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INDUSTRY MATTERS

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Information, insights, and advice for ACS industry members

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March 24, 2022

Mark Jones is no sap. He knows from experience that pickle buckets from a local sub shop retain their smell of acetic acid, despite multiple scrubblings. You'll need to read his piece to learn why he feels the need to clean pickle buckets, but his point is that if these buckets can retain a benign odor, they also may retain odorless toxic compounds as well. This has implications for where the plastic used to make his pickle buckets has come from, and where it may end up if the buckets are recycled for other uses.

In his role as a senior VP at Procter & Gamble, Gerard Baillely has sat through countless high-stakes presentations. He notes approaches taken by effective presenters, and shares four of them. I think you may conclude, as I did, that these are presentation tips you may not have previously encountered.

We're on the road again with Frankie Wood-Black. If you think you have endured your share of bizarre travel-related delays, I'm guessing you'll think differently once you read about the litany of peculiar incidents that Frankie has encountered.

With so many people looking for new jobs, we're sharing a popular article that we published last year: "How should I respond to the expected salary question in an interview?" Four ACS Career Consultants will guide you through an effective response to this uncomfortable, and consequential question.

We hope you have been enjoying ACS Industry Matters. Please share your experience with our newsletter in a 2-3 minute survey below. We value your feedback, and will use it to create content that best serves your needs.



John C. Katz
Executive Editor
J_katz@acs.org

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ACS MEMBER COMMENT



Mark E. Jones

Mark Jones ponders the challenges associated with recycling. [Go to Article](#)

ONE-MINUTE MENTOR



Gerard Baillely
Senior Vice President, Corporate
Research & Development
Procter & Gamble

Gerard Baillely shares four tips on how to deliver a successful presentation to decision makers. [Go to Article](#)

ON THE ROAD AGAIN



Frankie Wood-Black
Safety Expert

Frankie Wood-Black has probably traveled more than most, and she has some bizarre stories about travel delays to show for it. [Go to Article](#)

CAREER CORNER



Lori Spangler
ACS Career Consultant

“How should I respond to the expected salary question in an interview?” Four ACS Career Consultants prepare you for that awkward and consequential question. [Go to Article](#)

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Register for the 50th Middle Atlantic Regional Meeting

Register for the 2022 MARM meeting by March 28 to take advantage of the early bird registration rate. The Trenton Location Section of ACS and The College of New Jersey have planned an engaging and inspirational program that will give participants opportunities for new learning and networking encounters.



Register by March 28 to lock in the discounted rate!

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ACS Fall 2022 Abstract Deadline – March 29



The deadline to submit abstracts is Monday, March 29.

[SUBMIT ABSTRACT](#)

[Submit your abstracts](#) for oral and poster presentations for ACS Fall 2022. The theme, Sustainability in a Changing World, will be at the core of programming. Sessions for the hybrid meeting will be held in Chicago, IL, and virtually, August 21 - 25, 2022. Those who wish to submit an abstract will have the option of selecting a virtual or in-person presentation during abstract submission.

Visit the [website](#) to find a list of the programming divisions and planned symposia open for submissions.

Nominate a Colleague for a Central Region Award

Help recognize a member or partner in the chemical enterprise in the Central Region by nominating a colleague for one of the following [awards](#).

ACS Division of Chemical Education Central Region Award for Excellence in High School Teaching recognizes, encourages, and stimulates outstanding high school chemistry teacher in the Central Region. **Deadline: April 15**

E. Ann Nalley Central Regional Award for Volunteer Service to the American Chemical Society recognizes the volunteer efforts of individuals who have served the American Chemical Society, contributing significantly to the goals and objectives of the Society through their regional activities. **Deadline: April 15**



[Learn more and submit your nominations.](#)

[NOMINATE](#)

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