 | 95,575 | 27,924 | 74,000 | 94,000 | 122,000 |
| Plastics | Total | 23 | 80,800 | 24,299 | 56,400 | 86,000 | 93,000 |
| Rubber | Total | 16 | 76,118 | 16,230 | 65,000 | 72,000 | 85,000 |
| Specialty chems | Total | 66 | 74,893 | 26,090 | 58,160 | 68,800 | 88,507 |
|  | 10-14 | 16 | 64,678 | 11,077 | 53,900 | 61,728 | 70,000 |
| Other | Total | 98 | 77,952 | 65,574 | 51,300 | 65,520 | 90,000 |
| manufacturing | 20-24 | 16 | 72,643 | 22,603 | 51,684 | 73,000 | 95,000 |
| Analytical serv | Total | 43 | 57,700 | 27,810 | 37,000 | 57,000 | 69,000 |
| Biotech research | Total | 16 | 77,228 | 20,679 | 62,291 | 75,000 | 85,100 |
| Profl services | Total | 24 | 94,365 | 127,431 | 41,600 | 62,400 | 90,000 |
| Other nonmanuf | Total | 24 | 69,096 | 26,328 | 45,000 | 70,000 | 88,400 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.2.4
SALARIES of BS CHEMISTS employed FULL-TIME in INDUSTRY by GEOGRAPHIC REGION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific | Total | 102 | 85,166 | 53,213 | 60,000 | 75,500 | 91,350 |
|  | 5-9 | 15 | 69,193 | 12,872 | 62,400 | 68,000 | 75,500 |
|  | 20-24 | 18 | 86,426 | 38,812 | 61,000 | 73,000 | 103,500 |
| Mountain <br> West <br> West <br> East <br> North <br> Central | Total | 42 | 74,333 | 37,011 | 56,000 | 62,711 | 82,000 |
|  | Total | 69 | 66,973 | 23,671 | 51,000 | 60,000 | 76,500 |
|  | Total | 45 | 76,781 | 23,659 | 58,850 | 77,000 | 94,000 |
|  | Total | 196 | 75,745 | 52,392 | 51,000 | 67,600 | 90,000 |
|  | 2-4 | 18 | 37,230 | 7,096 | 32,240 | 34,000 | 39,585 |
|  | 5-9 | 32 | 52,587 | 16,895 | 43,000 | 51,000 | 56,000 |
|  | 10-14 | 22 | 61,496 | 14,479 | 52,000 | 58,000 | 73,546 |
|  | 15-19 | 25 | 70,789 | 15,523 | 57,300 | 69,900 | 80,016 |
|  | 20-24 | 28 | 82,501 | 31,065 | 57,899 | 75,000 | 103,500 |
|  | 25-29 | 24 | 118,515 | 120,324 | 73,000 | 90,300 | 119,000 |
|  | 30-34 | 29 | 97,260 | 35,302 | 80,256 | 93,000 | 104,000 |
| East <br> Middle <br> Atlantic | Total | 25 | 89,162 | 121,900 | 44,675 | 63,468 | 88,000 |
|  | Total | 173 | 72,828 | 24,521 | 55,000 | 70,000 | 88,400 |
|  | 2-4 | 21 | 46,764 | 12,199 | 35,000 | 47,600 | 55,000 |
|  | 10-14 | 22 | 69,649 | 15,968 | 59,998 | 66,000 | 79,400 |
|  | 15-19 | 20 | 74,494 | 18,137 | 58,700 | 71,000 | 80,000 |
|  | 20-24 | 23 | 82,896 | 27,449 | 61,000 | 85,000 | 93,257 |
|  | 25-29 | 17 | 85,566 | 15,036 | 68,000 | 91,300 | 94,000 |
|  | 30-34 | 26 | 84,723 | 27,219 | 69,000 | 79,700 | 100,200 |
|  | 35-39 | 18 | 80,111 | 26,646 | 65,000 | 77,000 | 91,666 |
| South Atlantic | Total | 115 | 75,998 | 33,522 | 51,684 | 72,000 | 95,664 |
|  | 20-24 | 16 | 83,212 | 35,489 | 56,700 | 74,000 | 97,000 |
|  | 30-34 | 21 | 92,190 | 41,672 | 64,000 | 80,400 | 106,500 |
| New | Total | 53 | 78,034 | 32,610 | 58,000 | 75,000 | 87,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.2.5
SALARIES of BS CHEMISTS employed FULL-TIME in INDUSTRY by TOTAL SUBORDINATES and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | 25th \%-ile | 50th \%-ile | $\begin{aligned} & \hline \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T None | Total | 439 | 66,310 | 36,623 | 50,000 | 60,000 | 79,700 |
|  | 0-1 | 19 | 42,864 | 11,238 | 34,000 | 45,000 | 53,000 |
|  | 2-4 | 64 | 45,496 | 12,724 | 34,500 | 42,937 | 52,000 |
|  | 5-9 | 86 | 62,372 | 66,982 | 46,000 | 54,200 | 65,000 |
|  | 10-14 | 60 | 66,038 | 16,161 | 54,400 | 62,300 | 79,400 |
|  | 15-19 | 41 | 68,172 | 14,762 | 55,000 | 70,000 | 78,000 |
|  | 20-24 | 47 | 71,164 | 24,719 | 52,400 | 65,000 | 88,000 |
|  | 25-29 | 35 | 82,135 | 26,181 | 60,000 | 82,200 | 95,664 |
|  | 30-34 | 49 | 82,387 | 22,619 | 64,000 | 80,400 | 94,400 |
|  | 35-39 | 29 | 79,998 | 27,441 | 64,000 | 80,000 | 90,000 |
| 1-2 | Total | 124 | 78,139 | 58,720 | 57,500 | 72,000 | 89,000 |
|  | 5-9 | 16 | 50,687 | 16,565 | 36,400 | 46,000 | 60,000 |
|  | 15-19 | 23 | 73,941 | 15,137 | 60,800 | 71,000 | 79,000 |
|  | 20-24 | 23 | 83,197 | 21,983 | 66,000 | 86,000 | 97,500 |
|  | 25-29 | 16 | 121,318 | 147,026 | 65,763 | 88,000 | 103,000 |
| 3-9 | Total | 48 | 77,963 | 24,261 | 57,899 | 80,000 | 93,000 |
| 10-14 | Total | 22 | 82,316 | 23,850 | 72,000 | 80,256 | 93,280 |
| 15-29 | Total | 29 | 74,334 | 22,530 | 61,000 | 73,400 | 79,440 |
| 30-49 | Total | 20 | 105,507 | 95,509 | 70,000 | 74,000 | 103,500 |
| 50 or more | Total | 145 | 98,360 | 40,468 | 71,297 | 90,000 | 115,000 |
|  | 10-14 | 20 | 72,592 | 19,177 | 59,999 | 67,000 | 77,000 |
|  | 15-19 | 17 | 80,165 | 16,395 | 62,000 | 80,000 | 91,000 |
|  | 20-24 | 23 | 107,314 | 37,768 | 78,000 | 98,000 | 126,125 |
|  | 25-29 | 24 | 111,266 | 48,237 | 83,000 | 94,000 | 119,000 |
|  | 30-34 | 27 | 119,902 | 50,112 | 85,000 | 104,000 | 135,000 |
|  | 35-39 | 20 | 105,534 | 24,548 | 82,845 | 103,000 | 121,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.2.6
SALARIES of BS CHEMISTS employed FULL-TIME in INDUSTRY by EMPLOYER SIZE and YEARS SINCE BS 2007 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 2.3.1
SALARIES of MS CHEMISTS employed FULL-TIME in INDUSTRY by WORK SPECIALTY and YEARS SINCE BS 2008 ACS Salary Survey

|  |  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S | Ag/Food chemistry | Total | 20 | 85,206 | 27,304 | 67,500 | 78,500 | 97,500 |
| E | Analytical chemistry | Total | 166 | 82,130 | 25,920 | 65,000 | 80,000 | 96,700 |
| I |  | 5-9 | 17 | 62,275 | 12,666 | 49,400 | 62,400 | 65,000 |
| A |  | 10-14 | 19 | 68,879 | 13,338 | 60,000 | 69,000 | 76,000 |
| L |  | 15-19 | 22 | 78,368 | 24,438 | 66,000 | 77,660 | 92,000 |
| T |  | 20-24 | 15 | 89,691 | 22,736 | 68,800 | 88,895 | 95,000 |
| Y |  | 25-29 | 32 | 81,539 | 21,692 | 72,160 | 80,000 | 90,000 |
|  |  | 30-34 | 37 | 90,060 | 28,644 | 66,100 | 94,000 | 103,000 |
|  |  | 35-39 | 16 | 103,074 | 29,466 | 85,000 | 90,000 | 107,600 |
|  | Biotechnology | Total | 21 | 106,990 | 49,873 | 68,000 | 99,000 | 122,000 |
|  | Environmental chemistry | Total | 40 | 99,808 | 34,840 | 73,000 | 93,000 | 120,000 |
|  | General chemistry | Total | 18 | 86,570 | 23,533 | 70,000 | 84,000 | 104,286 |
|  | Materials science | Total | 30 | 98,218 | 29,224 | 77,000 | 96,000 | 115,755 |
|  | Medicinal-Pharmaceutical | Total | 104 | 91,100 | 28,943 | 72,500 | 86,500 | 102,000 |
|  |  | 5-9 | 15 | 70,160 | 16,223 | 59,900 | 67,500 | 76,000 |
|  |  | 10-14 | 22 | 78,932 | 9,312 | 73,000 | 78,910 | 86,500 |
|  |  | 15-19 | 22 | 93,477 | 33,942 | 72,500 | 82,000 | 102,000 |
|  |  | 20-24 | 16 | 98,817 | 24,910 | 89,500 | 95,964 | 103,000 |
|  | Organic chemistry | Total | 64 | 89,962 | 24,589 | 72,000 | 87,307 | 103,000 |
|  | Physical chemistry | Total | 15 | 93,869 | 22,352 | 72,000 | 99,500 | 113,000 |
|  | Polymer chemistry | Total | 58 | 96,812 | 54,562 | 70,000 | 93,000 | 108,210 |
|  |  | 25-29 | 15 | 96,030 | 30,501 | 78,000 | 93,000 | 103,000 |
|  | Other chemical science | Total | 19 | 82,080 | 31,950 | 57,500 | 75,000 | 86,000 |
|  | Other nonchemistry | Total | 25 | 88,935 | 32,694 | 61,600 | 85,000 | 104,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.3.2
SALARIES of MS CHEMISTS employed FULL-TIME in INDUSTRY
by WORK FUNCTION and YEARS SINCE BS 2008 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{gathered} 25 \text { th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Analytical services | Total | 108 | 80,319 | 21,305 | 65,000 | 80,000 | 93,000 |
|  | 25-29 | 25 | 80,867 | 14,199 | 72,160 | 80,000 | 88,771 |
|  | 30-34 | 30 | 87,436 | 28,735 | 63,999 | 91,400 | 100,800 |
| General mgmt | Total | 39 | 104,161 | 36,156 | 88,000 | 104,664 | 126,000 |
| Health \& Safety | Total | 37 | 100,300 | 33,761 | 75,000 | 95,964 | 117,000 |
| Marketing,sales | Total | 38 | 98,658 | 35,175 | 80,000 | 93,000 | 116,000 |
| Production, QC | Total | 74 | 90,981 | 37,947 | 68,000 | 82,500 | 105,200 |
| Applied Research | Total | 194 | 86,563 | 35,057 | 67,500 | 80,808 | 100,000 |
|  | 5-9 | 28 | 74,890 | 74,063 | 51,000 | 60,000 | 67,500 |
|  | 10-14 | 32 | 74,645 | 10,839 | 67,000 | 75,000 | 80,200 |
|  | 15-19 | 28 | 80,772 | 18,373 | 68,219 | 75,000 | 92,400 |
|  | 20-24 | 20 | 87,998 | 17,527 | 74,000 | 86,000 | 101,000 |
|  | 25-29 | 30 | 96,202 | 23,202 | 80,000 | 97,500 | 110,000 |
|  | 30-34 | 25 | 102,267 | 24,033 | 90,563 | 103,000 | 115,000 |
|  | 35-39 | 17 | 104,008 | 25,324 | 76,140 | 107,500 | 114,000 |
| Basic Research | Total | 44 | 79,824 | 16,273 | 68,774 | 78,500 | 90,000 |
| R\&D mgmt | Total | 37 | 116,797 | 36,743 | 90,000 | 109,000 | 127,000 |
| Other function | Total | 28 | 93,597 | 28,956 | 73,000 | 94,000 | 110,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.3.3
SALARIES of MS CHEMISTS employed FULL-TIME in INDUSTRY by INDUSTRY and YEARS SINCE BS

2008 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{gathered} 25 \text { th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ag chemicals | Total | 16 | 83,168 | 32,102 | 67,500 | 74,700 | 98,900 |
| Basic chemicals | Total | 20 | 97,147 | 30,566 | 75,000 | 90,000 | 112,000 |
| Coatings, inks, | Total | 27 | 90,880 | 23,836 | 79,500 | 91,000 | 107,500 |
| Electronics/semi | Total | 17 | 100,457 | 35,563 | 61,755 | 114,000 | 126,000 |
| Food | Total | 20 | 80,671 | 20,992 | 65,400 | 75,000 | 90,000 |
| Medical devices | Total | 20 | 91,666 | 28,184 | 66,666 | 85,654 | 99,000 |
| Petroleum | Total | 15 | 111,908 | 28,872 | 92,000 | 103,000 | 129,000 |
| Pharmaceuticals | Total | 199 | 92,160 | 29,533 | 71,000 | 89,000 | 103,000 |
|  | 5-9 | 22 | 66,514 | 16,275 | 58,900 | 63,000 | 71,000 |
|  | 10-14 | 33 | 77,545 | 14,757 | 68,000 | 77,000 | 86,500 |
|  | 15-19 | 39 | 90,263 | 30,638 | 70,000 | 82,000 | 99,500 |
|  | 20-24 | 28 | 101,371 | 25,426 | 88,000 | 95,964 | 104,000 |
|  | 25-29 | 35 | 98,586 | 24,489 | 80,000 | 96,820 | 106,000 |
|  | 30-34 | 16 | 110,068 | 21,643 | 96,700 | 104,000 | 121,000 |
|  | 35-39 | 17 | 108,256 | 44,623 | 68,774 | 103,000 | 128,000 |
| Plastics | Total | 23 | 104,996 | 77,637 | 75,000 | 96,000 | 98,000 |
| Specialty chems | Total | 49 | 89,593 | 34,230 | 60,000 | 85,000 | 110,000 |
| Other | Total | 46 | 86,224 | 20,813 | 68,800 | 86,000 | 104,000 |
| Analytical serv | Total | 16 | 73,439 | 29,797 | 53,000 | 63,000 | 81,000 |
| Biotech research | Total | 17 | 91,765 | 49,641 | 62,400 | 78,910 | 88,000 |
| Profl services | Total | 18 | 103,494 | 29,058 | 82,000 | 100,000 | 124,500 |
| Other nonmanuf | Total | 17 | 78,041 | 29,164 | 47,000 | 78,000 | 100,200 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.3.4
SALARIES of MS CHEMISTS employed FULL-TIME in INDUSTRY by GEOGRAPHIC REGION and YEARS SINCE BS 2008 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 2.3.5
SALARIES of MS CHEMISTS employed FULL-TIME in INDUSTRY by TOTAL SUBORDINATES and YEARS SINCE BS 2008 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 2.3.6
SALARIES of MS CHEMISTS employed FULL-TIME in INDUSTRY by EMPLOYER SIZE and YEARS SINCE BS 2008 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Less | Total | 47 | 81,191 | 33,872 | 60,000 | 75,000 | 96,400 |
| than 50 |  | 23 | 97,490 | 48,156 | 70,000 | 82,500 | 103,000 |
| 50 to 99 | Total | 68 | 86,433 | 29,613 | 68,400 | 84,720 | 98,000 |
| 100 to | Total | 16 | 80,638 | 17,076 | 75,000 | 80,400 | 88,700 |
| 499 | $10-14$ | 71 | 85,628 | 31,944 | 60,000 | 83,052 | 103,000 |
| 500 to | Total | 19 | 90,527 | 32,974 | 60,000 | 88,000 | 103,000 |
| 2,499 | $25-29$ | 71 | 94,654 | 26,483 | 78,500 | 91,400 | 105,000 |
| 2,500 to | Total | 17 | 96,793 | 22,313 | 78,500 | 90,000 | 105,000 |
| 9,999 | $20-24$ | 64 | 94,625 | 26,697 | 73,000 | 93,000 | 109,000 |
| 10,000 to | Total | 20 | 96,529 | 25,345 | 80,808 | 89,000 | 99,000 |
| 24,999 | $25-29$ | 17 | 109,953 | 14,865 | 98,000 | 108,700 | 117,000 |
|  | $30-34$ | 185 | 92,119 | 28,586 | 71,000 | 88,771 | 107,600 |
| 25,000 or | Total | 16 | 60,438 | 10,545 | 51,000 | 61,600 | 65,000 |
| more | $5-9$ | 24 | 75,928 | 11,985 | 68,000 | 74,835 | 84,000 |
|  | $10-14$ | 30 | 93,457 | 29,286 | 76,000 | 83,600 | 102,000 |
|  | $15-19$ | 31 | 95,702 | 26,079 | 76,500 | 95,964 | 103,000 |
|  | $20-24$ | 30 | 100,116 | 26,524 | 80,000 | 97,500 | 115,755 |
|  | $25-29$ | 27 | 102,648 | 25,567 | 88,000 | 100,800 | 118,000 |
|  | $30-34$ | 22 | 103,309 | 29,535 | 76,000 | 104,664 | 125,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.1
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by WORK SPECIALTY and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{gathered} 25 \text { th } \\ \% \text {-ile } \end{gathered}$ | $\begin{gathered} \text { 50th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ag/Food chemistry Total |  | 43 | 119,575 | 65,648 | 90,000 | 110,913 | 132,000 |
| Analytical chemistry | Total | 261 | 107,585 | 33,242 | 86,500 | 103,450 | 125,000 |
|  | 10-14 | 32 | 90,913 | 20,117 | 80,000 | 87,000 | 95,000 |
|  | 15-19 | 35 | 102,314 | 24,909 | 85,000 | 107,000 | 118,000 |
|  | 20-24 | 44 | 104,264 | 35,313 | 92,000 | 100,000 | 117,830 |
|  | 25-29 | 57 | 116,858 | 31,992 | 93,000 | 106,488 | 143,000 |
|  | 30-34 | 39 | 127,457 | 30,663 | 107,000 | 121,700 | 142,000 |
|  | 35-39 | 23 | 107,251 | 39,524 | 74,600 | 105,744 | 134,000 |
|  | 40 or more | 18 | 110,069 | 34,816 | 80,000 | 107,000 | 141,600 |
| Biochemistry | Total | 52 | 117,211 | 35,783 | 92,000 | 110,000 | 134,390 |
| Biotechnology | Total | 108 | 125,985 | 49,146 | 99,600 | 116,000 | 146,448 |
|  | 15-19 | 20 | 113,552 | 25,935 | 100,000 | 104,000 | 118,000 |
|  | 20-24 | 24 | 142,486 | 42,589 | 102,000 | 135,000 | 188,000 |
|  | 25-29 | 19 | 114,576 | 27,625 | 100,000 | 115,000 | 123,000 |
|  | 30-34 | 16 | 140,443 | 64,616 | 109,675 | 120,000 | 153,000 |
| Environmental chemistry | Total | 52 | 105,281 | 35,854 | 80,000 | 101,248 | 127,000 |
| General chemistry | Total | 31 | 121,156 | 55,579 | 90,000 | 114,000 | 136,500 |
| Inorganic chemistry | Total | 64 | 112,687 | 30,904 | 90,000 | 106,000 | 130,000 |
|  | 25-29 | 15 | 121,279 | 20,017 | 105,000 | 123,000 | 131,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.1
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by WORK SPECIALTY and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & 25 \mathrm{th} \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 50 \mathrm{th} \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials science | Total | 165 | 115,309 | 42,417 | 89,000 | 106,050 | 126,000 |
|  | 10-14 | 19 | 91,393 | 12,507 | 82,680 | 86,300 | 99,998 |
|  | 15-19 | 27 | 97,330 | 14,781 | 85,000 | 95,600 | 105,000 |
|  | 20-24 | 27 | 114,287 | 27,344 | 95,000 | 115,000 | 125,000 |
|  | 25-29 | 25 | 126,401 | 40,008 | 95,000 | 110,368 | 140,000 |
|  | 30-34 | 31 | 140,217 | 65,355 | 109,500 | 126,000 | 148,000 |
|  | 35-39 | 15 | 125,256 | 41,755 | 103,000 | 114,758 | 131,100 |
| Medicinal-Pharmaceutical | Total | 341 | 125,376 | 39,552 | 99,500 | 120,000 | 145,000 |
|  | 10-14 | 54 | 97,276 | 21,313 | 85,000 | 98,670 | 106,000 |
|  | 15-19 | 73 | 111,160 | 22,092 | 96,500 | 109,500 | 125,000 |
|  | 20-24 | 67 | 128,189 | 27,782 | 110,000 | 128,000 | 144,000 |
|  | 25-29 | 52 | 139,869 | 42,162 | 109,000 | 136,233 | 160,000 |
|  | 30-34 | 43 | 151,727 | 48,035 | 118,976 | 140,000 | 170,000 |
|  | 35-39 | 21 | 149,739 | 50,653 | 97,500 | 148,231 | 184,900 |
|  | 40 or more | 22 | 138,094 | 51,066 | 122,000 | 131,100 | 165,000 |
| Organic chemistry | Total | 216 | 110,787 | 36,282 | 90,000 | 105,000 | 125,950 |
|  | 10-14 | 22 | 85,792 | 16,650 | 75,451 | 88,000 | 96,000 |
|  | 15-19 | 27 | 98,712 | 40,259 | 76,700 | 94,100 | 99,000 |
|  | 20-24 | 38 | 108,329 | 24,674 | 90,000 | 105,765 | 130,000 |
|  | 25-29 | 37 | 115,018 | 29,223 | 95,000 | 110,000 | 126,634 |
|  | 30-34 | 39 | 124,397 | 37,844 | 100,000 | 116,000 | 134,815 |
|  | 35-39 | 30 | 119,881 | 45,166 | 96,000 | 115,000 | 127,000 |
| Physical chemistry | Total | 58 | 117,993 | 24,130 | 103,300 | 113,000 | 136,500 |
| Polymer chemistry | Total | 216 | 113,813 | 39,485 | 90,000 | 105,000 | 125,000 |
|  | 10-14 | 24 | 89,589 | 10,347 | 80,411 | 87,000 | 97,000 |
|  | 15-19 | 23 | 103,352 | 28,236 | 90,000 | 100,000 | 106,500 |
|  | 20-24 | 36 | 107,151 | 18,626 | 91,000 | 105,000 | 124,000 |
|  | 25-29 | 47 | 119,044 | 49,198 | 94,460 | 109,000 | 121,000 |
|  | 30-34 | 35 | 126,635 | 38,910 | 99,000 | 122,000 | 130,180 |
|  | 35-39 | 29 | 132,080 | 41,059 | 102,000 | 125,000 | 145,590 |
| Other chemical science | Total | 50 | 114,241 | 39,536 | 84,500 | 109,000 | 131,300 |
| Business Administration | Total | 39 | 136,895 | 45,736 | 105,000 | 130,000 | 175,000 |
| Computer science | Total | 21 | 125,211 | 35,444 | 100,000 | 120,000 | 138,321 |
| Law | Total | 35 | 167,134 | 64,278 | 115,000 | 165,000 | 185,000 |
| Other nonchemistry | Total | 95 | 116,340 | 45,770 | 90,000 | 110,000 | 145,000 |
|  | 25-29 | 20 | 127,611 | 38,424 | 98,100 | 114,400 | 155,000 |
|  | 30-34 | 20 | 125,270 | 55,154 | 84,030 | 113,000 | 163,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.2
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by WORK FUNCTION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  |  |  |  | 25th | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Analytical | Total | 142 | 99,503 | 30,408 | 82,464 | 9,950 | 118,284 |
| services | $10-14$ | 21 | 86,417 | 19,057 | 70,700 | 90,000 | 95,000 |
|  | $20-24$ | 25 | 94,208 | 28,329 | 77,000 | 93,000 | 117,830 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.2
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by WORK FUNCTION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Analytical services | 25-29 | 29 | 108,257 | 32,021 | 84,000 | 106,392 | 128,000 |
|  | 30-34 | 24 | 108,685 | 37,891 | 93,000 | 101,000 | 126,000 |
|  | 35-39 | 19 | 104,414 | 34,046 | 74,600 | 106,000 | 126,700 |
| Chemical info Computers Consulting General mgmt | Total | 22 | 100,252 | 24,890 | 83,300 | 96,000 | 106,670 |
|  | Total | 23 | 112,314 | 32,970 | 92,000 | 110,000 | 125,000 |
|  | Total | 28 | 124,000 | 50,583 | 98,100 | 106,700 | 131,000 |
|  | Total | 64 | 147,251 | 78,992 | 100,000 | 122,287 | 180,000 |
|  | 30-34 | 15 | 165,267 | 97,998 | 119,000 | 144,248 | 168,000 |
| Health \& Safety Marketing,sales | Total | 31 | 123,931 | 36,974 | 100,000 | 124,500 | 154,500 |
|  | Total | 83 | 107,059 | 27,373 | 91,500 | 104,000 | 121,000 |
|  | 20-24 | 15 | 98,292 | 23,955 | 94,000 | 100,000 | 102,330 |
|  | 25-29 | 21 | 108,029 | 19,917 | 91,500 | 104,000 | 126,600 |
|  | 30-34 | 15 | 121,527 | 31,690 | 98,609 | 115,000 | 130,695 |
| Patents <br> Production, QC | Total | 37 | 162,956 | 58,804 | 115,000 | 150,000 | 180,000 |
|  | Total | 92 | 108,856 | 35,687 | 87,000 | 102,802 | 125,794 |
|  | 20-24 | 17 | 116,462 | 36,410 | 86,322 | 109,000 | 128,000 |
|  | 25-29 | 15 | 115,556 | 35,640 | 96,500 | 102,802 | 117,000 |
|  | 30-34 | 17 | 129,678 | 31,329 | 98,000 | 125,794 | 160,000 |
| Applied <br> Research | Total | 826 | 108,426 | 27,990 | 90,000 | 105,000 | 124,508 |
|  | 5-9 | 43 | 81,261 | 11,641 | 75,500 | 82,000 | 88,000 |
|  | 10-14 | 111 | 90,607 | 14,572 | 80,878 | 88,000 | 100,050 |
|  | 15-19 | 134 | 101,500 | 20,984 | 89,272 | 99,992 | 112,000 |
|  | 20-24 | 154 | 110,906 | 23,455 | 93,732 | 109,584 | 128,000 |
|  | 25-29 | 152 | 112,319 | 26,461 | 98,280 | 108,277 | 125,000 |
|  | 30-34 | 116 | 123,751 | 31,588 | 104,000 | 120,000 | 140,000 |
|  | 35-39 | 70 | 120,795 | 34,581 | 101,000 | 115,000 | 136,500 |
|  | 40 or more | 45 | 119,384 | 33,782 | 93,000 | 123,000 | 131,100 |
| Basic Research | Total | 155 | 111,450 | 33,186 | 92,500 | 105,000 | 125,950 |
|  | 10-14 | 33 | 86,580 | 21,233 | 79,995 | 92,000 | 99,000 |
|  | 15-19 | 31 | 99,059 | 16,139 | 89,600 | 100,000 | 107,000 |
|  | 20-24 | 22 | 119,928 | 27,701 | 104,000 | 120,000 | 140,000 |
|  | 25-29 | 19 | 123,145 | 23,069 | 104,000 | 120,000 | 132,280 |
|  | 30-34 | 22 | 132,247 | 26,059 | 115,000 | 120,000 | 147,000 |
| R\&D mgmt | Total | 303 | 147,282 | 49,467 | 115,725 | 140,000 | 170,000 |
|  | 10-14 | 19 | 114,336 | 27,271 | 95,500 | 110,000 | 120,000 |
|  | 15-19 | 38 | 120,216 | 29,976 | 100,000 | 118,000 | 135,000 |
|  | 20-24 | 57 | 141,825 | 35,069 | 116,000 | 134,000 | 167,000 |
|  | 25-29 | 64 | 161,750 | 44,220 | 130,000 | 155,000 | 188,000 |
|  | 30-34 | 60 | 161,670 | 60,934 | 129,000 | 150,000 | 180,000 |
|  | 35-39 | 38 | 154,021 | 57,527 | 120,000 | 142,000 | 164,000 |
|  | 40 or more | 25 | 140,869 | 49,879 | 105,534 | 149,108 | 180,000 |
| Training | Total | 5 | 106,460 | 34,001 | 60,000 | 98,300 | 125,000 |
|  | 25-29 | 1 | 151,000 | --- | 151,000 | 151,000 | 151,000 |
|  | 35-39 | 1 | 98,300 | --- | 98,300 | 98,300 | 98,300 |
|  | 40 or more | 3 | 94,333 | 32,655 | 60,000 | 98,000 | 98,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.2
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by WORK FUNCTION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other function | Total | 46 | 121,250 | 50,690 | 87,000 | 110,000 | 160,000 |
|  | 5-9 | 2 | 65,000 | 14,142 | 55,000 | 55,000 | 75,000 |
|  | 10-14 | 3 | 63,194 | 32,370 | 26,000 | 78,582 | 78,582 |
|  | 15-19 | 6 | 81,569 | 35,683 | 68,000 | 90,000 | 104,414 |
|  | 20-24 | 6 | 150,298 | 71,315 | 102,287 | 108,000 | 225,000 |
|  | 25-29 | 5 | 130,650 | 35,826 | 100,400 | 114,400 | 137,450 |
|  | 30-34 | 11 | 133,057 | 52,231 | 87,000 | 113,000 | 171,600 |
|  | 35-39 | 10 | 135,556 | 36,771 | 110,000 | 120,000 | 162,871 |
|  | 40 or more | 3 | 131,423 | 28,870 | 102,268 | 132,000 | 132,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.3
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by INDUSTRY and YEARS SINCE BS 2007 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.3
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by INDUSTRY and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | $\begin{gathered} \text { Std } \\ \text { Dev } \end{gathered}$ | $\begin{aligned} & \hline 25 \text { th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specialty chems | Total | 166 | 113,262 | 39,837 | 91,000 | 105,765 | 127,000 |
|  | 15-19 | 17 | 97,182 | 16,295 | 85,000 | 98,300 | 104,000 |
|  | 20-24 | 33 | 108,084 | 29,264 | 95,000 | 102,470 | 115,000 |
|  | 25-29 | 36 | 117,383 | 44,109 | 92,100 | 113,800 | 130,000 |
|  | 30-34 | 28 | 131,057 | 52,917 | 100,000 | 122,242 | 135,000 |
|  | 35-39 | 25 | 120,550 | 38,196 | 100,000 | 115,000 | 136,000 |
| Other manufacturing | Total | 144 | 117,933 | 46,050 | 93,000 | 110,000 | 136,000 |
|  | 15-19 | 18 | 94,329 | 19,849 | 82,500 | 90,000 | 109,200 |
|  | 20-24 | 22 | 112,550 | 28,997 | 93,000 | 101,664 | 136,500 |
|  | 25-29 | 26 | 127,204 | 38,289 | 105,000 | 115,223 | 140,000 |
|  | 30-34 | 30 | 125,689 | 27,417 | 105,552 | 128,985 | 142,000 |
|  | 35-39 | 23 | 124,020 | 32,645 | 102,000 | 122,192 | 141,000 |
| Analytical serv lab | Total | 25 | 81,793 | 40,183 | 52,000 | 80,000 | 101,950 |
| Biotech research | Total | 93 | 118,737 | 38,191 | 94,000 | 110,000 | 135,000 |
|  | 10-14 | 20 | 94,364 | 25,665 | 84,000 | 94,000 | 101,920 |
|  | 15-19 | 25 | 112,478 | 21,368 | 98,000 | 110,000 | 124,000 |
|  | 20-24 | 17 | 131,768 | 29,577 | 110,000 | 127,000 | 145,000 |
|  | 25-29 | 13 | 146,692 | 43,991 | 115,000 | 131,000 | 170,000 |
| Contract res firm | Total | 66 | 105,601 | 37,686 | 83,100 | 97,000 | 115,000 |
| Non-profit | Total | 26 | 82,263 | 26,682 | 62,000 | 80,000 | 106,270 |
| Profl services | Total | 59 | 147,060 | 61,944 | 101,500 | 130,000 | 180,000 |
|  | 20-24 | 14 | 123,209 | 48,150 | 93,000 | 102,000 | 150,000 |
| Research institution | Total | 46 | 112,023 | 36,480 | 86,382 | 109,584 | 133,000 |
| Other nonmanuf | Total | 37 | 112,874 | 44,684 | 86,500 | 100,400 | 130,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.4
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by GEOGRAPHIC REGION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25th <br> $\%$-ile | 50 th <br> $\%$-ile | 75th \%-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Pacific | Total | 302 | 125,015 | 46,113 | 96,000 | 114,000 | 145,000 |
|  | $10-14$ | 34 | 97,421 | 15,599 | 89,000 | 95,000 | 110,000 |
|  | $15-19$ | 63 | 107,372 | 33,748 | 92,500 | 102,808 | 116,000 |
|  | $20-24$ | 57 | 131,504 | 36,294 | 102,000 | 120,000 | 150,000 |
|  | $25-29$ | 49 | 136,545 | 33,828 | 110,000 | 130,000 | 160,000 |
|  | $30-34$ | 44 | 145,558 | 67,941 | 105,000 | 130,000 | 165,000 |
|  | $35-39$ | 26 | 130,415 | 55,995 | 83,000 | 114,000 | 166,000 |
|  | 40 or more | 17 | 144,175 | 45,240 | 109,000 | 132,000 | 180,000 |
| Mountain | Total | 78 | 111,385 | 37,170 | 86,382 | 108,000 | 125,794 |
|  | $30-34$ | 17 | 116,344 | 25,075 | 98,500 | 117,125 | 125,262 |
| West | Total | 108 | 119,675 | 50,014 | 97,000 | 110,000 | 130,000 |
| North | $20-24$ | 16 | 107,947 | 20,386 | 90,000 | 105,000 | 121,000 |
| Central | $25-29$ | 17 | 118,108 | 39,557 | 89,000 | 104,275 | 126,000 |
|  | $30-34$ | 26 | 130,630 | 44,120 | 103,500 | 119,030 | 142,145 |
|  | $35-39$ | 19 | 125,217 | 22,194 | 105,000 | 120,000 | 141,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.4
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by GEOGRAPHIC REGION and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \text { \%-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | 75th \%-ile |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| West South Central | Total | 126 | 114,106 | 31,795 | 94,000 | 110,000 | 130,000 |
|  | 10-14 | 17 | 88,144 | 13,471 | 74,000 | 90,000 | 95,500 |
|  | 20-24 | 19 | 107,161 | 13,598 | 100,000 | 105,000 | 115,000 |
|  | 25-29 | 22 | 115,867 | 21,078 | 98,700 | 115,000 | 131,000 |
|  | 30-34 | 29 | 125,453 | 29,222 | 110,000 | 122,000 | 147,400 |
|  | 35-39 | 15 | 142,552 | 46,482 | 107,737 | 135,850 | 165,000 |
| East North Central | Total | 303 | 112,680 | 44,560 | 85,140 | 105,000 | 132,300 |
|  | 10-14 | 30 | 86,346 | 23,836 | 76,000 | 84,370 | 99,998 |
|  | 15-19 | 40 | 98,534 | 25,062 | 83,124 | 96,500 | 109,500 |
|  | 20-24 | 51 | 109,909 | 38,542 | 90,250 | 102,000 | 132,000 |
|  | 25-29 | 58 | 120,745 | 42,485 | 98,500 | 109,000 | 142,000 |
|  | 30-34 | 55 | 131,463 | 54,932 | 101,000 | 122,000 | 148,000 |
|  | 35-39 | 35 | 121,316 | 58,648 | 86,500 | 114,000 | 136,500 |
|  | 40 or more | 20 | 123,144 | 34,860 | 100,000 | 125,753 | 150,000 |
| East <br> Middle <br> Atlantic | Total | 46 | 104,242 | 33,544 | 86,000 | 96,500 | 120,000 |
|  | Total | 410 | 119,833 | 38,396 | 95,000 | 111,216 | 135,000 |
|  | 10-14 | 59 | 95,746 | 17,207 | 86,100 | 95,000 | 105,000 |
|  | 15-19 | 46 | 104,052 | 19,417 | 90,000 | 99,500 | 116,000 |
|  | 20-24 | 85 | 119,850 | 35,202 | 96,000 | 117,000 | 133,000 |
|  | 25-29 | 78 | 121,329 | 32,476 | 102,802 | 114,004 | 136,500 |
|  | 30-34 | 60 | 140,101 | 46,280 | 111,216 | 130,000 | 161,695 |
|  | 35-39 | 44 | 137,328 | 43,550 | 107,000 | 127,208 | 160,000 |
|  | 40 or more | 24 | 141,591 | 52,403 | 106,968 | 130,000 | 175,000 |
| South Atlantic | Total | 267 | 113,291 | 39,361 | 89,600 | 106,392 | 128,688 |
|  | 10-14 | 23 | 84,246 | 12,739 | 78,582 | 84,000 | 87,000 |
|  | 15-19 | 32 | 105,068 | 37,896 | 84,000 | 100,900 | 110,288 |
|  | 20-24 | 45 | 109,512 | 25,752 | 93,000 | 105,765 | 124,290 |
|  | 25-29 | 52 | 116,829 | 25,110 | 100,000 | 109,000 | 130,000 |
|  | 30-34 | 41 | 133,888 | 53,346 | 101,000 | 121,680 | 156,708 |
|  | 35-39 | 31 | 121,516 | 41,779 | 101,000 | 115,000 | 134,000 |
|  | 40 or more | 29 | 126,157 | 48,198 | 93,000 | 121,500 | 150,000 |
| New England | Total | 190 | 122,770 | 40,458 | 98,417 | 116,000 | 146,365 |
|  | 10-14 | 22 | 103,296 | 35,409 | 83,500 | 92,094 | 115,000 |
|  | 15-19 | 36 | 122,733 | 35,707 | 101,000 | 119,500 | 127,000 |
|  | 20-24 | 36 | 124,968 | 33,964 | 102,330 | 115,000 | 146,365 |
|  | 25-29 | 39 | 134,791 | 56,855 | 97,000 | 122,287 | 159,000 |
|  | 30-34 | 22 | 133,379 | 28,082 | 107,000 | 130,000 | 150,000 |
|  | 35-39 | 18 | 122,008 | 34,861 | 100,473 | 117,300 | 142,411 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.5
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by TOTAL SUBORDINATES and YEARS SINCE BS 2007 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 2.4.6
SALARIES of PhD CHEMISTS employed FULL-TIME in INDUSTRY by EMPLOYER SIZE and YEARS SINCE BS

2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \text { \%-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Less } \\ & \text { than } 50 \end{aligned}$ | Total | 185 | 108,440 | 53,139 | 80,000 | 99,000 | 128,000 |
|  | 10-14 | 17 | 89,335 | 24,839 | 70,700 | 84,000 | 99,000 |
|  | 15-19 | 30 | 86,365 | 27,826 | 74,500 | 85,000 | 99,000 |
|  | 20-24 | 35 | 114,006 | 47,376 | 80,000 | 108,000 | 140,000 |
|  | 25-29 | 30 | 122,492 | 46,970 | 90,000 | 109,000 | 150,000 |
|  | 30-34 | 25 | 111,313 | 51,078 | 80,043 | 101,000 | 150,000 |
|  | 35-39 | 20 | 105,455 | 32,505 | 86,500 | 108,437 | 117,300 |
|  | 40 or more | 21 | 138,232 | 101,268 | 70,000 | 109,000 | 163,000 |
| $\begin{aligned} & 50 \text { to } \\ & 99 \end{aligned}$ | Total | 89 | 112,953 | 48,018 | 84,000 | 100,000 | 123,000 |
|  | 10-14 | 15 | 82,860 | 13,884 | 72,000 | 83,200 | 85,200 |
|  | 15-19 | 20 | 111,933 | 30,116 | 94,000 | 103,000 | 120,000 |
|  | 25-29 | 16 | 121,824 | 53,110 | 84,000 | 100,000 | 153,000 |
| $\begin{aligned} & 100 \text { to } \\ & 499 \end{aligned}$ | Total | 186 | 111,240 | 35,559 | 89,000 | 104,500 | 130,000 |
|  | 10-14 | 33 | 95,017 | 29,569 | 78,000 | 92,000 | 105,000 |
|  | 15-19 | 32 | 97,149 | 21,944 | 80,000 | 95,000 | 105,000 |
|  | 20-24 | 28 | 127,453 | 32,569 | 93,000 | 128,000 | 147,800 |
|  | 25-29 | 31 | 117,022 | 31,389 | 99,800 | 107,500 | 130,000 |
|  | 30-34 | 22 | 125,273 | 36,622 | 96,000 | 113,000 | 140,000 |
|  | 40 or more | 22 | 123,791 | 39,810 | 109,000 | 127,000 | 132,000 |
| $\begin{aligned} & 500 \text { to } \\ & 2,499 \end{aligned}$ | Total | 173 | 120,958 | 53,156 | 88,900 | 106,000 | 130,000 |
|  | 10-14 | 19 | 85,167 | 19,473 | 78,582 | 83,000 | 95,000 |
|  | 15-19 | 32 | 115,952 | 55,482 | 88,900 | 98,300 | 123,000 |
|  | 20-24 | 30 | 119,708 | 41,394 | 92,000 | 105,000 | 131,224 |
|  | 25-29 | 30 | 118,235 | 34,797 | 92,000 | 116,000 | 130,000 |
|  | 30-34 | 30 | 155,641 | 72,456 | 106,670 | 130,000 | 170,000 |
|  | 35-39 | 18 | 112,271 | 47,624 | 84,000 | 100,000 | 122,000 |
| $\begin{aligned} & 2,500 \\ & \text { to } \\ & 9,999 \end{aligned}$ | Total | 226 | 116,606 | 39,134 | 95,000 | 110,000 | 129,908 |
|  | 10-14 | 19 | 85,596 | 16,911 | 72,848 | 90,000 | 97,524 |
|  | 15-19 | 26 | 108,686 | 32,736 | 90,000 | 102,808 | 110,288 |
|  | 20-24 | 41 | 116,461 | 28,546 | 97,000 | 105,765 | 133,200 |
|  | 25-29 | 48 | 117,505 | 36,894 | 96,500 | 110,913 | 129,600 |
|  | 30-34 | 44 | 138,212 | 51,189 | 110,000 | 122,242 | 150,000 |
|  | 35-39 | 27 | 122,741 | 39,613 | 107,737 | 118,699 | 133,700 |
| $\begin{aligned} & 10,000 \\ & \text { to } \\ & 24,999 \end{aligned}$ | Total | 216 | 112,706 | 36,010 | 91,000 | 105,000 | 125,262 |
|  | 10-14 | 27 | 90,808 | 15,384 | 79,995 | 88,215 | 97,606 |
|  | 15-19 | 28 | 106,630 | 26,439 | 90,000 | 100,000 | 118,042 |
|  | 20-24 | 38 | 110,989 | 28,053 | 95,000 | 105,000 | 122,312 |
|  | 25-29 | 40 | 122,486 | 47,505 | 98,280 | 110,000 | 123,000 |
|  | 30-34 | 42 | 125,740 | 43,423 | 103,400 | 122,000 | 134,815 |
|  | 35-39 | 20 | 123,220 | 26,514 | 104,000 | 120,000 | 136,120 |
| 25,000 or more | Total | 556 | 124,163 | 35,457 | 101,664 | 120,000 | 142,411 |
|  | 5-9 | 17 | 89,086 | 8,371 | 82,500 | 88,000 | 93,450 |
|  | 10-14 | 60 | 100,779 | 18,317 | 87,200 | 99,500 | 105,000 |
|  | 15-19 | 73 | 111,736 | 18,834 | 98,500 | 109,500 | 125,000 |
|  | 20-24 | 106 | 118,645 | 27,991 | 101,306 | 118,284 | 133,000 |
|  | 25-29 | 101 | 128,832 | 28,736 | 105,648 | 125,000 | 144,500 |
|  | 30-34 | 98 | 140,846 | 45,136 | 116,000 | 134,760 | 160,000 |
|  | 35-39 | 67 | 140,406 | 39,370 | 114,758 | 137,211 | 160,400 |
|  | 40 or more | 33 | 134,739 | 44,978 | 106,968 | 131,100 | 160,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 3.1.1
SALARIES of GOVERNMENTAL CHEMISTS employed FULL-TIME by DEGREE and YEARS SINCE BS 2007 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 4.1.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by CONTRACT STATUS and RANK

## 2007 ACS Salary Survey

|  |  |  |  |  | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $9-10$ | RANK | Full professor | 371 | 96,307 | 34,180 | 72,978 | 89,000 | 110,000 |
| month |  | Assoc professor | 191 | 71,694 | 57,067 | 54,500 | 64,953 | 76,662 |
|  |  | Asst professor | 204 | 55,871 | 11,963 | 48,000 | 53,000 | 60,520 |
|  |  | Instructor, adjunct | 45 | 54,112 | 18,206 | 42,000 | 50,000 | 60,100 |
|  |  | Secondary teacher | 25 | 56,990 | 17,404 | 47,400 | 60,000 | 62,000 |
| $11-12$ | RANK | Full professor | 124 | 134,341 | 53,720 | 95,000 | 119,210 | 160,000 |
| month |  | Assoc professor | 38 | 83,132 | 31,992 | 61,100 | 76,784 | 103,000 |
|  |  | Asst professor | 51 | 67,982 | 18,497 | 52,884 | 65,000 | 79,000 |
|  |  | Instructor, adjunct | 24 | 80,948 | 46,369 | 54,386 | 62,000 | 100,532 |
|  |  | Research appt | 102 | 68,384 | 28,255 | 45,000 | 65,000 | 80,000 |
|  |  | Other nonfaculty | 63 | 82,074 | 58,056 | 50,000 | 71,000 | 96,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.2.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and YEARS SINCE PhD - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{gathered} 25 \text { th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full professor | Total | 369 | 96,210 | 34,167 | 72,800 | 89,000 | 110,000 |
|  | 15-19 | 38 | 85,688 | 29,407 | 65,000 | 81,000 | 96,300 |
|  | 20-24 | 65 | 90,485 | 28,345 | 71,000 | 82,000 | 110,000 |
|  | 25-29 | 64 | 100,422 | 41,978 | 76,416 | 90,000 | 105,000 |
|  | 30-34 | 61 | 95,056 | 32,209 | 72,978 | 87,000 | 100,140 |
|  | 35-39 | 79 | 96,321 | 33,501 | 74,760 | 86,000 | 107,000 |
|  | 40+ | 45 | 117,188 | 30,387 | 92,000 | 110,100 | 132,000 |
| Assoc professor | Total | 190 | 71,680 | 57,217 | 54,500 | 64,740 | 76,710 |
|  | 5-9 | 30 | 60,065 | 13,141 | 50,400 | 54,000 | 65,000 |
|  | 10-14 | 62 | 73,644 | 76,749 | 54,000 | 60,000 | 76,200 |
|  | 15-19 | 43 | 68,611 | 18,028 | 57,000 | 70,000 | 75,000 |
|  | 20-24 | 21 | 88,736 | 105,172 | 55,288 | 67,500 | 75,000 |
|  | 25-29 | 19 | 73,138 | 14,624 | 60,595 | 70,137 | 82,500 |
| Asst professor | Total | 202 | 55,923 | 12,002 | 48,000 | 53,000 | 61,000 |
|  | 2-4 | 40 | 54,104 | 10,478 | 46,100 | 53,500 | 58,000 |
|  | 5-9 | 97 | 57,435 | 12,894 | 48,500 | 54,000 | 62,000 |
|  | 10-14 | 38 | 55,000 | 11,920 | 49,200 | 52,387 | 57,000 |
| Instructor, Secondary | Total | 45 | 54,112 | 18,206 | 42,000 | 50,000 | 60,100 |
|  | Total | 25 | 56,990 | 17,404 | 47,400 | 60,000 | 62,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.2.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and YEARS SINCE PhD - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Full | Total | 122 | 135,522 | 53,198 | 96,000 | 120,000 | 162,500 |
| professor | $20-24$ | 16 | 132,943 | 42,740 | 100,062 | 114,895 | 145,000 |
|  | $25-29$ | 22 | 128,873 | 48,943 | 100,481 | 110,000 | 170,200 |
|  | $30-34$ | 21 | 139,187 | 58,278 | 92,000 | 120,207 | 156,784 |
|  | $35-39$ | 32 | 157,129 | 55,604 | 120,000 | 156,000 | 176,000 |
|  | $40+$ | 13 | 150,764 | 56,920 | 91,486 | 147,642 | 175,000 |
| Assoc | Total | 38 | 83,132 | 31,992 | 61,100 | 76,784 | 103,000 |
| Asst | Total | 51 | 67,982 | 18,497 | 52,884 | 65,000 | 79,000 |
| professor | $2-4$ | 10 | 59,640 | 14,467 | 48,000 | 55,000 | 74,000 |
|  | $5-9$ | 22 | 71,395 | 20,424 | 58,300 | 68,750 | 78,003 |
|  | $10-14$ | 10 | 74,159 | 15,699 | 65,000 | 69,836 | 85,000 |
| Instructor, | Total | 24 | 80,948 | 46,369 | 54,386 | 62,000 | 100,532 |
| Research | Total | 101 | 68,644 | 28,273 | 45,000 | 65,000 | 80,000 |
| appt | $2-4$ | 18 | 51,056 | 17,136 | 38,000 | 45,000 | 65,000 |
|  | $5-9$ | 33 | 60,908 | 18,278 | 45,000 | 65,000 | 73,000 |
| Other | Total | 62 | 81,850 | 58,502 | 50,000 | 67,200 | 98,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.3.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and ACADEMIC WORK FUNCTION - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  |  | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75th <br> $\%$-ile |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Teaching | Full professor | 207 | 80,666 | 22,892 | 65,300 | 77,000 | 90,000 |
|  | Assoc professor | 138 | 71,651 | 66,125 | 54,000 | 60,000 | 74,922 |
|  | Asst professor | 152 | 52,642 | 10,009 | 46,100 | 50,700 | 55,000 |
|  | Instructor, adjunct | 42 | 52,215 | 16,607 | 42,000 | 48,300 | 60,000 |
| Research | Full professor | 93 | 118,318 | 37,674 | 92,000 | 106,000 | 140,000 |
|  | Assoc professor | 33 | 72,789 | 22,059 | 65,000 | 75,000 | 81,000 |
|  | Asst professor | 41 | 66,170 | 12,796 | 56,000 | 62,154 | 70,000 |
|  | Full professor | 15 | 112,457 | 32,263 | 92,866 | 120,000 | 125,000 |
| Administration | Secondary teacher | 15 | 52,663 | 17,054 | 34,208 | 53,711 | 60,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.3.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and ACADEMIC WORK FUNCTION - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  |  | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Teaching | Full professor | 28 | 95,106 | 32,708 | 72,000 | 90,771 | 108,000 |
|  | Asst professor | 18 | 58,243 | 12,795 | 47,000 | 55,600 | 69,000 |
| Research | Full professor | 49 | 154,712 | 58,200 | 107,326 | 145,000 | 195,000 |
|  | Assoc professor | 18 | 87,956 | 29,316 | 65,000 | 83,800 | 108,000 |
|  | Asst professor | 30 | 73,934 | 19,536 | 61,200 | 74,000 | 85,000 |
|  | Research appt | 90 | 66,519 | 27,978 | 44,000 | 63,654 | 80,000 |
|  | Other nonfaculty | 21 | 56,116 | 25,201 | 33,000 | 50,000 | 76,200 |
|  | Full professor | 33 | 137,049 | 53,451 | 95,000 | 120,000 | 162,500 |
|  | Other nonfaculty | 21 | 126,439 | 79,975 | 79,050 | 115,000 | 138,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.4.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and SPECIALTY - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \hline 25 \text { th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Analytical chemistry | Full professor | 29 | 85,786 | 15,468 | 76,416 | 85,707 | 93,000 |
|  | Assoc professor | 15 | 66,941 | 13,468 | 57,924 | 67,500 | 73,150 |
| Biochemistry | Full professor | 35 | 102,821 | 31,729 | 72,400 | 100,000 | 128,000 |
|  | Assoc professor | 15 | 65,175 | 13,017 | 54,500 | 61,500 | 70,000 |
|  | Asst professor | 20 | 56,734 | 14,176 | 48,000 | 54,000 | 61,000 |
| Chemical education | Full professor | 76 | 77,189 | 20,502 | 60,976 | 74,707 | 86,710 |
|  | Assoc professor | 42 | 74,544 | 92,877 | 53,000 | 56,000 | 63,800 |
|  | Asst professor | 43 | 51,337 | 10,139 | 45,000 | 49,000 | 54,000 |
|  | Instructor, adjunct | 20 | 52,544 | 14,910 | 42,000 | 50,000 | 58,000 |
|  | Secondary teacher | 20 | 55,737 | 18,771 | 37,000 | 57,000 | 60,000 |
| Environmental | Full professor | 17 | 99,445 | 36,538 | 72,000 | 92,866 | 115,000 |
| Inorganic chemistry | Full professor | 35 | 93,440 | 31,191 | 76,700 | 88,903 | 96,679 |
|  | Assoc professor | 24 | 86,590 | 98,349 | 55,288 | 65,232 | 75,000 |
|  | Asst professor | 24 | 52,683 | 7,520 | 45,000 | 52,000 | 57,100 |
| Organic chemistry | Full professor | 68 | 93,302 | 27,266 | 72,437 | 87,000 | 107,000 |
|  | Assoc professor | 35 | 63,416 | 16,068 | 52,118 | 64,174 | 75,000 |
|  | Asst professor | 30 | 54,321 | 9,069 | 50,000 | 53,000 | 60,000 |
| Physical chemistry | Full professor | 50 | 112,038 | 41,253 | 78,000 | 100,800 | 126,470 |
|  | Asst professor | 27 | 56,563 | 8,501 | 50,500 | 54,914 | 62,000 |
| Polymer chemistry | Full professor | 16 | 122,427 | 33,471 | 100,000 | 111,850 | 151,164 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.4.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and SPECIALTY - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  |  | Std | 25th <br> $\%$-ile | 50th <br> $\%$-ile | 75 th <br> $\%$-ile |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Biochemistry | Full professor | 32 | 158,004 | 59,937 | 115,000 | 145,000 | 191,000 |
|  | Research appt | 20 | 57,911 | 22,110 | 42,000 | 50,000 | 65,250 |
| Chemical education | Full professor | 15 | 96,427 | 30,001 | 82,650 | 90,333 | 99,500 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.5.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and TENURE - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | $\begin{gathered} \text { Std } \\ \mathrm{Dev} \end{gathered}$ | $\begin{gathered} \text { 25th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \hline \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{ll}\text { T Yes } \\ \\ & \text { No, in tenure track }\end{array}$ | Full professor | 360 | 97,207 | 34,183 | 74,000 | 90,000 | 110,000 |
|  | Assoc professor | 166 | 73,201 | 60,716 | 55,288 | 65,736 | 77,184 |
|  | Asst professor | 16 | 52,376 | 7,183 | 46,000 | 50,000 | 60,000 |
|  | Assoc professor | 19 | 66,461 | 17,824 | 52,000 | 60,124 | 76,500 |
|  | Asst professor | 173 | 56,676 | 12,202 | 48,500 | 54,000 | 61,000 |
| No, no tenure track | Instructor, adjunct | 31 | 49,146 | 16,576 | 37,500 | 47,750 | 51,825 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.5.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and TENURE - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{gathered} 25 \text { th } \\ \% \text {-ile } \end{gathered}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{gathered} \text { 75th } \\ \% \text {-ile } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yes | Full professor | 111 | 135,690 | 55,453 | 95,000 | 120,000 | 162,714 |
|  | Assoc professor | 21 | 71,748 | 16,646 | 60,000 | 75,000 | 81,000 |
| No, in tenure | Asst professor | 37 | 71,057 | 19,318 | 56,000 | 69,836 | 80,879 |
| No, no tenure track | Instructor, adjunct | 17 | 67,762 | 24,103 | 42,000 | 62,000 | 84,000 |
|  | Research appt | 54 | 64,421 | 23,493 | 46,500 | 63,654 | 75,000 |
|  | Other nonfaculty | 16 | 79,646 | 37,878 | 50,000 | 55,000 | 98,000 |
| Not applicable | Research appt | 46 | 71,249 | 31,676 | 45,000 | 65,400 | 89,000 |
|  | Other nonfaculty | 40 | 75,325 | 39,121 | 47,868 | 65,111 | 89,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.6.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and INSTITUTIONAL CONTROL - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25th <br> $\%$-ile | 50th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Public | Full professor | 242 | 99,790 | 33,354 | 76,000 | 92,000 | 114,000 |
|  | Assoc professor | 110 | 78,166 | 73,818 | 56,000 | 68,000 | 80,000 |
|  | Asst professor | 118 | 57,257 | 12,070 | 49,000 | 54,504 | 62,000 |
|  | Instructor, adjunct | 27 | 59,019 | 21,078 | 42,100 | 52,000 | 68,000 |
|  | Secondary teacher | 19 | 58,623 | 17,524 | 51,000 | 60,000 | 61,700 |
| Private | Full professor | 129 | 89,774 | 34,878 | 69,000 | 81,360 | 100,000 |
|  | Assoc professor | 80 | 62,871 | 13,280 | 52,750 | 59,700 | 72,500 |
|  | Asst professor | 86 | 53,969 | 11,616 | 45,800 | 51,000 | 60,000 |
|  | Instructor, adjunct | 18 | 46,751 | 9,100 | 42,000 | 47,750 | 51,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.6.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and INSTITUTIONAL CONTROL - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  |  | Std <br> Count | Mean | 25th <br> Dev | 50 -ith <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Public | Full professor | 91 | 132,687 | 46,121 | 100,000 | 119,210 | 156,000 |
|  | Assoc professor | 24 | 88,083 | 30,933 | 65,000 | 80,150 | 103,000 |
|  | Asst professor | 32 | 69,436 | 14,438 | 60,000 | 69,000 | 78,003 |
|  | Instructor, adjunct | 15 | 81,551 | 39,820 | 56,800 | 70,000 | 98,320 |
|  | Research appt | 69 | 64,359 | 28,062 | 42,000 | 60,000 | 80,000 |
|  | Other nonfaculty | 46 | 76,991 | 62,212 | 48,000 | 61,804 | 85,000 |
| Private | Full professor | 33 | 138,901 | 71,278 | 82,000 | 134,000 | 195,000 |
|  | Assoc professor | 14 | 74,646 | 33,125 | 46,000 | 62,000 | 100,000 |
|  | Asst professor | 19 | 65,533 | 24,111 | 48,000 | 58,300 | 79,000 |
|  | Research appt | 33 | 76,800 | 27,175 | 59,000 | 72,500 | 84,000 |
|  | Other nonfaculty | 17 | 95,829 | 43,591 | 61,000 | 89,000 | 105,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.7.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and TYPE OF INSTITUTION - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  |  | Std <br> Dev | 25th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| AA-granting | Full professor | 23 | 74,689 | 18,598 | 60,976 | 74,000 | 86,000 |
|  | Asst professor | 16 | 50,619 | 9,295 | 42,000 | 49,300 | 53,095 |
| BS-granting | Full professor | 131 | 76,890 | 18,954 | 63,000 | 74,760 | 88,200 |
|  | Assoc professor | 89 | 66,436 | 64,157 | 52,118 | 57,000 | 67,000 |
|  | Asst professor | 101 | 50,461 | 8,475 | 45,000 | 49,200 | 53,500 |
| MS-granting | Full professor | 42 | 79,518 | 12,657 | 72,000 | 78,000 | 85,033 |
|  | Assoc professor | 17 | 67,870 | 10,962 | 56,000 | 65,000 | 74,500 |
|  | Asst professor | 20 | 54,070 | 4,344 | 50,000 | 54,000 | 57,000 |
| PhD-granting | Full professor | 169 | 118,724 | 35,609 | 92,564 | 110,000 | 140,000 |
|  | Assoc professor | 69 | 80,285 | 59,694 | 65,000 | 75,000 | 82,000 |
|  | Asst professor | 66 | 65,799 | 12,479 | 55,322 | 62,154 | 71,000 |
|  | Instructor, adjunct | 19 | 52,301 | 15,863 | 42,100 | 50,000 | 57,000 |
|  | Secondary teacher | 25 | 56,990 | 17,404 | 47,400 | 60,000 | 62,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.7.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and TYPE OF INSTITUTION - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \text { \%-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BS-granting PhD-granting | Full professor | 24 | 93,034 | 46,054 | 60,000 | 82,650 | 96,000 |
|  | Full professor | 49 | 142,427 | 49,384 | 104,000 | 132,000 | 164,500 |
|  | Asst professor | 21 | 66,586 | 15,697 | 52,884 | 65,000 | 79,000 |
|  | Instructor, adjunct | 19 | 75,459 | 37,137 | 55,000 | 62,000 | 84,000 |
|  | Research appt | 74 | 70,996 | 30,351 | 46,500 | 65,400 | 80,000 |
|  | Other nonfaculty | 41 | 75,224 | 33,004 | 48,900 | 71,600 | 92,000 |
| Medical school | Full professor | 38 | 158,483 | 54,792 | 115,000 | 146,000 | 195,000 |
|  | Asst professor | 17 | 80,146 | 18,546 | 65,000 | 76,000 | 85,000 |
|  | Research appt | 27 | 61,350 | 21,063 | 42,000 | 63,654 | 68,500 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.8.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME
by RANK, INST CONTROL and TYPE OF INSTITUTION - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  |  | Count | Mean | Std Dev | $\begin{aligned} & 25 \mathrm{th} \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 75th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public | NonPhD-granting | Full professor | 97 | 76,437 | 15,436 | 65,000 | 74,000 | 86,000 |
|  |  | Assoc professor | 50 | 75,530 | 84,789 | 54,000 | 60,000 | 74,000 |
|  |  | Asst professor | 69 | 51,470 | 8,617 | 47,000 | 50,128 | 54,000 |
|  |  | Instructor, adjunct | 15 | 62,373 | 22,352 | 43,000 | 52,000 | 77,300 |
|  |  | No ranks | 10 | 62,558 | 17,416 | 49,850 | 53,000 | 66,000 |
|  | PhD-granting | Full professor | 140 | 116,317 | 33,122 | 92,000 | 109,000 | 138,000 |
|  |  | Assoc professor | 56 | 80,557 | 66,042 | 65,000 | 73,000 | 81,000 |
|  |  | Asst professor | 49 | 65,405 | 11,575 | 56,000 | 62,000 | 70,000 |
|  |  | Instructor, adjunct | 12 | 54,825 | 19,488 | 35,000 | 52,000 | 65,000 |
|  | Secondary School | Secondary teacher | 19 | 58,623 | 17,524 | 51,000 | 60,000 | 61,700 |
| Private | NonPhD-granting | Full professor | 99 | 77,937 | 19,763 | 64,000 | 77,000 | 89,284 |
|  |  | Assoc professor | 67 | 59,719 | 10,613 | 52,000 | 57,924 | 67,363 |
|  |  | Asst professor | 68 | 50,536 | 7,706 | 45,000 | 50,000 | 54,000 |
|  | PhD-granting | Full professor | 29 | 130,344 | 44,645 | 94,500 | 115,000 | 163,000 |
|  |  | Assoc professor | 13 | 79,114 | 14,152 | 64,740 | 81,000 | 90,000 |
|  |  | Asst professor | 17 | 66,933 | 15,128 | 53,000 | 66,255 | 78,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.8.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK, INST CONTROL, and TYPE OF INSTITUTION - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  |  | Count | Mean | Std Dev | $\begin{aligned} & 25 \text { th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public | NonPhD-granting | Full professor | 21 | 107,193 | 40,662 | 88,000 | 95,000 | 111,780 |
|  | PhD-granting | Full professor | 44 | 134,377 | 37,256 | 104,000 | 126,312 | 157,550 |
|  |  | Assoc professor | 12 | 74,780 | 20,768 | 60,000 | 75,853 | 83,800 |
|  |  | Asst professor | 16 | 67,066 | 16,505 | 55,600 | 65,000 | 78,003 |
|  |  | Instructor, adjunct | 13 | 77,902 | 41,689 | 54,386 | 69,870 | 84,000 |
|  |  | Research appt | 54 | 66,916 | 29,375 | 43,000 | 61,440 | 80,000 |
|  |  | Other nonfaculty | 27 | 65,722 | 29,788 | 45,642 | 61,804 | 80,000 |
|  | Medical school | Full professor | 26 | 150,418 | 55,405 | 112,000 | 127,729 | 162,714 |
| Private | NonPhD-granting | Full professor | 16 | 87,867 | 34,986 | 57,900 | 82,000 | 115,000 |
|  | PhD-granting | Research appt | 20 | 82,013 | 30,939 | 60,000 | 75,000 | 87,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.9.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and SEX - 9 or 10 Month Contract 2007 ACS Salary Survey

|  |  | Count | Mean | Std Dev | $\begin{aligned} & \text { 25th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline \text { 50th } \\ & \% \text {-ile } \end{aligned}$ | $\begin{aligned} & \hline 75 \text { th } \\ & \% \text {-ile } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Men | Full professor | 311 | 97,556 | 34,987 | 74,000 | 89,284 | 110,100 |
|  | Assoc professor | 139 | 70,432 | 43,288 | 55,000 | 65,800 | 77,822 |
|  | Asst professor | 145 | 55,395 | 12,291 | 48,000 | 53,000 | 60,000 |
|  | Instructor, adjunct | 28 | 58,608 | 20,262 | 44,000 | 51,000 | 67,000 |
|  | Secondary teacher | 16 | 61,098 | 15,994 | 52,000 | 60,000 | 69,000 |
| Women | Full professor | 58 | 89,917 | 29,514 | 70,000 | 88,200 | 101,000 |
|  | Assoc professor | 50 | 74,487 | 85,542 | 53,800 | 60,000 | 75,000 |
|  | Asst professor | 57 | 56,532 | 10,975 | 48,631 | 54,000 | 60,000 |
|  | Instructor, adjunct | 17 | 46,706 | 11,183 | 36,550 | 47,750 | 52,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.9.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME
by RANK and SEX - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  |  | Std <br> Men | 25th <br> $\%$-ile | 50th <br> $\%$-ile | 75th <br> $\%$-ile |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Men | Full professor | 102 | 138,788 | 54,119 | 100,481 | 126,312 | 163,896 |
|  | Assoc professor | 30 | 84,922 | 34,131 | 61,100 | 76,784 | 108,000 |
|  | Asst professor | 34 | 71,336 | 19,734 | 55,600 | 69,836 | 82,700 |
|  | Instructor, adjunct | 19 | 89,733 | 48,275 | 60,000 | 72,000 | 103,000 |
|  | Research appt | 79 | 71,290 | 29,507 | 49,000 | 67,500 | 80,000 |
|  | Other nonfaculty | 48 | 83,499 | 60,348 | 51,800 | 71,000 | 98,000 |
| Women | Full professor | 22 | 113,720 | 47,695 | 82,800 | 100,062 | 135,000 |
|  | Asst professor | 17 | 61,274 | 13,941 | 47,000 | 60,000 | 69,000 |
|  | Research appt | 23 | 58,402 | 21,068 | 42,000 | 51,000 | 65,000 |
|  | Other nonfaculty | 15 | 77,515 | 51,682 | 40,000 | 57,650 | 85,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 4.10.1
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and GEOGRAPHIC REGION - 9 or 10 Month Contract 2007 ACS Salary Survey


Note: Categories with fewer than 15 cases have been suppressed.

Table 4.10.2
SALARIES of PhD ACADEMIC CHEMISTS employed FULL-TIME by RANK and GEOGRAPHIC REGION - 11 or 12 Month Contract 2007 ACS Salary Survey

|  |  |  |  | Std <br> Dev | 25th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Pacific | Full professor | 16 | 150,141 | 79,969 | 93,718 | 115,000 | 175,000 |
|  | Research appt | 18 | 83,150 | 35,403 | 63,100 | 75,000 | 101,000 |
|  | Other nonfaculty | 16 | 101,007 | 91,088 | 61,000 | 79,050 | 92,000 |
| East North | Full professor | 29 | 108,500 | 36,482 | 82,000 | 108,000 | 135,000 |
| Central | Research appt | 18 | 60,990 | 24,821 | 42,000 | 59,000 | 66,484 |
| South Atlantic | Full professor | 23 | 135,908 | 44,838 | 104,183 | 127,729 | 156,784 |
|  | Research appt | 17 | 60,951 | 24,998 | 40,000 | 58,000 | 65,400 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 5.1.1
STIPENDS of ACADEMIC POSTDOCTORAL FELLOWS by INSTITUTIONAL CONTROL and WORK SPECIALTY 2007 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25th <br> $\%$-ile | 50th <br> $\%$-ile | 75th <br> $\%$-ile |
| :--- | :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Total |  | 86 | 38,136 | 6,669 | 34,000 | 37,000 | 43,000 |
| INSTITUTIONAL | Public | 56 | 36,797 | 6,439 | 33,000 | 36,000 | 40,000 |
| CONTROL | Private | 30 | 40,634 | 6,464 | 35,500 | 40,000 | 45,000 |

Note: Categories with fewer than 15 cases have been suppressed.

Table 6.1.1
SALARIES of CHEMICAL ENGINEERS employed FULL-TIME in INDUSTRY by DEGREE and YEARS SINCE BS 2007 ACS Salary Survey

|  |  | Count | Mean | Std <br> Dev | 25 th <br> $\%$-ile | 50 th <br> $\%$-ile | 75 th <br> $\%$-ile |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BA or | Total | 40 | 88,281 | 34,470 | 63,000 | 78,000 | 101,000 |
| BS |  |  |  |  |  |  |  |
| MS | Total | 36 | 106,818 | 29,314 | 85,524 | 100,500 | 120,000 |
| PHD | Total | 84 | 128,146 | 68,690 | 96,000 | 113,633 | 145,210 |
|  | $20-24$ | 18 | 120,132 | 37,810 | 98,805 | 104,000 | 119,425 |
|  | $25-29$ | 16 | 121,986 | 23,607 | 104,000 | 113,633 | 130,000 |
|  | $30-34$ | 15 | 148,370 | 37,987 | 122,000 | 145,210 | 160,000 |

Note: Categories with fewer than 15 cases have been suppressed.

## Appendix A:

Survey Questionnaire

AMERICAN CHEMICAL SOCIETY 2007 Comprehensive Salary and Employment Status Survey

## MARKING INSTRUCTIONS

- Use a No. 2 pencil or blue or black ink pen only.


## EDUCATION AND EMPLOYMENT STATUS

1. What is the highest degree you have received to date?

Fill in one.
Less than Bachelor's
Bachelor's
Master's
Doctorate
Other, please specify
2. Please indicate the year for each degree you have earned.

3. Please indicate the one field of the highest degree you have earned and the one specialty most related to your current or most recent job using the appropriate column below. Fill in one response for each column.
$\begin{array}{ll}\text { One field } & \text { One work } \\ \text { of degree } & \text { specialty }\end{array}$
Chemical engineering
Agricultural/food chemistry
Analytical chemistry
Biochemistry
Biotechnology
Chemical education
Clinical chemistry
Environmental chemistry
General chemistry
Inorganic chemistry
Materials science
Medicinal/pharmaceutical chemistry
Organic chemistry
Physical chemistry
Polymer chemistry
Other chemical science
Business administration
Computer science
Law
Other non-chemistry

4. Please indicate your primary employment status as of March 1, 2007. Choose the one category that best fits your situation.

| Employed full-time ( 35 hours or more per week) | Go to 5 |
| :--- | :--- |
| Employed part-time | Go to 5 |
| Postdoctoral or other fellowship | Go to 5 |
| Not employed but actively seeking employment | Go to 7 |
| Not employed and not seeking employment | Go to 28 |
| Fully retired | Go to 28 |

5. If you are currently employed, how long have you worked for your current employer? Fill in one.
$\bigcirc$

Less than 1 year
5 to 9 years
10 to 19 years
20 or more years

INCORRECT MARKS
$\checkmark \times \mathbb{N}$
-
6. If you are currently employed, is your job permanent or temporary? Fill in one.Permanent - Go to 8
Agency temp - Go to 8
Temporary - Go to 8
Fixed term contract - Go to 8
7. If you were not employed but actively seeking employment on March 1, 2007, how long had you been unemployed? Fill in one.
$\bigcirc$ Less than 1 month $\bigcirc$ to 6 months $\bigcirc$ More than

- 1 to 3 months
$\bigcirc 7$
7 to 12 months
1 year

8. Regardless of your current status, was there any period when you were not employed but actively seeking employment in calendar year 2006? Fill in one.
$\bigcirc$ Yes $\bigcirc$ No - Go to 9
If yes, how many total months were you not employed but actively seeking employment in calendar year 2006? Fill in one.


Less than 1 month
4 to 6 months
12 months

- 1 to 3 months

7 to 11 months
9. What are the first three digits of the zip code of your current or most recent place of employment?


## II. CURRENT INCOME AND JOB EVALUATION

If you are employed, either full-time or part-time, please answer current income and job evaluation. If you are not currently employed, please go to Section III.
10. What was your base annual salary from your primary employer as of March 1, 2007? Do not include bonuses, earnings from second employer, overtime work, summer teaching, or other supplemental earnings. If on a 9 or 10 month contract, report the 9 or 10 month salary rather than an annualized salary. If none, enter zero.

11. What was your base annual salary from your primary employer as of March 1, 2006? Do not include bonuses, earnings from second employer, overtime work, summer teaching, or other supplemental earnings. If on a 9 or 10 month contract, report the 9 or 10 month salary rather than an annualized salary. If none, enter zero.

| SALARY | Annual | \$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (0) | 0 | 0 |  | 0 | 0 |  | (0) |
|  |  |  |  | (1) | (1) | (1) |  | 1 | 1 |  | (1) |
|  |  |  |  | (2) | (2) | (2) |  | 2 | 2 |  | (2) |
|  |  |  |  | (3) | (3) | (3) |  | (3) | 3 |  | (3) |
| LAST | As of |  |  | (4) | (4) | (4) |  | 4 | 4 |  | (4) |
| MARCH | 3/1/06 |  |  | (5) | 5 | (5) |  | 5 | 5 |  | (5) |
|  |  |  |  | (6) | (6) | (6) |  | 6 | 6 |  | (6) |
|  |  |  |  | (7) | 7 | 7 |  | 7 | 7 |  | (7) |
|  |  |  |  | (8) | 8 | 8 |  | 8 | 8 |  | (8) |
|  |  |  |  | (9) | (9) | (9) |  | 9 | 9 |  | (9) |

12. What was your total professional income during calendar year 2006? Include consulting fees, base annual salary, bonuses, earnings from second employer, overtime, summer teaching, and other supplemental earnings.

13. Were you eligible for bonus during calendar year 2006 ?
$\bigcirc$ Yes
$\bigcirc$ No - Go to 14
If Yes, did you receive a bonus?
$\bigcirc$ Yes
$\bigcirc$ No - Go to 14
If Yes, please indicate amount \$

14. Did you receive stock as part of your annual professional income in 2006?
$\bigcirc$ Yes
$\bigcirc$ No
15. Was consulting your primary occupation in 2006 ?
$\bigcirc$ Yes - Go to 16A No
16. Did you do any consulting in 2006? Fill in one.

$$
\text { Yes } \quad \text { No - Go to Section III }
$$

16A. If yes, how many hours did you consult per month? Fill in one.
Less than 10 hrs
$10-19 \mathrm{hrs}$
$20-39 \mathrm{hrs}$
$40-99 \mathrm{hrs}$
$\bigcirc 100$ or more hrs

16B. If you did any consulting, what was your approximate hourly rate?

Per hour


16C. What was your total consulting income during calendar year 2006?

|  |  |  |  |  |  |  |  |  | . 00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar |  |  | 0 | (0) | ${ }^{3} 0$ |  | 0 | 0 |  |
|  | 1 | (1) | 1 | (1) | (1) |  | 1 | (1) |  |
|  | 2 | (2) | (2) | (2) | (2) |  | 2 | (2) |  |
|  | 3 | (3) | (3) | (3) | 3 |  | 3 | (3) |  |
|  | 4 | (4) | (4) | (4) | 4 |  | 4 | (4) |  |
| 2006 | 5 | (5) | (5) | (5) | 5 |  | 5 | (5) |  |
|  | 6 | (6) | (6) | (6) | 6 |  | 6 | (6) |  |
|  | 7 | 7 | 7 | (7) | 7 |  | 7 | (7) |  |
|  | 8 | 8 | 8 | 8 | 8 |  | 8 | (8) |  |
|  | 9 | (9) | 9 | (9) | 9 |  | 9 | (9) |  |

## III. CURRENT OR MOST RECENT PRIMARY JOB

If your most recent employer is not or was not an academic institution, go to Section III. B. Question 23

## A. Academic employer.

17. Please indicate your current or most recent primary academic employer: Fill in one only for Q17.
College or university excluding medical schools where the highest degree offered in chemistry or chemical engineering is:

## Associate's

Bachelor's
Master's
Doctorate
University medical or professional school
High school
Other academic, please specify
18. What is or was your academic employer? Fill in one.

$$
\bigcirc \text { Public institution } \bigcirc \text { Private institution }
$$

19. What is or was your academic rank? Fill in one.

Full professor
Associate professor
Assistant professor
Visiting or adjunct professor, instructor, lecturer
Non-teaching research appointment
Other non-faculty
My institution does not have ranks
Secondary Teacher
20. Have or had you been granted tenure? Fill in one.

Yes
Not tenured, in tenure track
Not tenured, not in tenure track
Not Applicable
21. What is or was your basic contract period? Fill in one.
9 or 10 months

- 11 or 12 months

22. About what fraction of your total working time in your contract period is or was devoted to: Fill in all that apply.

Teaching, undergraduate

| 1-25\% Teaching, graduate | 34-50\% 51-66\% | 67-75\% 76-100\% |
| :---: | :---: | :---: |
| 1-25\% | 34-50\% | -67-75\% |
| Research ${ }^{26-33 \%}$ | 51-66\% | 76-100\% |
| Research |  |  |
| 1-25\% | -34-50\% | 67-75\% |
| 26-33\% | 51-66\% | 76-100\% |
| Administration |  |  |
| 1-25\% | 34-50\% | 67-75\% |
| 26-33\% | 51-66\% | 76-100\% |
| Other |  |  |
| 1-25\% | -34-50\% | 67-75\% |
| 26-33\% | 51-66\% | 76-100\% |

Go to 28
B. Non-academic employer.
23. Please indicate current or most recent principal employer: Fill in one only for Q23.
Manufacturing company primarily involved in:
Aerospace/auto/transportation
Agricultural chemicals
Basic commodity chemicals
Biochemical products
Building materials
Coatings/paints/inks
Electronics/computers/semiconductors
Food
Instruments
Medical devices/diagnostic products
Metals/minerals
Paper
Personal care
Petroleum/natural gas
Pharmaceutical products
Plastics
Rubber
Soaps/detergents/surfactants
Specialty/fine chemicals
Textiles
Other manufacturing, please specify

## Or

Non-manufacturing company, not self-employed, primarily involved in:

Analytical service/testing laboratory
Biotech research firm
Independent or contract research firm
Hospital or clinical laboratory
Non-profit organization
Private utility company
Professional services - scientific/engineering/law
Research institution
Scientific temporary or personnel agency
Other non-manufacturing, please specify

Or
Government:
Federal (civilian)
Military
State or local
Other government, please specify

## Or

Self-employed
24. Employer's approximate number of employees (total for the whole organization/parent company):
Fewer than 50

$$
\begin{aligned}
& 50 \text { to } 99 \\
& 100 \text { to } 499 \\
& 500 \text { to } 2,499 \\
& 2,500 \text { to } 9,999 \\
& 10,000 \text { to } 24,999 \\
& 25,000 \text { or more }
\end{aligned}
$$

25. Please indicate the one work function that best describes your job: Fill in one.
Analytical services, other than forensics
Chemistry information services
Computer programming, analysis, design
Consulting
Forensic analysis
General management or administration (other than R\&D)
Health and safety/regulatory affairs.
Marketing, sales, purchasing, technical service, economic evaluation
Patents, licensing, trademarks
Production, quality control
Research and Development:
Applied research, development, design
Basic research
Management or administration of R\&D
Training or teaching
Other, please specify
26. How is your job classified? Fill in one.

Manager or administrator
Scientist or engineer
Chemical or engineering technician
Other, please specify
27. How many people did you or do you supervise, directly or indirectly?


## IV. QUESTIONS ABOUT YOURSELF

28. What is your sex?
$\bigcirc$ Male $\bigcirc$ Female
29. What was your age on March 1, 2007?

30. What is your citizenship or visa status? Fill in one.
U.S. native
U.S. naturalized
U.S. permanent resident visa Other visa
31. Are you of Hispanic or Latino origin or descent? $\bigcirc$ Yes $\bigcirc$ No
32. Fill in the one race with which you most identify.

American Indian or Alaskan Native
Asian or Pacific Islander
Black or African American
White
Other race, please specify

In an effort to observe the trends in multidisciplinary employment of ACS Members, please take the time to answer the following questions.
33. Do you consider yourself an interdisciplinary scientist?
8 Yes
No
Not a practicing scientist
34. Besides chemistry, what disciplines do you use, yourself, in your work?
35. What technologies, developed within the past 5 years, enable or facilitate your work?
36. Does your job/work involve working directly on a team or with a group?
$\bigcirc$ Yes
No - Go to 40
37. How large is your team or working group.

38. Does your team or working group include members with primary skills or disciplines other than your own?
$\bigcirc$ Yes

- No - Go to 40

39. What disciplines are involved in your team or working group other than your own. Fill in all that apply:

Other chemistry, please specify
Agricultural Sciences
Biological/Biomedical sciences
Health Sciences
Computer \& Informational Sciences
Mathematics
Astronomy/Space Science
Atmospheric Science \& Meteorology
Geological \& Earth Sciences
Physics
Ocean/Marine Sciences
Engineering, please specify
Business/Marketing
Economics
Law
Other, please specify
40. How has working in a multidisciplinary environment affected your work?

Thank you.
Please provide any additional comments.

THANK YOU FOR YOUR PARTICIPATION.
PLEASE RETURN THIS QUESTIONNAIRE IN THE ENVELOPE PROVIDED

## Appendix B:

Reprint of Employment \& Salary Survey by Michael Heylin, C\&EN


# EMPLOYMENT \& SALARY SURVEY 

## In 2007, job market for chemists continued to improve and SALARY GAINS HELD at recent level of close to $5 \%$

MICHAEL HEYLIN, C\&EN WASHINGTON

WHAT HAPPENED to the employment situation and salaries of chemists during the 12 months ending March 1, 2007, was not spectacular. But it was positive.
According to the American Chemical Society's latest annual survey of its members in the domestic workforce, $92.3 \%$ were employed full-time on that date, $3.6 \%$ were working part-time, $1.7 \%$ were on postdocs or fellowships, and $2.4 \%$ were unemployed but actively seeking employment.
The survey put the total of those with other than a full-time job at $7.7 \%$. This was down from the all-time high of $9.2 \%$ in 2005 , but it was still considerably higher than the recent low of $5.4 \%$ in 2001. The 2.4\% unemployment rate for

2007 was the lowest since 2001, when it had been $1.5 \%$.

The median salary for all respondents to the 2007 survey as a group paced inflation with a $3.5 \%$ increase to $\$ 88,000$ from the
median of \$85,000 from the year-earlier survey. The median 2007 salary for bachelor's degree chemists as a group was $\$ 68,700$. For those with master's degrees it was $\$ 80,000$ and for Ph.D.s, \$96,700. These salaries do not include overtime or bonuses.

As always, in 2007, industrial chemists were the highest paid, with a median salary of \$96,700, followed by government chemists at \$90,000, and academics at \$65,600.

Chemists as individuals posted a larger $4.7 \%$ increase in their median salary between March 1, 2006, and March 1,2007from $\$ 85,000$ to $\$ 89,000$. This rate of gain was the same as the average annual gain for the past decade.

This finding comes from a question that
EMPLOYMENT STATUS Unemployment among chemists dips again


[^0]asked respondents for their salaries as of both dates. This approach has the advantage that salary data for both years come from the same set of respondents to a single survey. It also accounts for pay gains due to promotions and growing responsibilities for individual chemists. It avoids the variance inherent in measuring salary gains as the difference between medians from separate surveys done one year apart and using different member samples.

The median salary is the middle salary-that which is equaled or exceeded by half of the population.

All of these changes came while the national employment situation, as measured by the Bureau of Labor Statistics (BLS), posted a fairly solid improvement between early 2006 and early 2007. This speeded up what had been a relatively slow recovery from the job losses that occurred during and after the mild economic recession in 2001 . However, job growth nationally has slowed quite sharply in recent months.

The ACS 2007 survey involved sending 21,000 questionnaires to a random sample of about 90,000 members most likely to

## MEDIAN BASE SALARIES

## Ph.D. chemists earn about 50\% more than do bachelor's

NOTE: Median annual base salary for chemists with full-time employment.SOURCE: ACS salary survey 2007

not included in the sample analysis.

The response rate was about 34\%, down from close to $50 \%$ a decade ago.
Due to this decline, the dwindling number of respondents working as chemical engineers, about 250 in 2007 , was too small for meaningful separate analysis as in previous years.

For 2007, data from both chemist and chemical engineering respondents were combined into
have been in the domestic workforce. They were U.S. residents under 70 years old who were not in the emeritus, retired, or student membership categories. There were a total of almost 7,200 responses, including about 6,500 from members actually in the workforce. Respondents no longer working accounted for most of the rest.

Of the responses, 5,900 came by mail and 1,300 by Internet. Responses from those who indicated they were fully retired or otherwise not in the workforce were
a single group. As chemical engineers are traditionally somewhat better paid than chemists, there was a slight upward tick relative to the chemist-only salary data from earlier surveys.

The 2007 survey was conducted by Gareth S. Edwards and Jeffrey R. Allum of the ACS Department of Member Research \& Technology under the general guidance of the ACS Committee on Economic \& Professional Affairs. A full report will be available later this year from the ACS Office of

## SALARY TRENDS Constant-dollar median base salary of Ph.D. chemists and of chemists as a group has been declining for past four years

| \$ THOUSANDS | BACHELOR'S |  | MASTER'S |  | PH.D. |  | ALL CHEMISTS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | CONSTANT \$ |  | CONSTANT \$ |  | CONSTANT \$ |  | CONSTANT \$ |
|  | CURRENT \$ | 2007 | CURRENT \$ | 2007 | CURRENT \$ | 2007 | CURRENT \$ | 2007 |
| 1997 | \$49.4 | \$64.3 | \$56.2 | \$73.2 | \$71.0 | \$92.4 | \$63.0 | \$82.0 |
| 1998 | 49.6 | 63.6 | 57.7 | 74.0 | 73.3 | 94.0 | 65.0 | 83.3 |
| 1999 | 50.1 | 62.8 | 61.0 | 76.5 | 76.0 | 95.3 | 68.0 | 85.3 |
| 2000 | 53.1 | 64.4 | 62.0 | 75.2 | 79.0 | 95.8 | 70.0 | 84.9 |
| 2001 | 55.0 | 64.9 | 65.0 | 76.7 | 82.2 | 97.0 | 73.0 | 86.1 |
| 2002 | 58.0 | 67.3 | 68.5 | 79.5 | 85.2 | 98.9 | 76.5 | 88.8 |
| 2003 | 59.7 | 67.8 | 71.3 | 81.0 | 90.0 | 102.2 | 80.0 | 90.9 |
| 2004 | 62.0 | 68.6 | 72.3 | 80.0 | 91.6 | 101.3 | 82.0 | 90.7 |
| 2005 | 63.0 | 67.4 | 74.0 | 79.2 | 93.0 | 99.5 | 83.0 | 88.8 |
| 2006 | 65.2 | 67.5 | 77.5 | 80.3 | 95.0 | 98.4 | 85.0 | 88.1 |
| 2007 | 68.7 | 68.7 | 80.0 | 80.0 | 96.7 | 96.7 | 88.0 | 88.0 |

AVERAGE ANNUAL CURRENT-DOLLAR SALARY INCREASE

| $2006-07$ | $5.4 \%$ | $3.2 \%$ | $3.8 \%$ | 3.4 |
| :--- | :--- | :--- | :--- | :--- |
| $1997-07$ | 3.3 | 3.6 | 3.1 | 3.4 |

AVERAGE ANNUAL INCREASE IN CONSUMER PRICE INDEX
2006-07 $\frac{3.6 \%}{1997-07}$

| NOTE: Median base salaries for those with full-time jobs as of March 1 each year. SOURCES: ACS salary surveys, Bureau of Labor Statistics |
| :--- |
| (consumer price index) | Society Services. This report will also be available as a PDF on the ACS website (www. acs.org).

The percentage of chemists in the workforce who are women has risen from about 9\% 30 years ago to $15.0 \%$ in 1985 and $24.2 \%$ in 2000. Since then there has been little progress, with the percentage of women actually dropping from $25.8 \%$ in 2006 to $25.5 \%$ in 2007 . However, with women today earning $52 \%$ of chemistrybachelor's degrees, $52 \%$ of master's degrees, and $31 \%$ of Ph.D.s, the potential for further feminization of chemistry is still there (C\&EN, Dec. 3, 2007, page 73). In 2007,33\% of bachelor's degree respondents in

SALARIES OF CHEMISTS AS INDIVIDUALS Chemists log an average pay gain of $4.7 \%$

| MEDIAN SALARY, \$ THOUSANDS | 2006 | 2007 | 2006-07 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$ GAIN | \% GAIN |
| ALL | \$85.0 | \$89.0 | \$4.0 | 4.7\% |
| BY DEGREE |  |  |  |  |
| Bachelor's | 65.0 | 69.7 | 4.7 | 7.2 |
| Master's | 78.0 | 81.6 | 3.6 | 4.6 |
| Ph.D. | 93.3 | 98.4 | 5.1 | 5.5 |
| BY GENDER |  |  |  |  |
| Men | 90.0 | 94.0 | 4.0 | 4.4 |
| Women | 69.0 | 73.0 | 4.0 | 5.8 |
| BY ETHNICITY |  |  |  |  |
| Hispanic | 78.0 | 81.6 | 3.3 | 4.2 |
| BY CITIZENSHIP |  |  |  |  |
| Native born | 84.5 | 88.2 | 3.7 | 4.4 |
| Naturalized | 95.3 | 100.0 | 4.7 | 4.9 |
| Permanent resident | 83.9 | 89.9 | 6.0 | 7.2 |
| Other visa | 61.5 | 65.0 | 3.5 | 5.7 |
| BY EMPLOYER |  |  |  |  |
| Industry/business | 93.6 | 98.0 | 4.4 | 4.7 |
| Government | 87.5 | 92.5 | 5.0 | 5.7 |
| Academia | 64.0 | 67.5 | 3.5 | 5.5 |
| BY AGE |  |  |  |  |
| 20-29 | 46.6 | 50.0 | 3.4 | 7.3 |
| 30-39 | 69.0 | 73.0 | 4.0 | 5.8 |
| 40-49 | 87.5 | 92.5 | 5.0 | 5.7 |
| 50-59 | 97.7 | 100.6 | 2.9 | 3.2 |
| 60-69 | 94.0 | 98.5 | 4.5 | 4.8 |

NOTE: Salaries as of March 1.SOURCE: ACS salary survey 2007
the workforce were women, as were $36 \%$ of master's degree- and $21 \%$ of Ph.D.-holders

It should be noted that the growing presence of women chemists continues to percolate up through the ranks of the chemical profession by age. In 2007,50\% of survey respondents two to four years beyond earning their bachelor's degrees were women, as were $44 \%$ of those five to nine years beyond and $34 \%$ of those 10 to 14 years beyond. This tails off to just $14 \%$ of chemists 35 years or more beyond earning their bachelor's degree.

The makeup of the chemistry profession by race and ethnicity continues to change only slowly. In 1995, $85.8 \%$ of survey respondents identified themselves as white. In $2007,84.5 \%$ did so. Asians showed a gain over the period-from $10.3 \%$ to $11.4 \%$. Blacks, about $13 \%$ of the U.S. population, moved up from $1.4 \%$ of chemists to $1.9 \%$. Hispanics, about $14 \%$ of the U.S. popula-

## ACS MEMBERS IN THE WORKFORCE since <br> 1985, considerable change by gender and highest degree; since 1995, little change by race

|  | 1985 | 1995 | 2000 | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BY GENDER |  |  |  |  |  |  |
| Men | 85.0\% | 78.5\% | 75.8\% | 74.9\% | 74.2\% | 74.6\% |
| Women | 15.0 | 21.5 | 24.2 | 25.1 | 25.8 | 25.5 |
| BY DEGREE |  |  |  |  |  |  |
| Bachelor's | 25.4 | 24.3 | 22.1 | 19.9 | 19.6 | 18.9 |
| Master's | 17.9 | 16.9 | 17.4 | 17.0 | 17.7 | 17.3 |
| Ph.D. | 56.7 | 58.8 | 60.5 | 63.1 | 62.7 | 63.8 |
| BY RACE |  |  |  |  |  |  |
| American Indian | na | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Asian | na | 10.3 | 11.1 | 10.9 | 11.7 | 11.4 |
| Black | na | 1.4 | 1.9 | 1.9 | 1.9 | 1.9 |
| White | na | 85.8 | 85.5 | 85.8 | 84.3 | 84.5 |
| Other | na | 2.3 | 1.3 | 1.2 | 1.9 | 2.0 |
| BY ETHNICITY |  |  |  |  |  |  |
| Hispanic | na | 2.3 | 2.5 | 2.6 | 2.8 | 3.0 |
| BY CITIZENSHIP |  |  |  |  |  |  |
| Native born | 87.6 | 82.3 | 79.5 | 79.8 | 79.3 | 79.7 |
| Naturalized | 8.0 | 8.5 | 10.2 | 10.2 | 10.7 | 10.5 |
| Permanent residents | 3.7 | 7.1 | 6.9 | 6.5 | 6.5 | 6.2 |
| Other visa | 0.7 | 2.1 | 3.4 | 3.5 | 3.5 | 3.6 |
| BY AGE |  |  |  |  |  |  |
| Under 40 | 42.8 | 40.7 | 34.1 | 27.8 | 33.0 | 27.9 |

na = not available. SOURCE: ACS annual salary surveys
tion, showed a similar small gain, from $2.3 \%$ to 3.0\%.

Asians, who make up about 4\% of the U.S. population, will remain well represented. This is largely due to foreigners who come to the U.S. for their chemistry education and stay. But all signs indicate that although blacks and Hispanics are making some progress in chemistry, they will remain substantially underrepresented, despite all best efforts to encourage them into the field. Chemistry continues to attract disproportionately few blacks or Hispanics, each accounting for only about $4 \%$ of chemistry graduating classes (C\&EN, Dec. 3, 2007, page 73).

Chemists in the workforce are becoming better educated. In 1985, 25\% of respondents to the ACS survey had a bachelor's as their highest degree. By 2007 , this was down to $19 \%$. Over the same period, the percentage with a Ph.D. degree rose from $57 \%$ to $64 \%$. Those with master's degrees held at close to $17 \%$.

The biggest recent demographic change for chemists has been in their
age. In 1985, $43 \%$ of survey respondents were younger than 40 years old, as were $41 \%$ in 1995 . Since then, this has tumbled to $28 \%$. The median age for all respondents is now 48-50 for men, 43 for women.

The demographics of chemists indicate that those with bachelor's and Ph.D.s are

## A CHANGING DYNAMIC

The youngest working chemists are mostly women


NOTE: Based on working chemists with full-time jobs. SOURCE: ACS salary survey 2007
quite different populations. For instance, $92 \%$ of those with bachelor's degrees are born into U.S. citizenship, compared with a lower $75 \%$ of Ph.D.s. Only $2.2 \%$ of the bachelor's degree-holders are not U.S. citizens compared with $13 \%$ of Ph.D.s. Of the bachelor's respondents, $83 \%$ work in business or industry and $7 \%$, in academia. For Ph.D.s, this breakdown is $52 \%$ and $39 \%$, respectively.

THE EMPLOYMENT situation of chemists in 2007 showed the usual variations. Women are more likely than men to work part-time, $5.2 \%$ versus $3.0 \%$. They are also more likely to be postdocs- $2.3 \%$ versus $1.5 \%$. Asians are also more likely to be postdocs, $4.6 \%$ versus $1.4 \%$ of whites. And the percentage of chemists working part-time increases with age, up to $9.3 \%$ of 60 - to 69 -year-olds.

A majority of chemists continue to work in manufacturing- $51 \%$ in 2007. This is down from $55 \%$ in 2002. Chemical manufacturing now accounts for $15 \%$ of the jobs; pharmaceutical, biotech, and health-related manufacturing for $21 \%$; and other manufacturing for another $15 \%$. The percentage of those working in academia, including high schools, is on the rise, from $24 \%$ in 2002 to $29 \%$ in 2007 . Analytical and research services jobs accounted for the jobs of another $7 \%$ in 2007 and government service, $8 \%$.

In the 2007 survey, $39 \%$ of respondents indicated their work specialty to be a classic chemistry discipline-analytical, inorganic, organic, physical, or polymer chemistry. Another 3\% indicated general chemistry, for a total of $42 \%$ indicating chemistry. Chemistry-related fields-such as biochemistry and

AGE OF CHEMISTS Me-
dian age gap between men and women chemists is seven years

|  | MEDIAN AGE | MEAN AGE |
| :--- | :---: | :---: |
| ALL CHEMISTS | 48 | 47.3 |
| BY GENDER |  |  |
| Men | 50 | 48.8 |
| Women | 43 | 43.2 |
|  |  |  |
| BY DEGREE | 45 | 43.8 |
| Bachelor's | 50 | 48.2 |
| Master's | 48 | 48.0 |
| Ph.D. |  |  |
| BY EMPLOYER | 47 | 46.0 |
| Industry/business | 50 | 48.4 |
| Government | 47 | 47.3 |
| Academia |  |  |
|  | 43 | 43.8 |
| BY RACE | 45 | 45.3 |
| Asian | 49 | 48.0 |
| Black |  |  |
| White |  |  |
| BY ETHNICITY | 43 | 43.7 |
| Hispanic |  |  |
| BY CITIZENSHIP | 49 | 48.0 |
| Native born | 50 | 50.1 |
| Naturalized | 41 | 41.2 |
| Permanent resident | 41 | 35.9 |
| Other visa | 35 |  |

NOTE: Median age of all chemists employed fulltime as of March 1, 2007.SOURCE: ACS salary survey 2007
materials scienceclaimed $43 \%$, whereas 4\% worked in chemical engineering and $11 \%$ were involved in nonchemistry activities.

This profile of respondents' work specialties is at variance with the profile of the respondents' specialties for their highest degrees-a total of $69 \%$ in chemistry, $18 \%$ in chemistry-related fields, $6 \%$ in chemical engineering, and $7 \%$ in nonchemistry disciplines.

The profile of specialty by gender indicates relatively low percentages of women working in physical chemistry, $15 \%$ of the total; polymer chemistry, $18 \%$; organic chemistry, 19\%; and inorganic chemistry, $20 \%$. Women's highest saturation is into biochemistry and chemical educa-

EMPLOYMENT DEMOGRAPHICS Ex-
cept by age, job situation varies littleby demographic factors

|  | EMPLOYED |  | POSTDOC | UNEMPLOYED/ SEEKING EMPLOYMENT |
| :---: | :---: | :---: | :---: | :---: |
|  | FULL-TIME | PART-TIME |  |  |
| ALL CHEMISTS | 92.3\% | 3.6\% | 1.7\% | 2.4\% |
| BY DEGREE |  |  |  |  |
| Bachelor's | 94.1 | 3.0 | 0.2 | 2.7 |
| Master's | 92.3 | 4.6 | 0.1 | 3.0 |
| Ph.D. | 91.7 | 3.5 | 2.6 | 2.2 |
| BY GENDER |  |  |  |  |
| Men | 92.9 | 3.0 | 1.5 | 2.6 |
| Women | 90.4 | 5.2 | 2.3 | 2.0 |
| BY RACE |  |  |  |  |
| Asian | 91.4 | 1.9 | 4.6 | 2.1 |
| Black | 92.9 | 3.1 | 2.4 | 1.6 |
| White | 92.3 | 3.9 | 1.4 | 2.5 |
| BY AGE |  |  |  |  |
| 20-29 | 87.5 | 0.6 | 9.6 | 2.3 |
| 30-39 | 92.3 | 2.2 | 4.6 | 0.9 |
| 40-49 | 95.4 | 2.0 | 0.6 | 2.0 |
| 50-59 | 92.6 | 3.9 | 0.1 | 3.5 |
| 60-69 | 87.1 | 9.3 | 0.0 | 3.6 |

NOTE: As of March 1, 2007. Excludes those retired or otherwise unemployed but not seeking employment. SOURCE: ACS salary survey 2007

## DEMOGRAPHICS BY DEGREE There

are big differences between bachelor's and Ph.D. populations

|  | BACHELOR'S | MASTER'S | Ph.D. | ALL |
| :---: | :---: | :---: | :---: | :---: |
| BY GENDER |  |  |  |  |
| Men | 66.9\% | 64.1\% | 79.1\% | 74.4\% |
| Women | 33.1 | 35.9 | 20.9 | 25.5 |
| BY RACE |  |  |  |  |
| American Indian | 0.1 | 0.1 | 0.2 | 0.2 |
| Asian | 4.3 | 10.6 | 13.5 | 11.4 |
| Black | 2.3 | 1.6 | 1.6 | 1.7 |
| White | 91.0 | 85.6 | 83.1 | 84.9 |
| Other | 2.4 | 2.2 | 1.6 | 1.8 |
| BY ETHNICITY |  |  |  |  |
| Hispanic | 3.3 | 2.5 | 3.0 | 3.0 |
| BY CITIZENSHIP |  |  |  |  |
| Native born | 92.4 | 83.9 | 75.1 | 79.7 |
| Naturalized | 5.4 | 9.7 | 11.9 | 10.4 |
| Permanent resident | 1.6 | 4.0 | 8.1 | 6.3 |
| Other visa | 0.6 | 2.4 | 4.9 | 3.7 |
| BY EMPLOYER |  |  |  |  |
| Business/industry | 82.6 | 69.7 | 52.0 | 60.4 |
| Government | 9.6 | 10.0 | 7.6 | 8.3 |
| Academia | 6.5 | 19.1 | 39.0 | 29.9 |
| Self-employed | 1.4 | 1.2 | 1.4 | 1.4 |

HOW TO READ THIS TABLE: Using the example of men, 66.9\% of bachelor's degree respondents are male, as are $64.1 \%$ of master's, $79.1 \%$ of Ph.D.s, and $74.4 \%$ of all respondents. NOTE: Data are for employed ACS members as of March 1, 2007. SOURCE: ACS salary survey 2007

## WHERE CHEMISTS WORK More than half of chemists work in manufacturing

| \% OF CHEMISTS | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MANUFACTURING | 55\% | 54\% | 56\% | 52\% | 51\% | 51\% |
| Chemical \& related | 17 | 15 | 17 | 15 | 15 | 15 |
| Pharma/health/biotech | 22 | 21 | 23 | 22 | 23 | 21 |
| Other manufacturing | 16 | 18 | 16 | 15 | 13 | 15 |
| ACADEMIA | 24 | 26 | 24 | 27 | 29 | 29 |
| University/four-year college | 19 | 20 | 18 | 21 | 20 | 22 |
| Two-year college | 2 | 2 | 2 | 2 | 3 | 2 |
| Medical school | 1 | 2 | 2 | 2 | 3 | 3 |
| High school | 2 | 2 | 2 | 2 | 2 | 2 |
| Other | na | na | na | na | 1 | na |
|  |  |  |  |  |  |  |
| NONMANUFACTURING/ NONACADEMIA | 20 | 20 | 17 | 21 | 18 | 18 |
| Analytical/research services | 9 | 9 | 9 | 9 | 7 | 7 |
| Government | 8 | 8 | 7 | 8 | 8 | 8 |
| Other | 3 | 3 | 1 | 3 | 3 | 3 |
|  |  |  |  |  |  |  |
| SELF-EMPLOYED | 1 | 1 | 3 | 1 | 2 | 2 |

NOTE: Percentages of chemists at all degree levels with full-time jobs as of March 1, 2007. SOURCE: ACS salary survey 2007

## WORK SPECIALTY/HIGHEST DEGREE Many with de-

 grees in classic chemistry disciplines work in other fields|  | PERCENT OF TOTAL |  | PERCENT WHO ARE WOMEN |  |
| :---: | :---: | :---: | :---: | :---: |
|  | WORK SPECIALTYHIGHEST DEGREE |  | WORK SPECIALTY HIGHEST DEGREE |  |
| GENERAL CHEMISTRY | 3\% | 11\% | 33\% | 38\% |
| CLASSICAL CHEMISTRY | 39 | 58 | 23 | 22 |
| Analytical | 15 | 11 | 32 | 27 |
| Inorganic | 3 | 10 | 20 | 24 |
| Organic | 10 | 24 | 19 | 19 |
| Physical | 4 | 10 | 15 | 21 |
| Polymer | 7 | 3 | 18 | 22 |
| OTHER CHEMISTRY | 43 | 18 | 29 | 33 |
| Agricultural/food | 3 | 1 | 26 | 34 |
| Biochemistry | 4 | 8 | 37 | 33 |
| Biotechnology | 4 | 1 | 27 | 41 |
| Chemical education | 7 | 2 | 37 | 41 |
| Clinical chemistry | 1 | 0 | 26 | 71 |
| Environmental chemistry | 6 | 2 | 28 | 28 |
| Materials science | 5 | 1 | 17 | 26 |
| Medicinal/pharmaceutical | 10 | 2 | 24 | 25 |
| Other chemical sciences | 3 | 1 | 24 | 32 |
| CHEMICAL ENGINEERING | 4 | 6 | 15 | 18 |
| NONCHEMISTRY | 11 | 7 | 27 | 27 |
| Business administration | 2 | 2 | 23 | 17 |
| Computer science | 1 | 0 | 21 | 25 |
| Law | 1 | 0 | 23 | 11 |
| Other nonchemistry | 7 | 5 | 30 | 32 |

[^1]tion, each claiming $37 \%$ of the total, and analytical chemistry, $32 \%$.

Of academics responding to the 2007 survey, $16 \%$ of full professors were women, as were $27 \%$ of associate professors and $29 \%$ of assistant professors. These levels are somewhat higher than the $11 \%, 20 \%$, and $22 \%$ levels, respectively, from a recent C\&EN survey of faculty at the 100 chemistry departments spending the most on research (C\&EN, Dec. 24, 2007, page 44). That the ACS survey includes faculty members from nonresearch departments may explain this difference; such departments tend to have a higher percentage of women faculty.

MEDIAN SALARIES of $\$ 71,300$ for all women respondents to the ACS 2007 survey and \$92,900 for all male respondents, at first glance, indicate something amiss in these days of legislated equal opportunity and reward. However, two factors explain much of this difference: The men, on average are seven years older than the women, and the men are, as a group, better qualified academically.

Comparison of the salaries of men and women chemists with the same degree, the same amount of experience, and the same type of employer reveals a more even playing field. By five-year age groups from five to nine years beyond the bachelor's degree to 30 to 34 years beyond, women Ph.D. chemists in industry earn from 90 to $99 \%$ what their comparable male colleagues earn. With the exception of one anomaly in each case, the range is from 91 to $99 \%$ for master's degree chemists and from 88 to $102 \%$ for those with a bachelor's.

The pattern is similar for academic chemists. Women full professors with nine-month contracts in bachelor's-granting departments actually earn more than men, $\$ 78,200$ versus $\$ 73,200$. At master's and Ph.D. institutions, women earn $91 \%$ as much. All this does not demonstrate full salary equality for female chemists. But it indicates that equality is closer than the overall medians for men and women might suggest.

The dominant single determining factor in chemists' salaries remains their experience. In 2007 , chemists 35 to 39 years beyond their bachelor's degree had a median salary of \$100,000. This is almost 40\% higher than the $\$ 72,000$ for chemists 20 years their junior.

The data on academic salaries bring out the financial significance of a full professorship. Full professors with 11- to 12-month contracts at Ph.D.-granting schools had a median salary of $\$ 131,200$ in 2007. This com-
pares with $\$ 77,900$ for associate professors and $\$ 68,900$ for assistant professors.
For those with nine-month contracts, salary medians were $\$ 110,000, \$ 75,800$, and $\$ 65,000$, respectively.
As would be expected, industrial chemists' salaries vary considerably by work function. Those in R\&D management and general management are well-rewarded with median salaries for Ph.D.s of $\$ 140,000$ and $\$ 121,000$, respectively. At the other end of the scale are Ph.D.s in analytical services, with a median of $\$ 100,000$, and in production/quality control at \$102,100. Basic and applied research both come in at $\$ 105,000$.

In 2007, as always, industrial salaries varied by size of the employer. For Ph.D.s,
the range was from \$92,000 for employers with fewer than 50 employees to $\$ 120,000$ for employers with 25,000 or more.

The salaries of chemists in industry cover a quite broad range. In 2007, the highest paid $10 \%$ of those with a bachelor's had a median salary of \$112,000 compared with \$41,600 for the $10 \%$ lowest paid. The differential for master's degree chem-

CHEMISTRY FACULTIES BY GENDER
Women have more than a foothold, but their share of full professorships is still low


AA = associate of arts degree. SOURCE: ACS salary survey 2007

INDUSTRIAL CHEMISTS' SALARIES BY EXPERIENCE AND GENDER Ph.D. women's pay holds close to that of men

| YEARS SINCE BACHELOR'S DEGREE | BACHELOR'S |  |  | MASTER'S |  |  | PH.D. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MEN | WOMEN | WOMEN AS \% OF MEN | MEN | WOMEN | WOMEN AS \% OF MEN | MEN | WOMEN | WOMEN AS \% OF MEN |
| 2-4 | \$47.3 | \$43.8 | 93\% | na | na | na | na | na | na |
| 5-9 | 54.5 | 55.7 | 102 | \$63.5 | \$57.7 | 91\% | \$82.2 | \$78.5 | 95\% |
| 10-12 | 65.0 | 64.0 | 98 | 77.5 | 71.2 | 92 | 90.3 | 89.0 | 99 |
| 15-19 | 75.0 | 66.0 | 88 | 84.0 | 77.7 | 93 | 101.0 | 100.0 | 99 |
| 20-24 | 81.0 | 71.0 | 88 | 94.8 | 90.0 | 95 | 115.0 | 104.0 | 90 |
| 25-29 | 93.4 | 72.0 | 77 | 97.5 | 81.0 | 83 | 116.0 | 115.0 | 99 |
| 30-34 | 93.8 | 84.5 | 90 | 98.0 | 97.0 | 99 | 127.3 | 116.5 | 92 |

NOTE: Median full-time base salaries as of March 1, 2007. na = not applicable. SOURCE: ACS salary survey 2007

WHO IS A CHEMIST?

## A Challenge For Surveyors Of Chemists

Those who gather data on chemists are faced with the task of defining who they will gather it from. There is no single definition of a chemist. Is it anybody with a chemistry degree, or chemistry as their highest degree? Is it anybody who works in chemistry or a related science? Is it a member of the American Chemical Society?

In gathering data on the number of new chemistry graduates each year at the bachelor's, master's, and Ph.D. levels, the National Science Foundation (NSF) and the National Center for Education Statistics (NCES) use a narrow definition of
chemistry. They include only those who earn their degrees in a classic chemistry discipline. They count such graduates from more than 1,000 departments.

The ACS Committee on Professional Training (CPT) also compiles annual data on chemistry graduates. But its totals are of all degrees awarded by the about 630 chemistry departments that have undergraduate programs CPT has approved.

Some of these degrees are in chemistry-related disciplines, such as biochemistry and materials science, that NSF and NCES do not classify as chemistry. Those orga-
nizations consider biochemistry to be a biological science and materials science an engineering discipline. Also, CPT does not collect data on graduates from the schools, mostly small ones, it has not certified.

The population that ACS examines for its annual salary and employment survey of its domestic members are all chemists in the sense that they have at least a bachelor's degree in chemistry or a chemistry-related discipline. It is a requirement for society membership. And as they are society members, they presumably have an abiding interest in
the science. But they don't all have a degree in a classic chemistry discipline, and they don't all actually work in chemistry.

Of course, not all chemists, however defined, are members of ACS. But ACS membership is the largest identifiable congregation of those involved in the science. As such, it provides the largest and best sample of members of the chemical profession. So, as long as its inherent limitations are kept in mind, ACS membership provides a reasonable basis for a survey to follow trends in the general welfare of working chemists in the U.S.
ists was from \$130,000 to \$55,000 and for Ph.D.s, from \$166,000 to \$76,500.

About all that can be said about chemists' salaries by geographic region is that they follow national trends and tend to be high on the East and West Coasts. For instance, the median salary for Ph.D.s exceeds \$100,000 only in New England, the Middle Atlantic states, and the Pacific region.

Bonuses for chemists mostly go to those in industry. In general, such payments are a relatively small component of total compensation. In $2007,75 \%$ of chemists in

id = insufficient data to be meaningful. SOURCE: ACS salary survey 2007

## PH.D. FACULTY SALARIES BY GENDER Women's base salaries are reasonably comparable with those of men

| \$ THousands | MEN | wOMEN | WOMEN'S <br> SALARIES AS $\%$ <br> OF MEN'S |
| :--- | :---: | ---: | :---: |
| FULL PROFESSOR | $\$ 73.2$ | $\$ 78.2$ | $107 \%$ |
| Bachelor's granting | 79.5 | 72.4 | 91 |
| Master's granting | 111.4 | 101.5 | 91 |
| Ph.D. granting |  |  |  |
|  | 58.0 | 56.5 | 97 |
| ASSOCIATE PROFESSOR | 65.0 | id | id |
| Bachelor's granting | 75.8 | 75.0 | 99 |
| Master's granting |  |  |  |
| Ph.D. granting | 49.0 | 49.5 | 101 |
| ASSISTANT PROFESSOR | 54.0 | id | id |
| Bachelor's granting | 66.0 | 58.8 | 89 |
| Master's granting |  |  |  |

NOTE: Median salaries for nine- or 10-month contracts as of March 1, 2007. id = insufficient data to be meaningful.SOURCE: ACS salary survey 2007

## INDUSTRIAL SALARIES BY WORK FUNCTION R\&D management pays the most, analytical work among the least

| \$ THOUSANDS | BACHELOR'S | MASTER'S | PH.D |
| :--- | ---: | ---: | ---: |
| RESEARCH |  |  |  |
| Basic research | $\$ 62.7$ | $\$ 78.1$ | $\$ 105.0$ |
| Applied research | 72.4 | 82.4 | 105.0 |
| MANAGEMENT/SALES |  |  |  |
| R\&D management | 98.0 | 112.5 | 140.0 |
| General management | 89.1 | 106.0 | 121.0 |
| Marketing/sales | 83.0 | 93.1 | 105.0 |
|  |  |  |  |
| ANALYTICAL | 58.9 | 80.0 | 100.0 |
| Analytical |  |  |  |
| Production/quality |  | 80.0 | 102.1 |
|  | 65.0 |  |  |
| OTHER |  |  |  |
| Health/safety | 83.5 | 92.0 | 124.5 |
| Chemical information | id | id | 95.8 |
| Computers | id | id | 100.0 |

NOTE: Median full-time base salaries. id = insufficient data to be meaningful. SOURCE: ACS salary survey 2007

SALARIES OF ALL CHEMISTS BY EXPERIENCE Chemists 50 years and older have median salary of $\$ 100,000$ plus

| \$ THOUSANDS | YEARS SINCE BACHELOR'S DEGREE |  |  |  |  |  |  |  |  | ALL ${ }^{\text {a }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2-4 | 5-9 | 10-14 | 15-19 | 20-24 | 25-29 | 30-34 | 35-39 | 40+ |  |
| ALL CHEMISTS | \$45.4 | \$57.0 | \$72.0 | \$82.0 | \$94.9 | \$100.0 | \$104.0 | \$100.0 | \$100.0 | \$88.0 |
| BY GENDER |  |  |  |  |  |  |  |  |  |  |
| Men | 47.3 | 60.0 | 75.0 | 83.8 | 97.0 | 102.0 | 107.5 | 103.0 | 103.0 | 92.8 |
| Women | 45.0 | 53.1 | 65.5 | 76.2 | 82.7 | 83.5 | 96.0 | 77.4 | 86.0 | 71.5 |
| BY DEGREE |  |  |  |  |  |  |  |  |  |  |
| Bachelor's | 44.8 | 54.2 | 63.5 | 71.0 | 73.5 | 87.3 | 88.5 | 82.4 | 75.0 | 68.7 |
| Master's | id | 60.0 | 71.0 | 75.3 | 85.5 | 85.8 | 93.6 | 88.6 | 89.5 | 80.0 |
| Ph.D. | id | 59.0 | 75.4 | 88.9 | 100.0 | 105.6 | 115.0 | 106.0 | 104.0 | 96.8 |
| BY EMPLOYER |  |  |  |  |  |  |  |  |  |  |
| Industry | 47.0 | 64.3 | 80.9 | 92.0 | 102.0 | 105.0 | 113.0 | 108.9 | 110.0 | 97.0 |
| Government | id | 57.0 | 73.0 | 85.0 | 88.7 | 92.5 | 107.4 | 105.0 | 107.0 | 90.0 |
| Academia | 38.5 | 45.0 | 53.0 | 58.0 | 61.5 | 73.6 | 80.0 | 77.1 | 91.5 | 65.4 |

NOTE: Median full-time salaries as of March 1, 2007. a Respondents giving their age. id = insufficient data to be meaningful. SOURCE: ACS salary survey 2007

CHEMIST'S SALARIES BY REGION
New England, Middle Atlantic, and Pacific states have salary edge


NOTE: Median full-time base salaries in thousands of dollars as of March 1, 2007. SOURCE: ACS salary survey 2007

SALARY SPREAD FOR INDUSTRIAL CHEMISTS Top 10\% of Ph.D.s approach \$200,000 salaries

| \$ THOUSANDS | YEARS SINCE BACHELOR'S DEGREE |  |  |  |  |  |  |  |  | ALL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2-4 | 5-9 | 10-14 | 15-19 | 20-24 | 25-29 | 30-34 | 35-39 | 40+ |  |
| BACHELOR'S |  |  |  |  |  |  |  |  |  |  |
| 90th percentile | \$65.0 | \$75.0 | \$90.0 | \$100.0 | \$125.0 | \$130.1 | \$135.0 | \$128.0 | \$121.0 | \$112.0 |
| 75th | 53.3 | 66.1 | 77.9 | 85.0 | 101.0 | 101.5 | 111.0 | 103.0 | 105.0 | 90.0 |
| 50th | 45.4 | 55.0 | 65.0 | 72.5 | 76.1 | 90.0 | 91.5 | 82.4 | 77.0 | 70.7 |
| 25th | 35.0 | 46.0 | 55.1 | 59.3 | 60.7 | 72.0 | 73.0 | 72.0 | 65.0 | 54.6 |
| 10th | 32.0 | 37.5 | 50.0 | 52.5 | 50.0 | 57.6 | 56.0 | 52.0 | 50.8 | 41.6 |
| MASTER'S |  |  |  |  |  |  |  |  |  |  |
| 90th percentile | na | 84.4 | 93.0 | 114.0 | 148.0 | 130.0 | 138.4 | 137.5 | 150.0 | 130.0 |
| 75th | na | 72.0 | 84.0 | 98.4 | 105.0 | 110.0 | 118.0 | 118.0 | 120.0 | 107.5 |
| 50th | na | 61.8 | 75.0 | 80.0 | 92.5 | 92.5 | 98.0 | 100.3 | 97.7 | 88.0 |
| 25th | na | 53.0 | 67.0 | 68.0 | 76.5 | 75.0 | 83.0 | 77.0 | 70.0 | 69.0 |
| 10th | na | 47.0 | 58.0 | 50.4 | 65.0 | 56.0 | 59.0 | 67.1 | 50.0 | 55.0 |
| PH.D. |  |  |  |  |  |  |  |  |  |  |
| 90th percentile | na | 96.8 | 114.0 | 134.0 | 165.0 | 165.0 | 185.0 | 182.5 | 192.0 | 166.0 |
| 75th | na | 90.0 | 101.9 | 116.5 | 133.2 | 143.2 | 152.6 | 149.5 | 150.0 | 135.0 |
| 50th | na | 81.0 | 90.0 | 100.7 | 110.5 | 116.0 | 126.0 | 120.8 | 123.5 | 110.0 |
| 25th | na | 74.0 | 80.6 | 89.0 | 97.0 | 100.0 | 107.0 | 97.5 | 93.0 | 92.0 |
| 10th | na | 62.5 | 70.0 | 74.5 | 82.0 | 88.0 | 90.0 | 80.0 | 50.0 | 76.5 |

[^2]manufacturing indicated they were eligible for a bonus. Of these, $95 \%$ got one. Its median size was $\$ 10,000$. Government is less generous, with $38 \%$ in that category eligible, $78 \%$ of these receiving, and a median of $\$ 1,900$. Academics come in at $12 \%$ eligible, $81 \%$ of these receiving, and a median of $\$ 3,000$.

Putting chemists in context with what had been happening to the employment situation in the U.S. in general for past dozen years is not easy. The data are complex and a multitude of factors are involved.
There is no question employment nationally has been on a roller coaster since 1995, with six years of rapid growth followed by about four years of decline and recovery and two years of renewed growth, which may today be on the wane.
U.S. population growth has held steady over these years at about 2.7 million per year for those 16 years and older and about 2.3 million per year for those 25 years and older.

Such growth demands a related steady growth in the number of domestic jobs just to maintain the status quo on the job market.

But the ability to generate jobs has definitelyweakened. Chemists fall into the BLS category of "nonfarm payrolls." And BLS data on these payrolls are widely regarded as one of the better measures of employment. They

| INDUSTRIAL SALARIES BY SIZE OF <br> EMPLOYER The bigger the better for chemists' pay |  |  |  |
| :---: | :---: | :---: | :---: |
|  | SALARY (\$ THOUSANDS) |  |  |
| employees | BACHELOR'S | MASTER'S | Pr.D. |
| Fewer than 50 | \$67.7 | \$75.0 | \$92.0 |
| 50-99 | 74.0 | 81.0 | 100.0 |
| 100-499 | 72.0 | 85.0 | 105.0 |
| 500-2.499 | 65.0 | 88.0 | 104.6 |
| 2,500-9,999 | 67.5 | 90.3 | 109.1 |
| 10,000-24,900 | 72.6 | 94.5 | 105.0 |
| 25,000 and up | 79.7 | 89.0 | 120.0 |

NOTE: Median full-time base salaries. SOURCE: ACS salary survey 2007

BONUSES Bonuses are largely a creature of industry

|  | INDUSTRY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | MANUFACTURING | NONMANUFACTURING | GOVERNMENT | ACADEMIA | ALL |
| Eligible for bonus | 75\% | 61\% | 38\% | 12\% | 51\% |
| Percent of those eligible who received a bonus | 95 | 89 | 89 | 81 | 92 |
| Median bonus | \$10,000 | \$5,200 | \$1,900 | \$3,000 | \$8,000 |

SOURCE: ACS salary survey 2007


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## U.S. NATIONAL EMPLOYMENT Rate of growth for jobs nation-

 ally has dropped sharply since 2001 ...| MILLIONS | 1995 | 2001 | 2007 | CHANGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1995-2001 | 2001-07 |
| Civilian population (16 years +) |  |  |  |  |  |
| Total | 198.0 | 214.3 | 231.0 | 16.3\% | 16.7\% |
| Civilian labor force (16 years +) |  |  |  |  |  |
| Total | 131.4 | 143.7 | 152.2 | 12.3 | 8.5 |
| Employment level (16 years +) |  |  |  |  |  |
| Total | 123.9 | 137.2 | 145.3 | 13.3 | 8.1 |
| Unemployment level (16 years +) |  |  |  |  |  |
| Total | 7.5 | 6.5 | 6.9 | -1.0 | 0.4 |
| Nonfarm payrolls |  |  |  |  |  |
| Total | 116.0 | 131.7 | 136.8 | 15.7 | 5.1 |
| Total private employment ${ }^{\text {a }}$ |  |  |  |  |  |
| Total | 97.4 | 111.6 | 115.4 | 14.2 | 3.8 |

... but for college graduates, the employment market has held up quite well

| MILLIONS | 1995 | 2001 | 2007 | CHANGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1995-2001 | 2001-07 |
| Civilian population (25 years +) |  |  |  |  |  |
| Total | 165.7 | 179.7 | 193.7 | 14.0\% | 14.0\% |
| College grads | 38.2 | 46.8 | 55.6 | 8.6 | 8.8 |
| Civilian labor force (25 years +) |  |  |  |  |  |
| Total | 110.6 | 121.6 | 130.6 | 11.6 | 9.0 |
| College grads | 31.1 | 37.2 | 43.5 | 6.1 | 6.3 |
| Employment level (25 years +) |  |  |  |  |  |
| Total | 105.6 | 117.4 | 125.8 | 11.8 | 8.4 |
| College grads | 30.3 | 36.5 | 42.8 | 6.2 | 6.3 |
| Unemployment level (25 years +) |  |  |  |  |  |
| Total | 5.0 | 4.3 | 4.8 | -0.7 | 0.5 |
| College grads | 0.8 | 0.7 | 0.8 | -0.1 | 0.1 |

NOTES: Data are as of March each year. a Seasonally adjusted. SOURCE: Bureau of Labor Statistics
grew by an average of 2.6 million per year from 1995 to 2001 but by only 800,000 per year from 2001 to 2007. Total private employment, another key BLS indicator, shows the same profile, up by 2.4 million annually from 1995 to 2001 and by about 650,000 annually from 2001 to 2007.

Two questions are key: Is the slow overall rate of job growth since 2001 not unexpected as this period includes the losses from the inevitable downturn that came in the aftermath of the exuberant job growth of the 1990s boom that ended in early 2001? Or is slower job growth chronic and due to such factors as the continued aging of the U.S. population; the downsizing of many domestic operations, especially manufacturing; the outsourcing of jobs overseas; other perturbations of globalization; or people just giving up on finding a job? Only time will tell.

However, an encouraging sign, especially for chemists, is the relatively strong and consistent workplace performance of college graduates in general. The number of those in the labor force who have at least a bachelor's degree in any subject and are at least 25 years old has risen very steadily from 31 million in 1995 to 37 million in 2001 and 44 million in 2007.

This trend quantifies the ongoing increase in the caliber of the U.S. workforce, something that is essential if this country is to remain competitive and economically strong. It also parallels the steady upgrade in the academic qualification of the U.S. chemical community.

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## ACS Career Services: Workforce Publications

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> Lifetimes in Chemistry 1999-2000: A report drawn from the 1999 study of ACS members aged 50 through 69 .

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For prices and ordering information, please call or write:
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[^0]:    NOTE: As of March 1 each year. Based on population that excludes those fully retired or otherwise not employed and not seeking employment. SOURCE: ACS salary survey 2007

[^1]:    HOW TO READ THIS TABLE: Using the example of analytical chemistry, $15 \%$ of respondents, $32 \%$ of whom were women, work in analytical chemistry; $11 \%$ of respondents, $27 \%$ of whom are women, have their highest degree in analytical chemistry. SOURCE: ACS salary survey 2007

[^2]:    HOW TO READ THIS TABLE: Using the example of bachelor's degree chemists five to nine years after they have received their bachelor's degrees: The $10 \%$ best paid had a median base salary of $\$ 75,000$, whereas the $10 \%$ worst paid had a median salary of $\$ 37,500$. na $=$ not applicable. SOURCE: ACS salary survey 2007

