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INDUSTRY MATTERS

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Information, insights, and advice for ACS industry members

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March 17, 2022

When Bill Carroll reflected on the best career decision he ever made, he realized it had nothing to do with the traditional sort of career advancement decisions people make. For example, it didn't involve obtaining an advanced degree, accepting (or declining) a particular job offer, or changing career paths. Rather, Bill's best career decision had everything to do with his father, the Army Air Corps, and China.

In his One-Minute Mentor, Mike Meador, who recently retired after more than 35 years with NASA, shares some advice on how to communicate more persuasively with decision-makers. His simple, four-step process is easy to follow and implement. Try it, and see if your interactions with decision-makers are more positive and productive for all involved.

After more than 30 years at Xavier University, Daniel McLoughlin looks back on his decision to retire in 2014. His 5th Quarter centers on the benefits of making connections beyond your day job. This had the advantage of expanding his network and his interests, two benefits that have served Dan well as he closes in on his first 10 years of retired life.

ACS Career Consultant Andrea Alexander lays out a series of questions to ask yourself before applying for an internal position. Read her piece and you'll conclude there is more to this decision than you likely thought.

And since we are publishing on March 17, let me conclude by extending my best wishes for a happy St. Patrick's Day.





John C. Katz
Executive Editor
J_katz@acs.org

Please share your experience with our newsletter in this 2-3 minute survey. In appreciation of your time, after you complete the survey, you will have the opportunity to enter a sweepstakes for one of three \$50 USD electronic Visa gift cards.*

TAKE SURVEY

ON THE ROAD AGAIN



Bill Carroll
Carroll Applied Science, LLC

Bill Carroll's best career decision involved his father, the Army Air Corps, and China.

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ONE-MINUTE MENTOR



Mike Meador

Mike Meador shares a simple, four-step process to help you communicate more persuasively with decision-makers.

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THE 5th QUARTER



Daniel McLoughlin
Emeritus Professor
Xavier University

Daniel McLoughlin explains the important and enduring benefits of expanding interests and connections beyond your day job. [Go to Article](#)

CAREER PERSPECTIVES



Andrea Alexander
Technical Service and Development
Manager
ShinEtsu Silicones of America, Inc.

Asking for a raise can be a highly stressful event that often comes with little guidance or training. ACS Career Consultant Andrea Alexander explains the different situations in which these conversations are held, and how to prepare for each. [Go to Article](#)

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MORE FROM ACS

The ACS Board of Directors Features Kathryn Beers from NIST at Spring 2022 National Meeting

Join the ACS Board of Directors for their Open Regular Meeting (hybrid) next week at Spring 2022 National Meeting in San Diego. Hear Dr. Kathryn L. Beers from NIST speak on "A More Sustainable Chemistry Future via Circularity" and a brief report out of the Board Executive Session.

This event will take place on Sunday, March 20 from 3:00 – 4:00 p.m. For more information and how to add the event to your itinerary, visit our [Governance Activities at ACS Spring 2022](#).

Nominate a Colleague for a Central Region Award

Help recognize a member or partner in the chemical enterprise in the Central Region by nominating a colleague for one of the following [awards](#).

ACS Division of Chemical Education Central Region Award for Excellence in High School Teaching recognizes, encourages, and stimulates outstanding high school chemistry teacher in the Central Region. **Deadline: April 15**

E. Ann Nalley Central Regional Award for Volunteer Service to the American Chemical Society recognizes the volunteer efforts of individuals who have served the American Chemical Society, contributing significantly to the goals and objectives of the Society through their regional activities. **Deadline: April 15**

Learn more and [submit your nominations](#).

BMGT Program: Spring 2022 ACS National Meeting

This BMGT program will be a hybrid meeting with in-person and virtual attendees welcomed to attend and learn about topics that are of interest to industrial chemists involved in leadership and management.

The program will feature symposia on "Networking Throughout your Career" that will expand on how networking changes as you move into leadership positions, "Strategy & Decision Making" as it pertains to leadership decisions within the chemical enterprise, and a special symposium to honor to legacy of the late Mark Frishberg. Learn more [here](#).

Industry Programming During ACS Spring 2022



Visit the ACS Meetings & Exposition website to find a complete list of [industry focused programming](#), networking opportunities, and [register](#).

Discover the latest advances in science with over 11,000 oral and poster technical presentations and network with more than 8,300 chemical professionals, educators, and students during [ACS Spring 2022](#).

- Discuss new products and ideas, brainstorm solutions to business challenges, get career advice, and more during **ACS In-Person Connect**.
- Unwind and connect with fellow meeting attendees from across the chemical enterprise during the **Industry Networking Reception**.
- Discover **industry focused symposia** brought to you by ACS Technical Divisions.

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