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# INDUSTRY MATTERS

#ACSIndustryMatters

Information, insights, and advice for ACS industry members

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June 9, 2022

*In his One-Minute Mentor, Mark Noe, Vice President of Discovery Sciences, focuses on the often-overlooked importance of one's internal network. Many of us focus a great deal on LinkedIn, and the importance of networking outside of our workplace. Mark counsels us to think about the benefits of a stronger internal network, and provides many suggestions on how to improve it.*

*In this issue's Beyond the Bench, we spotlight Denise Merkle, President, SciConsult, Inc. She has lots of interesting things to say on a number of topics: How to think about our work environment in a new way, the behaviors of a high-performing supervisor, and for consultants - or those thinking about consulting – the need to focus on what you do best, and to leave the rest to the other experts.*

*Daniel Fonseca is Lead Specialist, Technical Service and Development (TS&D) with Dow. Dan's advice for chemical technical professionals is to ask a lot of questions, particularly when you are new in the role. He also counsels to be open-minded about how you react to feedback, the pros and cons of working for small and large companies, and what he loves about Philadelphia.*



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**ONE MINUTE MENTOR**



**Mark Noe**  
Vice President  
Pfizer

Mark Noe explains why your internal network is important, and offers several suggestions on how to improve it.

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## BEYOND THE BENCH



**Denise Merkle**  
President & Consultant  
SciConsult, Inc.

Denise Merkle believes that consultants achieve success when focusing on what they do best. [Go to Article](#)

## BRIDGING TECHNOLOGY



**Daniel Fonseca**  
Lead TS&D Specialist  
Dow Chemical

Daniel Fonseca learned to be more open-minded about accepting feedback, and has observed that the best supervisors make him feel important. [Go to Article](#)

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## MORE FROM ACS

### ACS-GHS YCC Virtual Seminar - Do I Need a New Job or Career?

Join the ACS Greater Houston Younger Chemists Committee for this special virtual seminar featuring Bill Carroll, Chemjobber and Lisa Balbes!

Working during the pandemic has many reassessing their options with the notable increase in open positions with the Great Resignation, however, how do you decide if you need a new job or career? Inspired by popular *ACS Industry Matters* newsletter articles and columns by Chemjobber for C&EN ([Bench and Cubicle](#)), the ACS Greater Houston Younger Chemists Committee organized this virtual seminar with a panel of highly experienced chemists to offer advice to help guide younger chemists in answering this question.

In order to tailor this program to the participants, please send any questions that you may have for the featured speakers ahead of time to [acshoustonycc@gmail.com](mailto:acshoustonycc@gmail.com) by **4 pm CT on Wednesday, June 22.**

[Register Today](#)

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### Registration for CVC open now through August 7



Visit the [website](#) for more information and to register!

[Register Today](#)

Registration for the 2022 Chemical Ventures Conference is now open! This year CVC 2022 will be held both in person in Wilmington, DE and virtually on August 9-10.

Join industry leaders, researchers chemical startups, and Fortune 500 corporations for two days of pitches, panels, and networking.

Register by **August 7.**

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### Explore the MARM 2022 Technical Program



Visit the [website](#) and start exploring the technical program, and register!

[Register Today](#)

The technical program for the [Middle Atlantic Regional Meeting](#) is available now! The [technical program](#) is where you can find programming information and event times for the meeting.

MARM 2022 will feature over **650 oral and poster abstracts, student activities, an exposition, and networking opportunities!**

The meeting will also include the following ACS Career Pathways™ courses to support up-and-coming and current professional chemical scientists to help navigate their futures.

- Finding Yourself: Identifying a Career that Matches your Strengths and Values
- Résumé Development: Marketing Your Brand for an Industrial Chemistry Position

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### [Submit an Abstract for the Southeastern Regional Meeting](#)

[Abstracts](#) are now being accepted for oral and poster presentations for the 2022 [Southeastern Regional Meeting \(SERMACS\)](#).

Join us in beautiful San Juan, Puerto Rico, for sessions encompassing scientific presentations and symposia, workshops, and a complete undergraduate program.

Submit your abstracts by **July 5**.

[Submit Your Abstract Today](#)

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